

# TOGETHER



## INTERIM REPORT

Quarter ended June 30, 2011  
COMINAR REAL ESTATE INVESTMENT TRUST





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**FRONT:** Patrick Bélanger, Kristina Ingleby, Anick Paquet, Éric Bélanger, Franca Pelligrino, Anne Berthelot, Michel Lévesque, Nancy Michaud, Jean-François Ouellette, Michel Lajoie, Lyne Morin, Taina Nelson, Michel Hornblower, Johanne Barbeau, Troy Nesbitt | **BACK:** Bruno Lebel, Micheline Dubois, Francis Charette, Jean Leclerc, Line Labbé, Jean Themens, Maryse Trépanier, Gerry McBride, Jacinthe Corriveau, Brigitte Paré, Caroline Lajoie, Katrine Girard, Frédéric Michel.

# TOGETHER

## MESSAGE TO UNITHOLDERS

Fellow unitholders,

Cominar pursued its growth and expansion during the second quarter, achieving a performance highlighted by an increase in revenues, income and funds from operations, while remaining in a healthy and solid financial position. These results reflect the contribution of our quality acquisitions and developments. They are also attributable to the expertise of our teams, the dynamic contribution of our leasing agents in our various geographic markets, and operational management that has also earned our clients' strong loyalty. We further invested in our real estate portfolio in the Atlantic Provinces, acquiring two properties at a cost of \$5.2 million last April. These transactions were followed by three other purchases in July for \$13.2 million in this same geographic market, bringing our acquisition investments in the Atlantic Provinces and Montréal, in our three business sectors, to more than \$98 million since the beginning of fiscal 2011.

### **A SOLID FINANCIAL PERFORMANCE IN LINE WITH PREVIOUS RESULTS**

Our operating revenues grew by 13.3% to \$82.1 million, primarily reflecting the contribution of the property acquisitions completed in 2010 and 2011 plus the gradual contribution of our developments. Net operating income totaled \$47.1 million, an increase of 12.2% over the second quarter of 2010, and recurring distributable income stood at \$24.6 million, up 5.8%. Recurring funds from operations grew by 4.6%, and recurring adjusted funds from operations by 8.5%. Finally, we paid total distributions to unitholders of \$23.1 million, an increase of 4.0% over the corresponding quarter of 2010.

## OCCUPANCY RATE SUSTAINED AT A SOUND LEVEL

As at June 30, 2011, the occupancy rate of our leased properties stood at 93.7%, almost the same as at the end of fiscal 2010. Our leasing teams are pursuing their intensive work, especially in the industrial and mixed-use sector in the Montréal region where occupancy rates are gradually turning around. During the first six months, 57.8% of our leases expiring in 2011 were renewed, and we expect the retention rate for 2011 to be within the annual average of the past years. In addition, new leases have been signed for an area of 1.2 million square feet since the beginning of 2011.

## HEALTHY AND SOLID FINANCIAL POSITION

As at June 30, 2011, our overall debt ratio stood at 54.3%, while our interest coverage ratio was 2.84:1, comparing favourably with that of our peers.

## ENHANCED POSITIONING IN THE ATLANTIC PROVINCES: NEW QUALITY ACQUISITIONS

Over the last four months from April to July 2011, we have taken advantage of excellent opportunities to expand our real estate portfolio in the Atlantic Provinces and invested \$18.4 million in five property acquisitions,

all fully occupied. The average capitalization rate of these transactions is 8.5%. Thus, on April 29, we acquired an office building and a retail property in Moncton, New Brunswick for a consideration of \$5.2 million. In July, we acquired an industrial and mixed-use property also in the Greater Moncton Area, an office building in Saint John, New Brunswick and a commercial property in Halifax, Nova Scotia. These five acquisitions added a leasable area of 135,000 square feet to our portfolio in the Atlantic Provinces where, as at August 2, 2011, we owned 34 properties in our three business sectors representing a total leasable area of more than 1.1 million square feet.

## WE REMAIN FOCUSED ON OUR GROWTH STRATEGY

To judge by the performance over the first six months of this year, we are confident as to results for the next two quarters of 2011, during which we will maintain efficient operational and financial management. We will also remain on the lookout for acquisition and development opportunities matching our growth and stability criteria — our primary objective being to continue providing Cominar's unitholders with a growing and stable return.



**Michel Dallaire, Eng.**  
President and Chief Executive Officer

# INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS

The following interim Management's Discussion and Analysis ("MD&A") is provided to enable a reader to assess the results of operations of Cominar Real Estate Investment Trust ("Cominar", the "Trust" or the "REIT") for the quarter ended June 30, 2011, in comparison with the corresponding quarter of 2010, as well as its financial position at that date and its outlook. Dated August 2, 2011, this interim MD&A reflects all significant information available as at that date and should be read in conjunction with the unaudited condensed interim consolidated financial statements and accompanying notes included in this report. **Unless otherwise indicated, all amounts are in thousands of Canadian dollars, except for per unit and per square-foot amounts**, and are based on financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

Additional information about us, including our 2010 Annual Information Form, is available on our website at [www.cominar.com](http://www.cominar.com) and on the Canadian Securities Administrators' ("CSA") website at [www.sedar.com](http://www.sedar.com).

The Board of Trustees, on the recommendation of the Audit Committee, has approved the contents of this interim MD&A.

## CAUTION REGARDING FORWARD-LOOKING STATEMENTS

From time to time, we make written or oral forward-looking statements within the meaning of applicable Canadian securities legislation. We may make such statements in this document and in other filings with Canadian regulators, in reports to unitholders or in other communications. These forward-looking statements include, among others, statements with respect to our medium-term and 2011 objectives, and strategies to achieve our objectives, as well as statements with respect to our beliefs, outlooks, plans, objectives, expectations, anticipations, estimates and intentions. The words "may", "could", "should", "would", "suspect", "outlook", "believe", "plan", "anticipate", "estimate", "expect", "intend", "forecast", "objective", and the use of the conditional tense, and words and expressions of similar import are intended to identify forward-looking statements.

