# Management's Discussion and Analysis



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## Interim Management's Discussion and Analysis

The following Interim Management's Discussion and Analysis (this "Interim MD&A") is provided to enable the reader to assess the results of operations of Cominar Real Estate Investment Trust ("Cominar", the "Trust" or the "REIT") for the quarter ended June 30, 2023 in comparison with the corresponding quarter of 2022, as well as its financial position as at that date. Dated August 2, 2023, this Interim MD&A reflects all significant information available as of that date and should be read in conjunction with the condensed interim consolidated financial statements and accompanying notes for the quarter ended June 30, 2023, as well as the 2022 consolidated financial statements, accompanying notes and management's discussion and analysis appearing on Cominar's website.

Unless otherwise indicated, all amounts are in thousands of Canadian dollars, except for per unit and per square-foot amounts, and are based on the condensed interim consolidated financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

#### **Basis of Presentation**

Certain financial information in this Interim MD&A present the consolidated balance sheets and interim consolidated statements of comprehensive income, including Cominar's proportionate share in the assets, liabilities, revenues and charges of its joint ventures, hereinafter referred to as "Cominar's proportionate share," which are non-IFRS measures. Management believes that presenting the operating and financial results of Cominar, including its proportionate share in the assets, liabilities, revenues and charges of its joint ventures, provides more useful information to readers to assist them in understanding Cominar's financial performance. Readers are referred to the section "Reconciliations to Cominar's Proportionate Share" for a complete reconciliation of Cominar's condensed interim consolidated financial statements prepared in accordance with IFRS to the financial information including Cominar's proportionate share in the assets, liabilities, revenues and charges of its joint ventures presented in this Interim MD&A.

Additional information on Cominar, including its management's discussion and analysis for the year ended December 31, 2022 (the "2022 MD&A"), is available on Cominar's website at www.cominar.com and on the Canadian Securities Administrators' ("CSA") website at www.sedar.com.

The board of trustees of the REIT (the "Board of Trustees"), pursuant to the recommendation of the Audit Committee, approved the contents of this Interim MD&A on August 2, 2023.

# Caution Regarding Forward-Looking Statements

From time to time, we make written or oral forward-looking statements within the meaning of applicable Canadian securities legislation. We may make such statements in this document and in other reports filed with Canadian regulators, in reports to debentureholders or in other communications. This information includes statements concerning Cominar's objectives, its strategies to achieve those objectives, as well as statements with respect to management's beliefs, plans, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. By their nature, forward-looking statements involve risks, uncertainties and assumptions. Such forward-looking statements reflect our intentions, plans, expectations and opinions regarding our future growth, operating results, performance and business prospects and opportunities. Forward-looking statements are often identified by words and expressions such as "plans", "expects", "is expected", "budgeted", "scheduled", "estimated", "seeks", "aims", "forecasts", "intends", "anticipates", "believes", or by statements that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur, or be achieved, and other variants and similar expressions, as well as the negative and conjugated forms, as they relate to Cominar.

Cominar is subject to risks and uncertainties which may cause actual results of the REIT to be materially different from results expressed or implied in these forward looking statements. Assumptions that could cause actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements, include, but are not limited to, disease and epidemics, access to capital and debt financing, the effects of general economic and business conditions, risks associated with the ownership of the immovable properties, including climate change, industry competition, inflation, currency and interest rate fluctuations, risks associated with future property acquisitions, dispositions or developments, the recruitment and retention of employees and executives, legislative and/or regulatory developments, compliance with environmental laws and regulations, increases in maintenance and operating costs, limits on our activities, general uninsured losses, potential conflicts of interest, security threats and reliance on technology and related cybersecurity risk.

Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause our actual results or performance to be materially different from the outlook or any future results or performance implied by such statements.

We caution readers that the foregoing list of factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to Cominar, debentureholders and others should carefully consider the foregoing factors, as well as other factors and uncertainties. Unless otherwise stated, all forward-looking statements are valid only as at the date of this Interim MD&A. We do not assume any obligation to update the aforementioned forward-looking statements, except as required by applicable laws.

Additional information about these factors can be found in the "Risks and Uncertainties" section of this Interim MD&A as well as in the "Risk Factors Related to the Business of Cominar" section of the 2022 MD&A.

#### Non-IFRS and Other Financial Measures

Cominar's condensed interim consolidated financial statements are prepared in accordance with IFRS. However, in this Interim MD&A, we provide guidance and report on certain non-IFRS financial measures, non-IFRS ratios and other specified financial measures which management uses to evaluate Cominar's performance. Because non-IFRS financial measures do not have standardized meanings and may differ from similar measures presented by other entities, securities regulations require that non-IFRS financial measures be clearly defined and qualified, reconciled with their closest IFRS financial measure and given no more prominence than the latter.

These measures are listed below. Reconciliation with closest IFRS financial measure and other relevant information regarding these performance indicators are provided in the relevant sections of this Interim MD&A.

#### Non-IFRS Financial Measures

- · Cominar's proportionate share
- · Same property net operating income ("SPNOI")
- Funds from operations ("FFO")
- · Adjusted finance charges

#### Non-IFRS Ratios and Other Specified Financial Measures

- · Debt ratio
- · Interest coverage ratio
- Debt Service Coverage ratio
- · Weighted average interest rate on total debt
- Residual weighted average term of total debt
- · Unsecured debt-to-total-debt ratio