By their very nature, forward-looking statements involve numerous factors and assumptions, and are subject to inherent risks and uncertainties, both general and specific, which give rise to the possibility that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors include general economic conditions in Canada and elsewhere in the world, the effects of competition in the markets where we operate, the impact of changes in laws and regulations, including tax laws, successful execution of our strategy, our ability to complete and integrate acquisitions successfully, our ability to attract and retain key employees and executives, the financial position of clients, our ability to refinance our debts upon maturity and to lease vacant space, our ability to complete developments according to our plans and to raise capital to finance our growth, as well as changes in interest rates.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to Cominar, investors and others should carefully consider the foregoing factors, as well as other factors and uncertainties.

Additional information about these factors can be found in the "Risks and Uncertainties" section of this interim MD&A.

## FINANCIAL MEASURES FOR WHICH IFRS DO NOT PROVIDE A STANDARDIZED MEANING

In this interim MD&A, we issue guidance on and report on certain non-IFRS measures, including "net operating income", "distributable income", "funds from operations" and "adjusted funds from operations", which we use to evaluate our performance. Because non-IFRS measures do not have a standardized meaning and may differ from similar measures presented by other entities, securities regulations require that non-IFRS measures be clearly defined and qualified, reconciled with their nearest IFRS measure and given no more prominence than the closest IFRS measure. You may find such information in the sections dealing with each of these measures.

## HIGHLIGHTS FOR THE SECOND QUARTER ENDED JUNE 30, 2011

- Increases of:
  - 13.3% in operating revenues
  - 12.2% in net operating income
  - 5.8% in recurring distributable income
  - 4.6% in recurring funds from operations
  - 8.5% in recurring adjusted funds from operations
  - 4.0% in distributions
- Occupancy rate of 93.7%
- Interest coverage ratio of 2.84: 1
- On April 29, 2011, Cominar acquired an office building with 15,000 square feet of leasable area, and a retail property with 27,000 square feet of leasable area, both properties being located in Moncton, New Brunswick. These fully occupied properties were acquired for a consideration of \$5.2 million, consisting of \$1.4 million for the assumption of a mortgage payable and \$3.8 million in cash. The capitalization rate related to this acquisition is 8.8%.

## SUBSEQUENT EVENTS

- In July 2011, Cominar acquired an industrial and mixed-use building located in the Greater Moncton area, New Brunswick, covering an area of 11,000 square feet, for a consideration of \$1.2 million in cash. The occupancy rate of this property is 100% and the related capitalization rate is 9.0%.
- In July 2011, Cominar acquired an office building located in Saint John, New Brunswick, covering an area of 41,000 square feet, for a consideration of \$6.5 million, consisting of \$5.0 million for the assumption of a mortgage payable and \$1.5 million in cash. The occupancy rate of this property is 100% and the related capitalization rate is 8.2%.
- In July 2011, Cominar acquired a retail building located in Halifax, Nova Scotia, covering an area of 41,000 square feet, for a consideration of \$5.5 million in cash. The occupancy rate of this property is 100% and the related capitalization rate is 8.5%.
- In July 2011, Cominar contracted a \$4.9 million mortgage payable with a financial institution. The loan bears interest at 5.1% and matures in 2039. It is secured by an immovable hypothec on three specific buildings.



# FINANCIAL AND OPERATIONAL HIGHLIGHTS

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
<b>FINANCIAL DATA</b>						
Operating revenues	82,103	72,444	13.3	161,756	142,025	13.9
Net operating income <sup>(1)</sup>	47,054	41,920	12.2	90,237	79,623	13.3
Same property net operating income growth <sup>(1)</sup>	0.6%	(0.6%) <sup>(3)</sup>		0.6%	(0.1%) <sup>(3)</sup>	
Net income	28,221	26,311	7.3	53,840	48,398	11.2
Recurring distributable income <sup>(1)</sup>	24,557	23,220	5.8	46,515	42,925	8.4
Recurring funds from operations <sup>(1)</sup>	27,886	26,658	4.6	53,637	49,245	8.9
Recurring adjusted funds from operations <sup>(1)</sup>	24,634	22,701	8.5	46,172	42,242	9.3
Distributions	23,069	22,190	4.0	45,866	42,005	9.2
Debt ratio				54.3%	53.0%	
Debt ratio (excluding convertible debentures)				38.9%	36.1%	
Total assets				2,558,828	2,350,234	
Market capitalization				1,401,716	1,143,856	
<b>PER UNIT FINANCIAL DATA</b>						
Net income (basic)	0.44	0.43	2.3	0.85	0.84	1.2
Distributable income (basic) <sup>(1)</sup>	0.40	0.38	5.3	0.75	0.74	1.4
Recurring distributable income (FD) <sup>(1)(2)</sup>	0.38	0.37	2.7	0.73	0.73	—
Recurring funds from operations (FD) <sup>(1)(2)</sup>	0.42	0.42	—	0.82	0.81	1.2
Recurring adjusted funds from operations (FD) <sup>(1)(2)</sup>	0.38	0.37	2.7	0.72	0.72	—
Distributions	0.36	0.36	—	0.72	0.72	—
<b>OPERATIONAL DATA</b>						
Number of properties				265	242	
Leasable area (in thousands of sq. ft.)				20,820	19,424	
Occupancy rate				93.7%	93.0%	
<b>ACQUISITIONS AND DEVELOPMENTS</b>						
<b>Acquisitions</b>						
Number of properties				5	17	
Land lease				—	1	
Leasable area (in thousands of sq. ft.)				557	634	
Total investment				84,442	76,730	
Weighted average capitalization rate				8.4%	8.9%	
<b>Development completed</b>						
Number of properties				1	—	
Leasable area (in thousands of sq. ft.)				12	—	
Total investment				4,100	—	
Capitalization rate				8.9%	—	
<b>Ongoing development</b>						
Number of properties				1	1	
Estimated leasable area (in thousands of sq. ft.)				396	396	
Anticipated investment				77,000	77,000	
Forecast weighted average capitalization rate				9.2%	9.2%	

(1) Non-IFRS financial measure. See relevant sections for definition and reconciliation to closest IFRS measure.

(2) Fully diluted.

(3) Amount not restated under IFRS, determined in accordance with Canadian GAAP.

## GENERAL BUSINESS OVERVIEW

Cominar Real Estate Investment Trust is the largest owner of commercial properties in the Province of Québec. As at June 30, 2011, we owned and managed a high-quality portfolio of 265 properties including 52 office buildings, 54 retail buildings and 159 industrial and mixed-use buildings covering 20.8 million square feet in the Quebec City, Montréal and Ottawa-Gatineau areas as well as in the Atlantic Provinces.

Since its inception in 1998, Cominar has made a series of acquisitions and completed many construction and property development projects, increasing the carrying amount of its assets to \$2.6 billion as at June 30, 2011.

Our asset and property management is entirely internalized and we are a fully integrated, self-managed real estate investment trust. Thus, we are not bound to a third party by management contracts or property management fees. This mode of operation reduces the potential for conflict between the interests of management and the Trust, while ensuring that the interests of management and employees are aligned with those of unitholders. The result is an improved financial performance for Cominar.

## OBJECTIVES AND STRATEGY

### OBJECTIVES

Cominar's primary objectives are to provide its unitholders with growing cash distributions, payable monthly, and to increase and maximize unit value through proactive management and the growth of its property portfolio.

### STRATEGY

To continue to ensure the growth of distributions and to increase return on investment for unitholders, Cominar strives to manage growth, operational risk and debt in a flexible and prudent manner. The key strategic elements for reaching these objectives are:

- **Acquisition as well as construction, redevelopment and expansion of properties offering a high potential for return**

To increase the leasable area in its property portfolio, Cominar continues to seek acquisition, construction and development opportunities in the Quebec City, Montréal and Ottawa areas, and more recently in the Atlantic Provinces. The key criterion in evaluating any acquisition or development continues to be the ratio between the acquisition or development price, the related debt and the anticipated profitability of the project over the short and long term. Cominar maintains a conservative growth strategy, based on a very strict selection of properties to be acquired and the construction and development of quality properties in locations in great demand with clients.

- **Diversification of our property portfolio**

This strategic element encompasses the following:

- [a] **Activity segment diversification** has been an integral part of our strategy from the beginning and consists in maintaining the right balance in our property portfolio among three activity segments: office buildings, retail properties and industrial and mixed-use properties. By diversifying its activities among three types of properties, Cominar reduces the risk associated with any given sector. This diversification contributes to steady revenue and income growth;



[b] **Geographic diversification** – While consolidating its leading position in the Quebec City region where it owns 95 properties representing 6.8 million square feet, Cominar has from the outset established a major presence in the Montréal area where it owns, as at June 30, 2011, 135 properties representing a leasable area of more than 12.3 million square feet. With four properties representing 0.6 million square feet, Cominar also has a presence in the Ottawa region. During fiscal year 2010, Cominar entered the Atlantic Provinces where it currently owns 31 properties representing an area of 1.1 million square feet. Like activity segment diversification, geographic diversification allows Cominar to better spread its real estate risk;

[c] **Client diversification** – Cominar serves an extensive and diverse client base across many industries. Clients occupy an average area of 6,700 square feet. This diversification allows for the maintenance of foreseeable cash flows.

- **Proactive property management emphasizing growth of occupancy rates and net leasing income**

Commercial real estate is a dynamic investment that requires active and experienced management. With its integrated management, Cominar exercises rigorous, preventive and cost-effective control over its operations. Expanding our property portfolio enables us to achieve economies of scale and synergies. We thereby ensure delivery of efficient, cost-effective services to our clients. The result is increased client satisfaction, and high occupancy and retention rates.

- **Prudent financial management**

Debt management continues to be a decisive factor in growth and stability for a real estate investment trust. Cominar maintains its debt ratio below the maximum level authorized by its Contract of Trust and at a level we deem prudent. We believe that this disciplined policy contributes to the stability of future distributions and to the prudent growth of the Trust. We also take a conservative approach to managing the distributions ratio, which we regard as another key factor in the stability of future distributions. This approach provides us with greater financial flexibility for our capital expenditures and for the implementation of our leasing programs.

## PERFORMANCE INDICATORS

Cominar measures the success of its strategy using a number of performance indicators:

### OPERATIONAL PERFORMANCE

Client satisfaction is defined as client perception and judgment of service received and demonstrates loyalty to Cominar. Two indicators are used to measure client satisfaction: occupancy rate and retention rate; the latter is calculated as the leasable area of renewed leases in relation to the leasable area of leases that expired during the year. These indicators also provide an overview of the economic well-being of the areas in which Cominar owns properties.

### FINANCIAL PERFORMANCE

To measure its financial performance, Cominar uses the following key indicators:

- **Same property net operating income**, which provides an indication of the operating profitability of the existing portfolio, i.e. Cominar's ability to increase revenues and reduce costs, and thereby generate added value for its unitholders;
- **Net operating income ("NOI") margin**, which provides an indication of the operating profitability of the portfolio;
- **(Recurring) distributable income ("DI") per unit**, which represents a benchmark for investors to judge the stability of distributions;

- **(Recurring) funds from operations ("FFO") per unit**, which represent a standard real estate benchmark to measure an entity's performance;
- **(Recurring) adjusted funds from operations ("AFFO") per unit**, which, excluding rental revenue derived from the recognition of leases on a straight-line basis and the investments needed to maintain the property portfolio's ability to generate rental income from the calculation of funds from operations, represent a meaningful measure of Cominar's ability to generate stable cash flows;
- **Debt ratio**, which is used to assess the financial balance essential to the smooth running of an organization.

Definitions and other relevant information regarding these performance indicators are provided in the appropriate sections.