# Financial and Operational Highlights

		Quarter		Year-to-	date (six mor	nths)	
Periods ended June 30	2023	2022		2023	2022 <sup>3</sup>		
	\$	\$	% ∆	\$	\$	% ∆	Page
Financial performance							
Operating revenues — Financial statements	73,491	80,368	(8.6)	151,461	220,159	(31.2)	8
Operating revenues — Cominar's proportionate share <sup>1</sup>	73,491	80,533	(8.7)	151,461	223,304	(32.2)	8
NOI – Financial statements	35,686	39,311	(9.2)	70,819	104,310	(32.1)	10
NOI — Cominar's proportionate share 1	35,686	39,395	(9.4)	70,819	105,972	(33.2)	10
Same property NOI 1	34,029	32,511	4.7	66,359	61,404	8.1	11
Net income (loss)	(10,559)	19,080	(155.3)	(6,588)	41,192	(116.0)	10
Funds from operations (FFO) 1	12,752	20,807	(38.7)	28,713	47,480	(39.5)	13
Cash distributions to parent company (IRIS)	151,782	745,000	(79.6)	180,982	745,000	(75.7)	13
Total assets				2,274,192	3,019,886	(24.7)	7
Financing							
Debt ratio 1,2				51.4 %	39.1 %		17
Interest coverage ratio 1				2.20:1	2.26:1		16
Debt service coverage ratio <sup>1</sup>				1.64:1	1.68:1		16
Weighted average interest rate on total debt <sup>1</sup>				5.09 %	4.00 %		14
Residual weighted average term of total debt (years) 1				3.9	4.4		14
Unsecured debt-to-total-debt ratio <sup>1</sup>				17.0 %	22.7 %		14
Operational data							
Number of investment properties				39	67		18
Leasable area (in thousands of sq. ft.)				10,802	12,750		18
Committed occupancy rate				90.1 %	90.4 %		19
Development activities							
Properties under development — Cominar's proportionate share				13,815	6,105		7

# Selected Quarterly Information

Quarters ended	Jun. 2023	Mar. 2023	Dec. 2022	Sept. 2022	Jun. 2022	Mar. 2022 <sup>2</sup>	Dec. 2021	Sept. 2021
	\$	\$	\$	\$	\$	\$	\$	\$
Financial performance								
Operating revenues — Financial statements	73,491	77,970	80,246	81,605	80,368	139,791	162,911	161,684
Operating revenues — Cominar's proportionate share	73,491	77,970	80,246	81,605	80,533	142,771	167,099	165,658
NOI – Financial statements	35,686	35,133	36,763	40,630	39,311	64,999	82,876	87,453
NOI — Cominar's proportionate share <sup>1</sup>	35,686	35,133	36,763	40,630	39,395	66,577	85,035	89,647
Change in fair value of investment properties	(20,202)	(6,547)	(48,267)	(118,298)	2,672	71,332	(217,719)	(506)
Net income (loss)	(10,559)	3,971	(34,477)	(101,737)	19,080	22,112	(204,283)	50,101
FFO <sup>1</sup>	12,752	15,961	17,753	17,570	20,807	26,673	30,739	51,232
Cash flows provided (used) by operating activities	9,310	(3,170)	20,375	31,255	(6,416)	(61,812)	46,066	48,351
Cash distributions to unitholders prior to the Arrangement	N/A	N/A	N/A	N/A	N/A	8,210	_	16,420
Cash distributions to parent company (IRIS)	151,782	29,200	78,845	320,789	745,000	-	_	_

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

Refer to "Non-IFRS and Other Financial Measures".
 The debt ratio for the quarter ended June 30, 2022 includes a subscription receivable from parent company (IRIS) of \$282,7 million.
 Refer to "General Business Overview and Strategy - Acquisition of Cominar by Plan of Arrangement".

<sup>2</sup> Refer to "General Business Overview and Strategy - Acquisition of Cominar by Plan of Arrangement".

## General Business Overview and Strategy

#### **Acquisition of Cominar by Plan of Arrangement**

On March 1, 2022, Cominar announced the closing of a transaction pursuant to which all of Cominar's then issued and outstanding units were acquired under a plan of arrangement for \$11.75 per unit in cash by a consortium, Iris Acquisition II LP ("IRIS"), composed of an affiliate of Canderel Management Inc., certain affiliates of FrontFour Capital Group LLC, Artis Real Estate Investment Trust ("Artis"), partnerships managed by Sandpiper Group, and Koch Real Estate Investments, LLC ("KREI"), with KREI and Artis also providing preferred equity (the "Arrangement").

As part of the Arrangement, an affiliate of Mach Capital Inc. acquired certain of the REIT's office and retail properties and an affiliate of Blackstone Real Estate Services L.L.C. acquired most of the REIT's industrial portfolio. \$1,123.2 million of mortgages were assumed by the purchasers of the above-noted property portfolios or repaid by Cominar in connection with the Arrangement. The REIT also repaid \$537.1 million of bank borrowings.

As a result of the completion of the Arrangement, the units of the REIT were delisted from the Toronto Stock Exchange at the close of trading on March 2, 2022.

#### Real Estate Portfolio Summary as at June 30, 2023

As at June 30, 2023, Cominar owns and manages a portfolio of 39 properties, comprised of office and mixed-use and retail properties located in the Montréal, Québec City and Ottawa areas.

		Leasable	Committed
	Number of	area	occupancy
Property type	properties 1	(sq. ft.)	rate
Office and mixed-use	24	5,266,000	87.7 %
Retail	15	5,536,000	92.4 %
Total	39	10,802,000	90.1 %

1 During the second quarter of 2023, Cominar reclassified its properties by consolidating multiple buildings in the same location.

Total	39	10,802,000	90.1 %
Ottawa	4	602,000	83.9 %
Québec City	12	1,359,000	88.1 %
Montréal	23	8,841,000	90.8 %
Geographic market	properties <sup>1</sup>	(sq. ft.)	rate
	Number of	area	occupancy
		Leasable	Committed

<sup>1</sup> During the second quarter of 2023, Cominar reclassified its properties by consolidating multiple buildings in the same location.

Following the Arrangement, Cominar's activities consist of the ownership and management of a portfolio composed of two types of properties (office and mixed-use properties and retail properties) located in the Province of Québec and in Ottawa, Ontario, each type being now considered as a segment. As such, Cominar revisited its allocation of properties to those two segments in order to reflect the new composition of its portfolio following the Arrangement. As part of this new allocation, properties that were previously classified in industrial and flex properties that were not disposed have been grouped with office and mixed-use properties. The accounting policies followed for each property type are the same as those disclosed in the significant accounting policies in the audited annual financial statements of the Trust.

# Reconciliations to Cominar's Proportionate Share

In accordance with IFRS 11, joint ventures are accounted for under the equity method in Cominar's condensed interim consolidated financial statements. Cominar considers that presenting operating and financial results including Cominar's proportionate share of the assets, liabilities, revenues and charges of its joint ventures, provides more complete information on Cominar's financial performance.

The following tables present reconciliations of Cominar's condensed interim consolidated financial statements prepared in accordance with IFRS with its condensed interim consolidated financial statements including its proportionate share of the assets, liabilities, revenues and charges of its joint ventures.