## INTERNATIONAL FINANCIAL REPORTING STANDARDS

### IMPACT OF IFRS ADOPTION

IFRSs are based on a conceptual framework similar to Canadian GAAP, although significant differences exist with respect to accounting, measurement and financial reporting issues. The adoption of IFRSs had no impact on the Trust's reporting net cash flows but had a significant impact on its consolidated balance sheets and statements of income. More specifically, the Trust's opening balance sheet as at January 1, 2010 under IFRS takes into account the fair value revaluation of all its properties. The impact of this adjustment on the opening balance sheet prepared in accordance with IFRS as at January 1, 2010, compared to the balance sheet prepared in accordance with Canadian GAAP as at December 31, 2009, resulted in an increase of Unitholders' equity, which increased from \$583.5 million to approximately \$930.6 million. In addition, the impact of this adjustment on the balance sheet prepared in accordance with IFRS as at December 31, 2010, compared with the balance sheet prepared in accordance with Canadian GAAP, resulted in an increase of Unitholders' equity, which increased from \$675.8 million to \$1,095.1 million.

### IFRS 1, FIRST-TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS

IFRS adoption by the Trust required application of IFRS 1, *"First-time Adoption of International Financial Reporting Standards"*, which provides guidance for an entity's first-time adoption of IFRSs. In general, IFRS 1 requires an entity to retrospectively apply all the IFRSs effective at the end of its first IFRS reporting period. However IFRS 1 provides for some mandatory exceptions and authorizes certain limited optional exemptions regarding the retrospective application of IFRSs.

Cominar has elected to use one of the allowed exemptions from other IFRSs while taking into account one of the exceptions to the retrospective application of other IFRSs.

#### Exemption from other IFRSs

The Trust has elected to use the following exemption from other IFRSs:

##### ***Business combination***

The Trust used the exemption related to business combinations provided for under IFRS 1, which allows not to apply IFRS 3, *Business combinations*, retrospectively to past business combinations. Therefore, the Trust did not restate the business combinations that occurred before the date of transition.

## Exception to the retrospective application of other IFRSs

Cominar has applied the following mandatory exception to the retrospective application of other IFRSs:

### Estimates

The *a posteriori* knowledge has not been used to create or revise estimates. Consequently, the estimates previously made by the Trust under Canadian GAAP are consistent with those applied in accordance with IFRSs.

## Reconciliation of Canadian GAAP to IFRS

The prescribed reconciliations of Unitholders' equity, comprehensive income and cash flows accounted for under Canadian GAAP to Unitholders' equity, comprehensive income and cash flows accounted for under IFRS showing the impact of the transition to IFRS are disclosed in our condensed interim consolidated financial statements attached to this interim MD&A.

The following financial statement analysis has been prepared considering the standards and interpretations which have been issued to date and which should apply at the end of the first IFRS annual reporting period of the Trust, expected for the fiscal year ending December 31, 2011. Some accounting methods whose adoption is expected under IFRS could not be adopted, or the application thereof to certain transactions or circumstances could be modified. Consequently, the impact of the Trust's conversion to IFRS could differ from these expectations.

## Analysis of quantitative and qualitative effects of IFRS

The significant differences between IFRS and GAAP which had an impact on Cominar's financial statements are as follows:

- **Investment Property (IAS 40)**

Investment property is immovable property held to earn rental revenue or for capital appreciation, or both. All of Cominar's income properties currently meet this definition. Upon the implementation of IFRS, Cominar was required to account for its investment properties using either the cost model or the fair value model in order to record them on the balance sheet. The cost model is similar to GAAP. Under the fair value model, any gain or loss arising from a change in the fair value of an investment property is recognized in the statement of income for the period in which it arises. Fair value is defined as the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. With the fair value model, investment property is not depreciated. The Board of Trustees has approved the use of the fair value model to measure investment properties.

- **Summary of the impact of the adoption of IFRS on investment property**

Cominar mainly used the direct capitalization method for measuring its income properties as at January 1, 2010. The applied capitalization rates varied from 6.5% to 10.0%, resulting in a total weighted average rate of 7.8% for our portfolio. The carrying amount of income properties as at January 1, 2010 increased by \$409.5 million, including an unrealized value adjustment of \$121.5 million, from \$1.8 billion under GAAP to \$2.2 billion under IFRS, representing a rise of 23.3% at the date of conversion on January 1, 2010. Total assets increased from \$1.8 billion to \$2.2 billion at the same date, the corresponding adjustment being recognized in the unitholders' equity opening balance. Cominar's overall debt ratio decreased to 55.9% as at January 1, 2010 according to IFRS data compared to 60.1%, as previously reported under GAAP for the same date, representing a 4.2% decrease.

As at December 31, 2010, the applied capitalization rates varied from 6.5% to 10.4%, resulting in a total weighted average rate of 7.7% for our portfolio. The carrying amount of income properties as at December 31, 2010 increased by \$490.2 million, including an unrealized value adjustment of \$128.7 million, from \$1.9 billion under GAAP to \$2.4 billion under IFRS, representing a rise of 26.0%. Total assets increased from \$2.0 billion to \$2.4 billion at the same date. Cominar's overall debt ratio decreased to 52.9% as at December 31, 2010 according to IFRS data compared to 56.9%, as previously reported under GAAP for the same date, representing a 4.0% decrease.

The following tables break down the average capitalization rates used by activity segment and geographic area:

**Average capitalization rate – January 1, 2010**

	Québec	Montréal	Ottawa	Atlantic Provinces	Total portfolio
Office	7.4%	7.5%	6.5%	N/A	7.4%
Retail	8.0%	7.8%	8.0%	N/A	7.9%
Industrial and mixed-use	8.3%	8.3%	N/A	N/A	8.3%
	7.8%	7.8%	6.7%	N/A	7.8%

**Average capitalization rate – December 31, 2010**

	Québec	Montréal	Ottawa	Atlantic Provinces	Total portfolio
Office	7.2%	7.6%	6.5%	7.8%	7.3%
Retail	7.8%	7.6%	8.3%	8.4%	7.8%
Industrial and mixed-use	8.1%	8.2%	N/A	8.8%	8.2%
	7.6%	7.8%	6.7%	8.2%	7.7%

- **Investment property presentation**

In addition to the unrealized value adjustment, the application of the fair value measurement method required reclassifying capitalized leasing costs, mainly the cost of leasehold improvements made within operating activities and other leasing-related costs, namely tenant inducements, including rental revenue derived from the recognition of leases on a straight-line basis, and initial direct costs.