	Jı	une 30, 202	23	Dece	ember 31, 2	2022
	Condensed interim consolidated financial statements	Joint ventures \$	Cominar's proportionate share <sup>1</sup> \$	Consolidated financial statements \$	Joint ventures \$	Cominar's proportionate share 1
Assets	<u> </u>		·	<u> </u>		<u> </u>
Investment properties						
Income properties	1,932,986	_	1,932,986	1,988,690	_	1,988,690
Properties under development	_	13,815	13,815	_	8,979	8,979
Land held for future development	53,169	_	53,169	52,700	5,250	57,950
	1,986,155	13,815	1,999,970	2,041,390	14,229	2,055,619
Investment properties held for sale	211,426	7,125	218,551	312,865	_	312,865
Investments in joint ventures	21,053	(21,053)	_	13,317	(13,317)	_
Mortgages receivable	19,500	_	19,500	10,000	_	10,000
Accounts receivable	15,483	278	15,761	17,823	95	17,918
Prepaid expenses and other assets	18,271	-	18,271	3,669	_	3,669
Cash and cash equivalents	2,304	(3)	2,301	38,063	_	38,063
Total assets	2,274,192	162	2,274,354	2,437,127	1,007	2,438,134
Liabilities						
Mortgages payable	775,133	_	775,133	775,431	_	775,431
Mortgages payable related to the investment properties held for sale	70,053	_	70,053	96,439	_	96,439
Debentures	199,084	-	199,084	269,916	_	269,916
Bank borrowings	125,275	-	125,275	_	_	_
Accounts payable and accrued liabilities	65,392	162	65,554	68,516	1,007	69,523
Total liabilities	1,234,937	162	1,235,099	1,210,302	1,007	1,211,309
Unitholder's equity						
Unitholder's equity	1,039,255		1,039,255	1,226,825	_	1,226,825
Total liabilities and unitholder's equity	2,274,192	162	2,274,354	2,437,127	1,007	2,438,134

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

Quarters ended June 30		2023		2022			
	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share 1	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share 1	
	\$	\$	\$	\$	\$	\$	
Operating revenues	73,491	-	73,491	80,368	165	80,533	
Operating expenses	(37,805)	_	(37,805)	(41,057)	(81)	(41,138)	
NOI	35,686	_	35,686	39,311	84	39,395	
Finance charges	(15,526)	_	(15,526)	(14,005)	(41)	(14,046)	
Trust administrative expenses	(7,954)	_	(7,954)	(5,098)	(30)	(5,128)	
Change in fair value of investment properties	(20,202)	1,828	(18,374)	2,672	10	2,682	
Share of joint ventures' net income	1,828	(1,828)	_	23	(23)	_	
Transaction costs	(4,391)		(4,391)	(3,823)	_	(3,823)	
Net income (loss) and comprehensive income (loss)	(10,559)	_	(10,559)	19,080	_	19,080	

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

Six-month periods ended June 30		2023			2022	
	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share <sup>1</sup>	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share 1
	\$	\$	\$	\$	\$	\$
Operating revenues	151,461	-	151,461	220,159	3,145	223,304
Operating expenses	(80,642)	_	(80,642)	(115,849)	(1,483)	(117,332)
NOI	70,819	-	70,819	104,310	1,662	105,972
Finance charges	(27,885)	_	(27,885)	(46,817)	(766)	(47,583)
Trust administrative expenses	(15,575)	_	(15,575)	(12,455)	(21)	(12,476)
Change in fair value of investment properties	(26,749)	1,828	(24,921)	74,004	1,414	75,418
Share of joint ventures' net income	1,828	(1,828)	_	2,128	(2,128)	_
Transaction costs	(9,026)		(9,026)	(79,978)	(161)	(80,139)
Net income (loss) and comprehensive income (loss)	(6,588)	_	(6,588)	41,192	_	41,192

<sup>1</sup> Refer to section "Non-IFRS and Other Financial Measures".

## Performance Analysis

#### **Financial Position**

The following table indicates the changes in assets and liabilities as well as in unitholder's equity between June 30, 2023, and December 31, 2022, as shown in our condensed interim consolidated financial statements:

	June 30, 2023	December 31, 2022		
	\$	\$	\$Δ	% ∆
Assets	· .	·		
Investment properties				
Income properties	1,932,986	1,988,690	(55,704)	(2.8)
Land held for future development	53,169	52,700	469	0.9
	1,986,155	2,041,390	(55,235)	(2.7)
Investment properties held for sale	211,426	312,865	(101,439)	(32.4)
Investments in joint ventures	21,053	13,317	7,736	58.1
Mortgages receivable	19,500	10,000	9,500	95.0
Accounts receivable	15,483	17,823	(2,340)	(13.1)
Prepaid expenses and other assets	18,271	3,669	14,602	398.0
Cash and cash equivalents	2,304	38,063	(35,759)	(93.9)
Total assets	2,274,192	2,437,127	(162,935)	(6.7)
Liabilities				
Mortgages payable	775,133	775,431	(298)	_
Mortgages payable related to the investment properties held for sale	70,053	96,439	(26,386)	(27.4)
Debentures	199,084	269,916	(70,832)	(26.2)
Bank borrowings	125,275	_	125,275	100.0
Accounts payable and accrued liabilities	65,392	68,516	(3,124)	(4.6)
Total liabilities	1,234,937	1,210,302	24,635	2.0
Unitholder's equity				
Unitholder's equity	1,039,255	1,226,825	(187,570)	(15.3)
Total liabilities and unitholder's equity	2,274,192	2,437,127	(162,935)	(6.7)

**Investment properties:** During the first quarter of 2023, Cominar transferred \$78.6 million of investment properties held for sale to investment properties. These properties no longer met the required criteria to be presented as held for sale. During the second quarter of 2023, Cominar transferred \$153.8 million of investment properties to investment properties held for sale.

**Investment properties held for sale:** During the first six months of 2023, Cominar sold 17 properties for an adjusted sale price of \$154.0 million. As at June 30, 2023, Cominar had 14 properties and 1 land parcel held for sale totaling \$211.4 million, each of which were, as of such date, subject to definitive sale agreements.

Adjustment to fair value of investment properties: During the first six months of 2023, Cominar revalued its investment properties and investment properties held for sale using external valuations and definitive agreements to sell investment properties and determined that a net decrease of \$26.7 million was necessary to adjust the carrying amount of investment properties to fair value. At the end of the second quarter of 2023, Cominar reassessed the fair value for its entire portfolio, using external valuations and definitive agreements to sell investment properties.

**Debentures:** On May 23, 2023, Cominar repaid its Series 10 senior unsecured debentures totaling \$71,1 million and bearing interest at 4.247%.

**Bank borrowings:** In April 2023, Cominar entered into the Credit Agreement (as defined below) which provides Cominar with revolving facilities in an aggregate amount of up to \$132.5 million. As at June 30, 2023, bank borrowings under such facilities totaled \$125.3 million.

**Distributions to parent company (IRIS)**: During the first six months of 2023, Cominar declared and paid \$181.0 million in cash distributions, of which \$111.3 million came from net proceeds of investment property dispositions, \$63.7 million from the new credit facilities and \$6.0 million came from cash on hand.

# **Results of Operations**

The following table highlights our results of operations for the periods ended June 30, 2023 and 2022, as shown in our condensed interim consolidated financial statements:

	Quarter			Year-to-date (six months)			
Periods ended June 30	2023	2022		2023	2022		
	\$	\$	% ∆	\$	\$	%△	
Operating revenues	73,491	80,368	(8.6)	151,461	220,159	(31.2)	
Operating expenses	(37,805)	(41,057)	(7.9)	(80,642)	(115,849)	(30.4)	
NOI	35,686	39,311	(9.2)	70,819	104,310	(32.1)	
Finance charges	(15,526)	(14,005)	10.9	(27,885)	(46,817)	(40.4)	
Trust administrative expenses	(7,954)	(5,098)	56.0	(15,575)	(12,455)	25.1	
Change in fair value of investment properties	(20,202)	2,672	(856.1)	(26,749)	74,004	(136.1)	
Share of joint ventures' net income	1,828	23	7,847.8	1,828	2,128	(14.1)	
Transaction costs	(4,391)	(3,823)	14.9	(9,026)	(79,978)	(88.7)	
Net income (loss) and comprehensive income (loss)	(10,559)	19,080	(155.3)	(6,588)	41,192	(116.0)	

The decrease in operating revenues and in operating expenses for the first six months of 2023 resulted mainly from the sale of 226 investment properties at the closing of the Arrangement in 2022 and from the sale of 29 investment properties since the end of the first quarter of 2022. Refer to "Results of operations - same property portfolio" for a same property operating results analysis.

The decrease in finance charges for the first six months of 2023 resulted mainly from debt reimbursement in connection with the Arrangement. Refer to "Finance Charges".

During first six months of 2023, Cominar revalued its real estate portfolio and determined that a net decrease of \$26.7 million (increase of \$74.0 million in 2022) was necessary to adjust the carrying amount of investment properties to fair value.

Transaction costs of \$9.5 million were incurred as a result of the dispositions that occurred in 2023 or 2022. Transaction costs of \$80.0 million were mainly incurred in 2022 as a result of the Arrangement. Refer to "Transaction Costs".

#### **Net Operating Income**

NOI is a measure presented in the statement of comprehensive income in Cominar's condensed interim consolidated financial statements which is calculated as operating revenues less property operating expenses such as utilities, repairs and maintenance and realty taxes. NOI does not include finance charges or other expenses not specific to the day-to-day operation of Cominar's properties. Cominar considers NOI to be a valuable measure for evaluating the operating performance of its properties.

Cominar analyzes its segmented results of operations taking into account the proportionate share of its joint ventures to assess the operating performance of its investment properties.

The following tables present Cominar's proportionate share in NOI. Results of operations on a same property portfolio basis are available in the next section.

NOI — Cominar's proportionate share <sup>1</sup>	35,686	39,395	(9.4)	70,819	105,972	(33.2)	
NOI - Joint ventures	_	84	(100.0)	_	1,662	(100.0)	
NOI - Financial statements	35,686	39,311	(9.2)	70,819	104,310	(32.1)	
	\$	\$	% ∆	\$	\$	%△	
Periods ended June 30	2023	2022		2023	2022		
		Quarter		Year-to-	Year-to-date (six months)		

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

#### NOI by Property Type

	Q	uarter	Year-to-date (six months)			
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% △	\$	\$	%△
Property type						
Office and mixed-use	16,990	20,724	(18.0)	33,539	49,449	(32.2)
Retail	18,696	18,671	0.1	37,280	40,287	(7.5)
Industrial and flex	_	_	_	_	16,236	(100.0)
NOI — Cominar's proportionate share <sup>1</sup>	35,686	39,395	(9.4)	70,819	105,972	(33.2)

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

# Results of Operations - Same Property Portfolio

Cominar analyzes its results of operations taking into account the proportionate share of its joint ventures to assess the operating performance of its investment properties and pays particular attention to the performance of its same property portfolio. Same property portfolio includes the results of properties owned by Cominar as at January 1, 2022, with the exception of results from the properties sold or under development in 2022 and 2023, as well as the rental income arising from the recognition of leases on a straight-line basis.

_	Q	uarter		Year-to-da	te (six month	ns)
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% △	\$	\$	%△
Same property operating revenues - Cominar's proportionate share <sup>1</sup>	70,373	69,051	1.9	141,536	136,081	4.0
Same property operating expenses - Cominar's proportionate share 1	(36,344)	(36,540)	(0.5)	(75,177)	(74,678)	0.7
SPNOI — Cominar's proportionate share <sup>1</sup>	34,029	32,511	4.7	66,359	61,403	8.1

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

The second quarter increase in same property operating revenues resulted mainly from an increase of 1.3 million in operating revenues, mainly from increases of (i) \$0.5 million in basic rents, (ii) \$0.2 million in recovery revenues due to an increase in general maintenance and operating expenses, (iii) \$0.2 million in parking revenues, and (iv) \$0.6 million in prior year adjustments. Same property operating expenses remained at the same level as in last year, mainly due to an increase of \$2.3 million in general maintenance and operating expenses following regain of activities in our office and retail properties, partly offset by decreases of (i) \$1.1 million in the estimated credit losses and (ii) \$1.4 million in realty taxes, which decreased following the settlement of pending tax disputes. As a result, SPNOI increased by \$1.5 million or 4.7% in the second quarter of 2023 compared with the same period of 2022.