All these costs are added to the carrying amount of investment properties as they are incurred.

- **Depreciation of investment properties**

Under the fair value model, the depreciation of investment properties is not recognized. For fiscal 2010, total depreciation therefore derecognized amounted to \$66.4 million, thus increasing comprehensive income.

- **Change in the fair value of investment properties**

Under the fair value model, any gain or loss arising from a change in the fair value of investment property is recognized in profit or loss for the period in which it arises.

At the end of each of the first three quarters of fiscal 2010, no evidence of a significant change in fair value of investment properties was recognizable. Pursuant to its investment valuation policy, Cominar's management proceeded, by the end of fiscal 2010, to a complete revaluation of its property portfolio and determined that an increase of \$7.2 million was required to adjust the carrying amount of these assets to their fair value.

Therefore, the reconciliation of comprehensive income for the year ended December 31, 2010 reflects the fair value adjustment of investment properties.

- **Business Combinations (IFRS 3)**

Under both current IFRS and GAAP, business combinations are accounted for using the acquisition method. However, there are major differences between the two standards in other areas. The most important difference is that, under IFRS, transaction costs are expensed as incurred while Canadian GAAP require these amounts to be included in the cost of the asset. Therefore, the reconciliation of comprehensive income for the year ended December 31, 2010 reflects a \$0.7 million adjustment for the transaction costs related to the business combination that allowed Cominar to acquire all of Overland Realty Ltd.'s investment properties.

#### **Internal control over financial reporting**

The changeover from Canadian GAAP to IFRS modifies the basis of presentation of our financial results and the related accompanying information. We assessed the impact of this changeover on our financial reporting systems, procedures and controls and found that the most important change regarding our internal controls and disclosures results from the requirement to measure and record our investment property portfolio at fair value. Consequently, the Trust had to design and implement new internal procedures and controls on the fair value calculation, namely as regards management's consideration of any major modification to the physical condition of immovable properties or any significant change in occupancy rates, rental terms, net operating income, applicable capitalization rates and other market conditions.

## **PERFORMANCE ANALYSIS<sup>(1)</sup>**

### **RESULTS OF OPERATIONS**

The following table summarizes our results of operations for the periods ended June 30, 2011 and 2010, and should be read in conjunction with the condensed interim consolidated financial statements and accompanying notes presented in this interim MD&A.

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Operating revenues	<b>82,103</b>	72,444	13.3	<b>161,756</b>	142,025	13.9
Operating expenses	<b>35,049</b>	30,524	14.8	<b>71,519</b>	62,402	14.6
Net operating income	<b>47,054</b>	41,920	12.2	<b>90,237</b>	79,623	13.3
Financial expense	<b>(16,856)</b>	(13,846)	21.7	<b>(32,975)</b>	(27,921)	18.1
Trust administrative expenses	<b>(1,445)</b>	(1,416)	2.0	<b>(2,803)</b>	(2,457)	14.1
Income before transaction costs and income	<b>28,753</b>	26,658	7.9	<b>54,459</b>	49,245	10.6
Transaction costs – business combination	—	(151)	—	—	(651)	—
Income taxes	<b>(532)</b>	(196)	—	<b>(619)</b>	(196)	—
Net income	<b>28,221</b>	26,311	7.3	<b>53,840</b>	48,398	11.2
Net income per unit (basic)	<b>0.44</b>	0.43	2.3	<b>0.85</b>	0.84	1.2
Net income per unit (diluted)	<b>0.44</b>	0.43	2.3	<b>0.85</b>	0.83	2.4

<sup>1</sup> Readers are invited to refer to the section entitled "International Financial Reporting Standards" in this interim MD&A, dealing with the impact of the adoption of IFRS on our results of operations and financial position.

## FINANCIAL POSITION

The following table summarizes our assets and liabilities as well as unitholders' equity as at June 30, 2011 and December 31, 2010, and should be read in conjunction with the condensed interim consolidated financial statements and accompanying notes presented in this interim MD&A.

	June 30, 2011	December 31, 2010	Δ \$	Δ %
<b>ASSETS</b>				
Investment properties				
Income properties	2,361,278	2,220,233	141,045	6.4
Properties under development and land held for future development	137,574	158,113	(20,539)	(13.0)
Other assets	59,976	27,248	32,728	—
<b>Total</b>	<b>2,558,828</b>	<b>2,405,594</b>	<b>153,234</b>	<b>6.4</b>
<b>LIABILITIES</b>				
Mortgages payable	849,628	816,448	33,180	4.1
Convertible debentures	393,971	393,991	(20)	—
Bank indebtedness	145,869	61,866	84,003	—
Other liabilities	47,616	38,195	9,421	24.7
	<b>1,437,084</b>	<b>1,310,500</b>	<b>126,584</b>	<b>9.7</b>
<b>UNITHOLDERS' EQUITY</b>	<b>1,121,744</b>	<b>1,095,094</b>	<b>26,650</b>	<b>2.4</b>
<b>Total</b>	<b>2,558,828</b>	<b>2,405,594</b>	<b>153,234</b>	<b>6.4</b>

## PERFORMANCE INDICATORS

The following table summarizes our performance indicators for the periods ended June 30, 2011 and 2010. A detailed analysis of each of these performance indicators is provided on the page indicated:

### Performance Indicators

For the periods ended June 30,	Page	Quarter			Cumulative (6 months)		
		2011	2010	Δ %	2011	2010	Δ %
Same property net operating income	16	40,299	40,044	0.6	77,924	77,433	0.6
Recurring distributable income per unit (FD) <sup>(1)</sup>	21	0.38	0.37	2.7	0.73	0.73	—
Recurring FFO per unit (FD) <sup>(1)</sup>	23	0.42	0.42	—	0.82	0.81	1.2
Recurring AFFO per unit (FD) <sup>(1)</sup>	24	0.38	0.37	2.7	0.72	0.72	—
NOI margin	16	57.3%	57.9%		55.8%	56.1%	
Debt ratio (including convertible debentures)	27				54.3%	53.0%	
Occupancy rate	30				93.7%	93.0%	

(1) Fully diluted.