#### **Finance Charges**

	Quarter			Year-to-date (six months)		
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% Δ	\$	\$	%△
Interest on mortgages payable	10,470	8,419	24.4	19,420	22,996	(15.6)
Interest on debentures <sup>1</sup>	3,301	4,473	(26.2)	6,866	18,872	(63.6)
Interest on bank borrowings (on cash surplus)  Amortization of deferred financing costs and other	1,208	(158)	(864.6)	753	3,078	(75.5)
costs	779	1,516	(48.6)	1,310	2,944	(55.5)
Less: Capitalized interest	(232)	(245)	(5.3)	(464)	(1,073)	(56.8)
Total finance charges – Financial statements	15,526	14,005	10.9	27,885	46,817	(40.4)
Adjusted finance charges <sup>2</sup>	15,526	12,929	20.1	27,885	43,789	(36.3)
Percentage of operating revenues	21.1 %	17.4 %		18.4 %	21.3 %	
Weighted average interest rate on total debt <sup>3</sup>				5.09 %	4.00 %	

<sup>1</sup> Quarter ended June 30, 2022 includes \$1.1 million of deferred financing cost write-offs related to payments in respect of the optional put right in favor of certain debentureholders as disclosed above. Six-month period ended June 30, 2022 also includes \$2.0 million of yield maintenance fees paid in connection with the Series 9 debenture

The second quarter increase in finance charges is mainly due to the increase in total debt as a result of Cominar entering into the Credit Agreement which provides revolving facilities in an aggregate amount of up to \$132.5 million.

#### Trust Administrative Expenses

		Quarter			Year-to-date (six months)		
Periods ended June 30	2023	2022		2023	2022		
	\$	\$	% △	\$	\$	%△	
Salaries and benefits	2,871	1,891	51.8	6,492	4,740	37.0	
Office and IT expenses	814	567	43.6	1,948	1,422	37.0	
Professional fees	1,694	996	70.1	2,831	1,365	107.4	
Reporting issuer costs	107	159	(32.7)	107	159	(32.7)	
Asset management fees	1,787	1,500	19.1	3,333	4,613	(27.7)	
Other expenses	681	(15)	NM	864	156	453.8	
Total Trust administrative expenses	7,954	5,098	56.0	15,575	12,455	25.1	

<sup>2</sup> Quarter ended June 30, 2022 excludes \$1.1 million of deferred financing cost write-offs related to payments in respect of the optional put right in favor of certain debentureholders as disclosed above. Six-month period ended June 30, 2022 also excludes \$2.0 million of yield maintenance fees paid in connection with the Series 9 debenture redemption.
3 Refer to "Non-IFRS and Other Financial Measures".

#### **Transaction Costs**

_	Quarter			Year-to-date (six months)		
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% ∆	\$	\$	%△
Banker and professional fees	2,939	1,189	147.2	3,373	27,067	(87.5)
Closing adjustments	978	2,281	(57.1)	5,179	17,712	(70.8)
Compensation, severances, retention bonuses and other related costs	474	353	34.3	474	19,485	(97.6)
Financing costs and other asset write-offs	_	_	_	_	11,350	(100.0)
Penalties on debt repayments	_	_	_	_	3,013	(100.0)
Others	_	_	_	_	1,351	(100.0)
Total Transaction costs	4,391	3,823	14.9	9,026	79,978	(88.7)

## **Funds from Operations**

Although FFO is not an IFRS financial measure, it is widely used in the real estate investment trust industry as it adjusts net income for items that are not related to trends in occupancy levels, rental rates and property operating costs.

REALpac defines FFO as net income (loss) (calculated in accordance with IFRS), adjusted for, among other things, change in the fair value of investment properties, deferred taxes and income taxes related to a disposition of properties, initial and re-leasing salary costs, adjustments relating to the accounting of joint ventures under the equity method and transaction costs incurred upon a business combination or a disposition of properties.

FFO is not a substitute for net income established in accordance with IFRS when measuring Cominar's performance. While our method of calculating FFO complies with REALpac recommendations, it may differ from and not be comparable to the one used by other entities.

The following table presents a reconciliation of net income, as determined in accordance with IFRS, and FFO:

#### Funds from Operations

	Quarter			Year-to-date (six months)		
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% ∆	\$	\$	%△
Net income (loss)	(10,559)	19,080	(155.3)	(6,588)	41,192	(116.0)
Initial and re-leasing salary costs	546	586	(6.8)	1,354	1,536	(11.8)
Change in fair value of investment properties - Cominar's proportionate share	18,374	(2,682)	(785.1)	24,921	(75,418)	(133.0)
Capitalizable interest on properties under development  — joint ventures	_	_	_	_	192	(100.0)
Transaction costs	4,391	3,823	14.9	9,026	79,978	(88.7)
FFO <sup>1</sup>	12,752	20,807	(38.7)	28,713	47,480	(39.5)

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

**FFO**<sup>1</sup>: FFO for the quarter ended June 30, 2023 amounted to \$12.8 million compared to \$20.8 million for the previous year's comparable period due to the \$3.6 million decrease in NOI which is mainly related to the sale of investment properties since the first quarter of 2022 and an increase in trust administrative expenses, mainly professional fees.

#### Distributions

Cominar is governed by a Contract of Trust dated as of March 31, 1998, as amended and amended and restated to date. The trustees of the REIT intend to distribute Cominar's distributable income to its sole unitholder, IRIS. Distributable income generally means net income determined in accordance with IFRS, before adjustments to fair value, transaction costs, rental revenue derived from the recognition of leases on a straight-line basis, the provision for leasing costs, gains on the disposition of investment properties and certain other items not affecting cash, if applicable.

#### Distributions to the Sole Unitholder

During six-month period ended June 30, 2023, Cominar used the property dispositions net proceeds, a portion of the revolving facilities provided under the credit Agreement and cash on hand to declare and pay \$181.0 million in cash distributions to IRIS.