# RESULTS OF OPERATIONS

## OVERALL ANALYSIS

### OPERATING REVENUES

Operating revenues for the first six-month period of 2010 have been restated in accordance with IFRS. The net transition impact was a decrease attributable to the cancellation of amortization of below-market leases, which are no longer amortized when the fair value method is used to measure investment properties, to the increase in amortization of accounts receivable derived from the recognition of leases on a straight-line basis due to the retrospective restatement required under the standard, and to the reclassification of amortization of tenant inducements.

The 2011 operating revenues reflect the impact of the aforementioned modifications related to the adoption of IFRS.

During the second quarter of 2011, our operating revenues rose 13.3% from the corresponding period of 2010. This increase resulted from the contribution of income property acquisitions and developments completed in 2010 and 2011 and from a \$900 income related to a lease termination penalty paid by a tenant following the latter's departure. This amount has been excluded from the same property portfolio results.

#### Operating Revenues

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Same property portfolio <sup>(1)</sup>	70,789	69,419	2.0	141,461	138,351	2.2
Acquisitions and developments	11,314	3,025	—	20,295	3,674	—
<b>Total operating revenues</b>	<b>82,103</b>	<b>72,444</b>	<b>13.3</b>	<b>161,756</b>	<b>142,025</b>	<b>13.9</b>

*(1) The same property portfolio includes all properties owned by Cominar as at December 31, 2009 and does not include the benefits of acquisitions and developments completed and integrated in 2010 and 2011.*

Our same property portfolio operating revenues showed a 2.0% increase in the second quarter of 2011 compared with the corresponding quarter of 2010.

### OPERATING EXPENSES

Operating expenses rose 14.8% in the second quarter of 2011 compared with the corresponding period of 2010. This increase stemmed mainly from an expanded portfolio through acquisitions and developments completed in 2010 and 2011. It should be noted that the rise in same property portfolio operating expenses is due mainly to the significant increase in real estate taxes. Such expense is however fully recovered from the clients.

#### Operating Expenses

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Same property portfolio <sup>(1)</sup>	30,490	29,375	3.8	63,537	60,918	4.3
Acquisitions and developments	4,559	1,149	—	7,982	1,484	—
<b>Total operating expenses</b>	<b>35,049</b>	<b>30,524</b>	<b>14.8</b>	<b>71,519</b>	<b>62,402</b>	<b>14.6</b>

*(1) See "Operating Revenues."*

## NET OPERATING INCOME

Although net operating income ("NOI") is not a financial measure defined by IFRS, it is widely used in the real estate industry to assess operating performance. We define it as operating income before interest on financial expense, Trust administrative expenses, transaction costs – business combination and income taxes. This definition may differ from that of other entities and, therefore, Cominar's NOI may not be comparable to similar measures presented by such other entities.

### Net Operating Income

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Same property portfolio <sup>(1)</sup>	40,299	40,044	0.6	77,924	77,433	0.6
Acquisitions and developments	6,755	1,876	—	12,313	2,190	—
<b>Total NOI</b>	<b>47,054</b>	<b>41,920</b>	<b>12.2</b>	<b>90,237</b>	<b>79,623</b>	<b>13.3</b>
NOI margin						
Same property portfolio	56.9%	57.7%		55.1%	56.0%	
Overall portfolio	57.3%	57.9%		55.8%	56.1%	

(1) See "Operating Revenues."

For the quarter ended June 30, 2011, same property NOI (a financial performance indicator) rose 0.6% from the corresponding period of 2010. Such rise mainly results from a higher occupancy rate, and from higher lease rates upon renewal or following expected increases in existing leases.

For the quarter ended June 30, 2011, overall NOI rose 12.2% from the same period in 2010, due to acquisitions and developments completed in 2010 and 2011 and to a non-recurring income of \$900 attributable to a lease termination penalty.

## FINANCIAL EXPENSE

For the second quarter of 2011, the financial expense rose 21.7% from the second quarter of 2010. The financial expense represented 20.5% of operating revenues as at June 30, 2011 compared to 19.1% as at June 30, 2010. The weighted average contractual interest rate of our long-term debt stood at 5.58%, identical to that recorded as at June 30, 2010.

The following table indicates the source of financial expense presented in our financial statements for the periods indicated:

### Financial expense

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Mortgages and bank indebtedness	12,350	11,348	8.8	23,973	22,439	6.8
Convertible debentures	6,111	6,172	(0.01)	12,240	12,185	—
Amortization of borrowing costs and others	521	740	(29.6)	1,225	1,545	(20.7)
Less: Capitalized interest	(2,126)	(4,414)	(51.8)	(4,463)	(8,248)	(45.9)
<b>Total financial expense</b>	<b>16,856</b>	<b>13,846</b>	<b>21.7</b>	<b>32,975</b>	<b>27,921</b>	<b>18.1</b>

Capitalized interest is attributable to property development, namely the construction of Complexe Jules-Dallaire – Phase I.

## TRUST ADMINISTRATIVE EXPENSES

Administrative expenses stood at \$1.4 million for the second quarter ended June 30, 2011, the same percentage as in 2010. Trust administrative expenses represented 1.8% of operating revenues in 2011, compared to 2.0% in 2010.

## TRANSACTION COSTS – BUSINESS COMBINATION

Under IFRS, transaction costs related to a business combination must be expensed as incurred. In 2010, these costs were incurred upon Cominar's acquisition of all of Overland Realty Ltd.'s investment properties.