In accordance with CSA guidelines, Cominar also provides the following table to allow readers to assess sources of cash distributions (following the Arrangement) and how they reconcile to net income:

_	Quarter			Year-to-date (six months)		
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% ∆	\$	\$	% ∆
Net income (loss)	(10,559)	19,080	(155.3)	(6,588)	41,192	(116.0)
Cash flows used in operating activities — Financial statements	9,894	(6,416)	(254.2)	6,140	(68,228)	(109.0)
Cash distributions to parent company (IRIS)	151,782	745,000	(79.6)	180,982	745,000	(75.7)
Surplus (deficit) of cash flows provided by operating activities compared with distributions to parent company (IRIS)	(141,888)	(751,416)	(81.1)	(174,842)	(813,228)	(78.5)

The deficit of cash flows in 2023 of \$174.8 million for the six-month period ended June 30, 2023 was funded by net proceeds from the sale of investment properties, by a portion of the new credit facilities and by cash on hand.

# Liquidity and Capital Resources

#### **Debt Management**

Cominar seeks to spread the maturities of its debt instruments over a number of years to manage interest rate and refinancing risk, and to provide flexibility in maintaining the overall debt level of the portfolio, taking into account availability of financing, market conditions, as well as the financial terms of the leases that produce its cash flows.

#### **Debt Summary**

	June 30, 2023			De	2	
	(	Weighted average contractual rate <sup>1</sup>	Residual weighted average term <sup>1</sup>		Weighted average contractual rate <sup>1</sup>	Residual weighted average term <sup>1</sup>
	\$			\$		
Mortgages payable	845,186	4.67 %	5.0 years	871,870	3.63 %	4.1 years
Debentures	199,084	5.58 %	1.6 years	269,916	5.23 %	1.7 years
Bank borrowings secured	125,275	7.19 %	0.8 year	_	- %	_
Total debt	1,169,545	5.09 %	3.9 years	1,141,786	4.01 %	3.5 years
Cash and cash equivalents	(2,304)			(38,063)		
Net debt	1,167,241			1,103,723		
Unsecured debt-to-total-debt ratio 1,2	17.0 %			23.6 %		

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

#### **Mortgages Payable**

As at June 30, 2023, the balance of mortgages payable after deduction of deferred financing costs was \$845.2 million, down \$26.7 million from \$871.9 million as at December 31, 2022. This decrease resulted from a new mortgage of \$30.0 million, \$47.0 million of mortgages payable assumed by property purchasers and monthly repayments of capital totaling \$8.7 million. As at June 30, 2023, the weighted average contractual rate was 4.67% and the effective weighted average interest rate was 4.80%.

<sup>2</sup> Unsecured debt divided by total debt.

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#### Contractual maturities of mortgages payable

			Weighted
Repayment	Balances at		average
of principal	maturity	Total	contractual
\$	\$	\$	rate <sup>1</sup>
9,424	_	9,424	- %
20,386	102,121	122,507	4.00 %
16,602	28,437	45,039	6.35 %
15,396	47,806	63,202	3.57 %
15,956	12,473	28,429	3.10 %
14,127	221,413	235,540	6.37 %
9,805	88,087	97,892	3.65 %
2,785	231,411	234,196	4.00 %
913	11,649	12,562	4.19 %
_	_	_	- %
105,394	743,397	848,791	4.67 %
	of principal \$ 9,424 20,386 16,602 15,396 15,956 14,127 9,805 2,785 913	of principal maturity \$ \$ 9,424 — 20,386 102,121 16,602 28,437 15,396 47,806 15,956 12,473 14,127 221,413 9,805 88,087 2,785 231,411 913 11,649 — —	of principal         maturity         Total           \$         \$         \$           9,424         -         9,424           20,386         102,121         122,507           16,602         28,437         45,039           15,396         47,806         63,202           15,956         12,473         28,429           14,127         221,413         235,540           9,805         88,087         97,892           2,785         231,411         234,196           913         11,649         12,562           -         -         -

<sup>1</sup> Based on the contractual maturities of each year.

As at June 30, 2023, the residual weighted average term of mortgages payable was 5.0 years.

#### Debentures

	Date of issuance	Contractual interest rate	Effective interest rate	Dates of interest payments	Maturity date	Nominal value as at June 30, 2023 \$
Series 11	May 2019	4.50 %	4.82 %	May 15 and November 15	May 2024	50,787
Series 12	May 2020	5.95 %	6.24 %	May 5 and November 5	May 2025	149,131
Weighted average interest rate		5.58 %	5.88 %			
Total						199,918

On May 23, 2023, Cominar repaid its Series 10 senior unsecured debentures totaling \$71.1 million and bearing interest at 4.247% using its credit facility and cash on hand.

As at June 30, 2023, the residual weighted average term of debentures was 1.6 years.

#### **Bank Borrowings**

On April 24, 2023, Cominar entered into a credit agreement with a banking syndicate (the "Credit Agreement"). Under the terms of the Credit Agreement, the lenders committed to provide Cominar with revolving facilities in an aggregate amount of up to \$132,5 million (collectively, the "Credit Facilities") maturing on April 24, 2024 and secured by hypothecs on 3 properties with a book value of \$267,7 million. Revolving Facility A allows Cominar to draw up to an aggregate of \$80,0 million and Revolving Facility B allows Cominar to draw up to an aggregate of \$52,5 million. The Credit Facilities bear interest at the prime rate plus 70 basis points or at the bankers' acceptance rate plus 170 basis points. As at June 30, 2023, bank borrowings under the Credit Facilities totaled \$125.3 million. The Credit Agreement limits the amount of distributions that can be made to IRIS and subordinates all of the outstanding units owned by IRIS and includes restrictive covenants, with which Cominar was in compliance as at June 30, 2023.

Cominar previously provided a secured guarantee of the obligations of IRIS, as borrower, under a credit agreement dated March 1, 2022 (as same was subsequently amended and supplemented from time to time) with, among others, Bank of Montreal, as administrative agent and lender (the "IRIS Credit Facility"). The IRIS Credit Facility was fully paid out and terminated on that date using a portion of the Credit Facilities on April 24, 2023.

#### **Debt Covenants**

#### Interest Coverage Ratio

The interest coverage ratio is a non-IFRS measure used by Cominar to assess Cominar's ability to pay interest on its debt from operating revenues and is calculated by Cominar using net income before interest, income taxes, depreciation and amortization ("EBITDA"), divided by adjusted finance charges.

	June 30, 2023	December 31, 2022
	\$	\$
NOI (last 12 months)	148,212	181,703
Trust administrative expenses (last 12 months)	(35,433)	(27,550)
Recognition of leases on a straight-line basis (last 12 months)	289	(64)
EBITDA (last 12 months) <sup>2</sup>	113,068	154,089
Adjusted finance charges (last 12 months) <sup>1</sup>	51,366	41,332
Interest coverage ratio <sup>2</sup>	2.20 : 1	3.73 : 1

<sup>1</sup> Excludes \$2.0 million of yield maintenance fees paid in connection with the Series 9 debenture redemption in 2022 and \$1.1 million of deferred financing cost write-offs related to payments in respect to the optional put right in favor of certain debentureholders in 2022.

Refer to "Non-IFRS and Other Financial Measures".

#### **Debt Service Coverage Ratio**

The debt service coverage ratio is a non-IFRS measure used by Cominar to assess Cominar's ability to pay its obligations on its debt from operating revenues and is calculated by Cominar using net income before interest, income taxes, depreciation and amortization ("EBITDA"), divided by adjusted finance charges plus contractual repayments of capital.

	June 30, 2023	December 31, 2022
	\$	\$
NOI (last 12 months)	148,212	181,703
Trust administrative expenses (last 12 months)	(35,433)	(27,550)
Recognition of leases on a straight-line basis (last 12 months)	289	(64)
EBITDA (last 12 months) <sup>2</sup>	113,068	154,089
Adjusted finance charges (last 12 months) <sup>1</sup>	51,366	41,332
Monthly repayments of mortgages payable (last 12 months)	17,470	26,762
Debt service coverage ratio <sup>2</sup>	1.64 : 1	2.26 : 1

Excludes \$2.0 million of yield maintenance fees paid in connection with the Series 9 debenture redemption in 2022 and \$1.1 million of deferred financing cost write-offs related to payments in respect to the optional put right in favor of certain debentureholders in 2022.
 Refer to "Non-IFRS and Other Financial Measures".

#### **Debt Ratio**

Debt ratio is a non-IFRS measure used by Cominar to manage debt levels. Debt ratio is calculated by adding mortgages payable, debentures and bank borrowings less cash and cash equivalents divided by the total assets minus cash and cash equivalents.

	June 30, 2023	December 31, 2022
	\$	\$
Mortgages payable	845,186	871,870
Debentures	199,084	269,916
Bank borrowings	125,275	_
Cash and cash equivalents	(2,304)	(38,063)
Total net debt	1,167,241	1,103,723
Total assets less cash and cash equivalents	2,271,888	2,399,064
Debt ratio <sup>1, 2</sup>	51.4 %	46.0 %

<sup>1</sup> The debt ratio is equal to the total of, mortgages payable, debentures and bank borrowings less cash and cash equivalents, divided by total assets less cash and cash equivalents.

#### Off-Balance Sheet Arrangements and Contractual Commitments

The Credit Facilities were partly used to fully repay the balance under the Iris Credit Facility, which was guaranteed by Cominar. The Iris Credit Facility was terminated following such repayment.

Cominar has no other off-balance sheet arrangements that have or are likely to have a material impact on its results of operations or its financial position, including its cash position and sources of financing.

# **Related Party Transactions**

Since March 1, 2022, Cominar has been a 100% owned subsidiary of IRIS. In connection with their investment in IRIS, certain affiliates of IRIS created a joint venture to provide asset management services to Cominar. This entity is a related party to Cominar by virtue of common joint control.

During the six-month period ended June 30, 2023 Cominar entered into transactions with such entities, then related companies, in the normal course of business, the details of which are as follows:

	Quarter	·	Year-to-date (six months)		
Periods ended June 30	2023	2022	2023	2022	
	\$	\$	\$	\$	
Parent company (IRIS) subscription under the Arrangement	_	_	_	2,143,800	
Reimbursement of the subscription receivable from parent company (IRIS)	-	1,042,532	-	1,348,158	
Cash distributions to parent company (IRIS)	151,782	745,000	180,982	745,000	
Asset management fees and expense reimbursements to parent company (IRIS)	_	_	_	2,613	
Asset management fees to a joint venture under common control	1,501	1,501	3,001	2,001	
Professional fees to a company controlled by a member of the Board of Trustees	675	150	1,350	150	

<sup>2</sup> Refer to "Non-IFRS and Other Financial Measures".

# **Property Portfolio**

	June 30, 2023	December 31, 2022
	\$	\$
Income properties	1,932,986	1,988,690
Properties under development and land held for future development — Cominar's proportionate share <sup>1</sup>	66,984	66,929
Investment properties held for sale	211,426	312,866
Number of income properties	39	56
Leasable area (sq. ft.)	10,802,000	11,919,000

<sup>1</sup> Refer to "Non-IFRS and Other Financial Measures".

#### Summary by property type

	June 30, 2023		December	31, 2022
	Number of	Leasable area	Number of	Leasable area
	properties	(sq. ft.)	properties	(sq. ft.)
Office and mixed-use	24	5,266,000	34	6,213,000
Retail	15	5,536,000	22	5,706,000
Total	39	10,802,000	56	11,919,000

#### Summary by geographic market

	June 30, 2023		December 31, 2022	
	Number of properties	Leasable area (sq. ft.)	Number of properties	Leasable area (sq. ft.)
Montréal	23	8,841,000	37	9,864,000
Québec City	12	1,359,000	14	1,408,000
Ontario — Ottawa <sup>1</sup>	4	602,000	5	647,000
Total	39	10,802,000	56	11,919,000

<sup>1</sup> For presentation purposes, the Gatineau area is included in the Ottawa geographic market.

# Investment properties, Investments and Dispositions

#### **Investments in Investment Properties**

The following table shows the details of the capital expenditures and leasing costs reported in the condensed interim consolidated financial statements with respect to our investment properties, including investment properties held for sale and Cominar's proportionate share in joint ventures:

	Quarter		Year-to-date (six months)			
Periods ended June 30	2023	2022		2023	2022	
	\$	\$	% △	\$	\$	%△
Capital expenditures — increase of rental income generating capacity	5,224	3,773	38.5	7,387	10,863	(32.0)
Capital expenditures — maintenance of rental income generating capacity	3,303	2,142	54.2	6,885	3,385	103.4
Total	8,527	5,915	44.2	14,272	14,248	0.2
Leasehold improvements	4,190	1,115	275.8	6,529	3,733	74.9
Leasing costs	396	575	(31.1)	1,148	3,035	(62.2)
Subtotal capital expenditures	13,113	7,605	72.4	21,949	21,016	4.4
Properties under development	1,473	589	150.1	4,855	898	440.6
Capitalized interests on properties under development	_	5	(100.0)	_	580	(100.0)
Total capital expenditures (including capitalized interests) <sup>1</sup>	14,586	8,199	77.9	26,804	22,494	19.2

<sup>1</sup> Includes income properties, properties under development, investment properties held for sale and Cominar's proportionate share in joint ventures.