## NET INCOME

Net income for the first six-month period of 2010 has been restated in accordance with IFRS. The transition impact was an increase mostly attributable to the writeoff of depreciation of investment properties and capitalized leasing costs which are no longer amortized when the fair value method is used to measure investment properties, while transaction costs related to a business combination must be expensed as incurred.

Net income for 2011 reflects the impact, if applicable, of modifications resulting from the adoption of IFRS.

Cominar reported \$28.2 million in net income for the second quarter of 2011, up 7.3% from the corresponding period of 2010. Net income per unit stood at \$0.44, up 2.3% from the comparative period of 2010. Net income includes a non-recurring income of \$900 arising from a lease termination penalty.

### Net Income

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Net income	28,221	26,311	7.3	53,840	48,398	11.2
Net income per unit (basic)	0.44	0.43	2.3	0.85	0.84	1.2
Net income per unit (diluted)	0.44	0.43	2.3	0.85	0.83	2.4

## CONTINGENCY

In June 2006, an expropriation process was initiated by the Centre hospitalier de l'Université de Montréal (the "CHUM") for the property located at 300 Viger Street in Montréal, Québec. The expropriation procedure is currently at the definitive indemnity setting stage. Cominar was served with a property transfer notice on August 27, 2007, with an effective date of September 1, 2007, and the Administrative Tribunal of Québec awarded Cominar, on September 10, 2007, a provisional indemnity pursuant to applicable legislation. The provisional indemnity, amounting to \$30 million, was received in 2007. The definitive indemnity will be set by the Administrative Tribunal of Québec or settled between the parties. At this stage, it is impossible to estimate or assess the amount of the definitive indemnity and, consequently, Cominar has recognized no gain or loss in connection with this expropriation.

## SEGMENT ANALYSIS

The diversification of Cominar's property portfolio by activity segment, geographical market and client base is at the heart of the strategy to attain our objectives. Such an approach allows to maintain more stable revenues.

Cominar's activities encompass three categories of real estate properties located in the Quebec City, Montréal and Ottawa-Gatineau areas and in the Atlantic Provinces. The following tables show the contributions of these properties to NOI, by activity segment and geographic market, for the periods ended June 30, 2011 and 2010. Variations are primarily attributable to property acquisitions and developments completed in 2010 and 2011.

## SEGMENT INFORMATION BY ACTIVITY SEGMENT

### Net Operating Income

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Activity segment						
Office	22,280	18,833	18.3	43,380	36,235	19.7
Retail	8,820	8,850	—	17,141	16,552	3.6
Industrial and mixed-use	15,954	14,237	12.1	29,716	26,836	10.7
<b>Total NOI</b>	<b>47,054</b>	<b>41,920</b>	<b>12.2</b>	<b>90,237</b>	<b>79,623</b>	<b>13.3</b>

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Activity segment						
Office	47.3%	44.9%		48.1%	45.5%	
Retail	18.7%	21.1%		19.0%	20.8%	
Industrial and mixed-use	34.0%	34.0%		32.9%	33.7%	
<b>Total NOI</b>	<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>	<b>100.0%</b>	

### Office Segment

NOI from office properties for the second quarter of 2011 was up 18.3% from the comparative period of 2010.

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Operating revenues	40,855	34,191	19.5	80,078	66,790	19.9
Operating expenses	18,575	15,358	20.9	36,698	30,555	20.1
<b>NOI — Office</b>	<b>22,280</b>	<b>18,833</b>	<b>18.3</b>	<b>43,380</b>	<b>36,235</b>	<b>19.7</b>
<b>NOI margin — Office</b>	<b>54.5%</b>	<b>55.1%</b>		<b>54.2%</b>	<b>54.3%</b>	

### Retail Segment

Retail segment NOI for the second quarter of 2011 remained unchanged from the comparative period of 2010.

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Operating revenues	15,272	15,050	1.5	30,643	29,269	4.7
Operating expenses	6,452	6,200	4.1	13,502	12,717	6.2
<b>NOI — Retail</b>	<b>8,820</b>	<b>8,850</b>	<b>—</b>	<b>17,141</b>	<b>16,552</b>	<b>3.6</b>
<b>NOI margin — Retail</b>	<b>57.8%</b>	<b>58.8%</b>		<b>55.9%</b>	<b>56.6%</b>	

### Industrial and Mixed-Use Segment

Industrial and mixed-use segment NOI for the second quarter of 2011 rose 12.1% from the comparative period of 2010.

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Operating revenues	25,976	23,203	12.0	51,035	45,966	11.0
Operating expenses	10,022	8,966	11.8	21,319	19,130	11.4
<b>NOI — Industrial and mixed-use</b>	<b>15,954</b>	<b>14,237</b>	<b>12.1</b>	<b>29,716</b>	<b>26,836</b>	<b>10.7</b>
<b>NOI margin — Industrial and mixed-use</b>	<b>61.4%</b>	<b>61.4%</b>		<b>58.2%</b>	<b>58.4%</b>	

## SEGMENT INFORMATION BY GEOGRAPHIC MARKET

Following its diversification strategy to foster growth, Cominar has been able to add a fourth geographical segment in 2010. The acquisition of Overland Realty Limited in March 2010, a business fully compatible with the REIT's activities and diversification strategy, provided the opportunity to enter the Atlantic Canada market. About twelve new properties have been added since that date. Geographic diversification, like segment diversification, allows Cominar to better allocate the risk related to real estate operations.

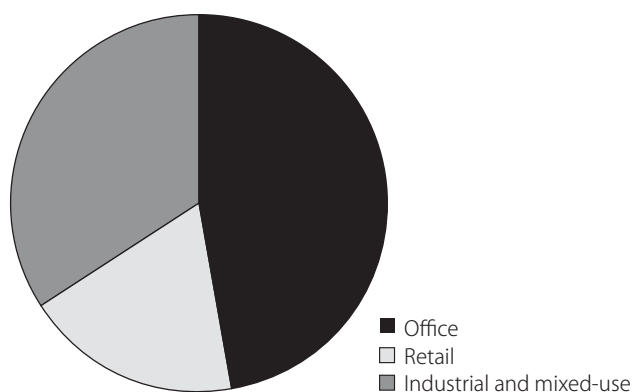
The following tables show NOI growth and breakdown in Cominar's four geographic markets.