#### Investment Properties Held for Sale

Cominar has engaged in a process to sell certain investment properties and expects to close these transactions within the next few months.

	Six-month period ended June 30, 2023			Year ended December 31, 2022
	Office and mixed-use properties	Retail properties	Total	Total
	\$	\$	\$	\$
Investment properties				
Balance, beginning of period	264,000	48,865	312,865	3,363,500
Net transfer from (to) income properties <sup>1</sup>	(32,961)	102,931	69,970	485,378
Transfers from properties under development and land held for future development	-	-	_	7,867
Capitalized costs	806	59	865	11,709
Change in fair value	(17,120)	(1,200)	(18,320)	(27,706)
Dispositions	(126,824)	(27,130)	(153,954)	(3,527,883)
Balance, end of period	87,901	123,525	211,426	312,865

<sup>1</sup> During the first quarter of 2023, Cominar transferred \$78,625 of investment properties held for sale to investment properties. At this moment these properties no longer met the required criteria to be presented as held for sale.

During the six-month period ended June 30, 2023, Cominar sold 17 investment properties held for sale for a total sale price of \$154.0 million.

#### Investments in Joint Ventures

June 30			2023	2022
			Ownership	Ownership
Joint ventures	Address	City/province	interest	interest
Société en commandite Complexe Jules-Dallaire	2820 Laurier Boulevard	Québec, Québec	-	_1
Société en commandite Marais	Du Marais Street	Québec, Québec	75%	75%
Société en commandite Bouvier-Bertrand	Espace Bouvier	Québec, Québec	_	_2
Société en commandite Terrains Centropolis	Centropolis	Laval, Québec	50%	50%

<sup>1</sup> Société en commandite Complexe Jules-Dallaire sold its property and was subsequently liquidated and dissolved in connection with the Arrangement

Terrains Centropolis SEC is a residential development in partnership with Cogir/Divco, for approximately 535 units. The first phase of approximately 365 units is currently under construction and is expected to be delivered by the third quarter of 2024. The second phase of approximately 170 units is in the construction permit approval process by the City of Laval and, if approved, the construction is expected to start in 2024.

# **Real Estate Operations**

#### Occupancy Rate

Total	90.1 %
Retail	92.4 %
Office and mixed-use	87.7 %
Property type	
	June 30, 2023
	Committed

<sup>2</sup> Cominar sold its 50% partnership interest in Société en commandite Bouvier-Bertrand on April 27, 2022

The committed occupancy rate refers to the leasable area occupied by clients to which we add the leasable area of signed leases which have not started yet divided by the leasable area of the portfolio, excluding space under redevelopment. This metric highlights the area considered to be leased over the area that is actually available for lease.

#### **Lease Maturities**

Years ending December 31	2023	2024	2025	2026	2027
Office and mixed-use					
Leasable area (sq. ft.)	730,298	623,112	881,577	210,386	913,025
% of total portfolio — Office and mixed-use	13.9 %	11.8 %	16.7 %	4.0 %	17.3 %
Retail					
Leasable area (sq. ft.)	1,143,580	657,504	569,964	309,063	445,319
% of portfolio — Retail	20.7 %	11.9 %	10.3 %	5.6 %	8.0 %
Portfolio total					
Leasable area (sq. ft.)	1,873,878	1,280,616	1,451,541	519,449	1,358,344
% of portfolio — Total	17.3 %	11.9 %	13.4 %	4.8 %	12.6 %

The following table summarizes information on leases as at June 30, 2023:

	Residual weighted	Weighted average	
	average term	term of leases	
	(years)	(years)	
Property type			
Office and mixed-use	12.5	18.0	
Retail	4.9	8.4	
Weighted average of total portfolio	8.5	13.0	

# Issued and Outstanding Units

	Six-month period ended June 30, 2023	Year ended December 31, 2022	
	Units	Units	
Units issued and outstanding, beginning of period	182,451,027	182,451,026	
Non-redeemable units issuance to parent company (IRIS)	45,612,757	_	
Parent company (IRIS) subscription under the Arrangement	_	182,451,027	
Repurchase of units under the Arrangement	_	(182,451,026)	
Units issued and outstanding, end of period	228,063,784	182,451,027	

As at June 30, 2023, there were a total of 228,063,784 units of the REIT issued and outstanding, comprised of 182,451,027 units designated as "Redeemable Units" and 45,612,757 units designated as "Non-Redeemable Units". Non-Redeemable Units and Redeemable Units will at all times be equivalent in all respects, other than the right of redemption which only applies in respect of the Redeemable Units. All units, whether a Non-Redeemable Unit or a Redeemable Unit, represent a unitholder's undivided and proportionate ownership interest in Cominar. Each unit whether a Non-Redeemable Unit or a Redeemable Unit, confers the right to vote at any meeting and to participate equally and rateably in all Cominar distributions.

#### Risks and Uncertainties

Like all real estate entities, Cominar is exposed, in the normal course of business, to various risk factors that may have an impact on its ability to attain strategic objectives, despite all the measures implemented to counter them. Accordingly, debentureholders should consider the following risks and uncertainties when assessing Cominar's outlook in terms of investment potential:

- Access to capital and debt financing, and current global financial conditions
- Debt financing
- Ownership of immovable property
- Environmental matters
- Climate change
- Legal risks
- Competition
- Property development program
- Recruitment and retention of employees and executives
- Government regulation
- Limit on activities
- General uninsured losses
- Cybersecurity events
- Risk factors related to the ownership of REIT securities

To obtain a complete description of the risks and uncertainties identified by Cominar, the reader is referred to the "Risk Factors Related to the Business of Cominar" section of the 2022 MD&A.

## **Subsequent Events**

On July 7, 2023, Cominar completed the sale of a retail property held for sale located in Montréal for \$38.6 million.

On August 1, 2023, Cominar completed the sale of a retail property held for sale located in Québec City for \$6.9 million.