### Net Operating Income

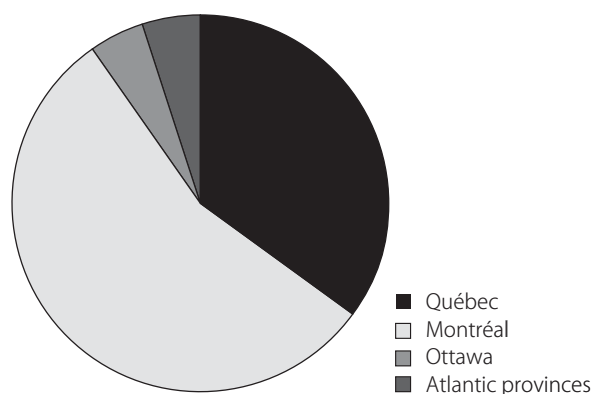
For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Geographic market						
Québec	16,545	15,760	5.0	32,181	29,668	8.5
Montréal	25,955	22,488	15.4	49,410	43,743	13.0
Ottawa	2,267	2,259	0.4	4,346	4,438	(2.0)
Atlantic Provinces	2,287	1,413	61.9	4,300	1,774	—
<b>Total NOI</b>	<b>47,054</b>	<b>41,920</b>	<b>12.2</b>	<b>90,237</b>	<b>79,623</b>	<b>13.3</b>

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
Geographic market						
Québec	35.2%	37.6%		35.7%	37.2%	
Montréal	55.2%	53.6%		54.8%	54.9%	
Ottawa	4.8%	5.4%		4.8%	5.6%	
Atlantic Provinces	4.8%	3.4%		4.7%	2.3%	
<b>Total NOI</b>	<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>	<b>100.0%</b>	

NOI - Activity segment



NOI - Geographic market



## DISTRIBUTABLE INCOME AND DISTRIBUTIONS

Although the concept of distributable income (DI) is not a financial measure defined under IFRS, it is a measure widely used by investors in the field of income trusts. We consider DI an excellent tool for assessing the Trust's performance. Given its historical nature, DI per unit is also a useful benchmark enabling investors to evaluate the stability of distributions.

We define distributable income as net income determined under IFRS, before unrealized fair value adjustments, transaction costs – business combinations, rental income arising from the recognition of leases on a straight-line basis, the provision for leasing costs and certain other items not affecting cash, if applicable.

Distributable income for the second quarter of 2010 has been restated in order to conform to IFRS. The transition impact was a decrease mainly attributable to the writeoff of interest capitalized on land. Moreover, property depreciation has been removed from the calculation as investment properties are no longer depreciated when the fair value method is used to measure investment properties.

Since a part of leasing costs is no longer amortized under IFRS, Cominar now deducts a provision for leasing costs incurred on an ongoing basis to maintain its capacity to generate rental income. The provision for leasing costs includes among others leasehold improvements, initial direct costs and tenant inducements.

The 2011 distributable income reflects, if applicable, the modifications related to the adoption of IFRS.

The following table presents the calculation of DI as well as its reconciliation to net income calculated in accordance with IFRS:

### Distributable Income

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
<b>Net income (IFRS)</b>	<b>28,221</b>	26,311	7.3	<b>53,840</b>	48,398	11.2
+ Compensation expense related to unit options	271	220	23.2	542	443	22.3
+ Accretion of liability component of convertible debentures	60	57	5.3	118	113	4.4
- Rental income – recognition of leases on straight-line basis	(459)	(717)	(36.0)	(1,555)	(1,267)	22.7
- Amortization of fair value adjustments on assumed indebtedness	(399)	(133)	—	(555)	(163)	—
+ Deferred tax expense	565	196	—	697	196	—
- Provision for leasing costs	(2,802)	(2,865)	(2.2)	(5,672)	(5,446)	4.1
+ Transaction costs – business combination	—	151	—	—	651	—
<b>Distributable income</b>	<b>25,457</b>	23,220	9.6	<b>47,415</b>	42,925	10.5
Unusual item – Lease termination penalty	(900)	—	—	(900)	—	—
<b>Recurring DI</b>	<b>24,557</b>	23,220	5.8	<b>46,515</b>	42,925	8.4
<b>DISTRIBUTIONS TO UNITHOLDERS</b>	<b>23,069</b>	22,190	4.0	<b>45,866</b>	42,005	9.2
Distributions reinvested under the distribution reinvestment plan	(3,691)	(693)	—	(7,495)	(1,227)	—
Cash distributions	19,378	21,497	(10.0)	38,371	40,778	(5.9)
<b>Per unit information:</b>						
DI (basic)	0.40	0.38	5.3	0.75	0.74	1.4
Recurring DI (basic)	0.39	0.38	2.6	0.74	0.74	—
Recurring DI (FD) <sup>(1)</sup>	0.38	0.37	2.7	0.73	0.73	—
<b>DISTRIBUTIONS PER UNIT</b>	<b>0.36</b>	0.36	—	<b>0.72</b>	0.72	—
DI payout ratio	90.0%	94.7%		96.0%	97.3%	

(1) Fully diluted.



Recurring DI for the second quarter ended June 30, 2011 amounted to \$24.6 million, up 5.8% from the comparative period of 2010, due mainly to the impact of acquisitions and developments completed in 2010 and 2011. Recurring DI per fully diluted unit totalled \$0.38 compared with \$0.37 for the previous year.

Distributions to unitholders in the second quarter of 2010 totalled \$23.1 million, up 4.0% from the comparative period of 2010, with per unit distributions at \$0.36 for both 2010 and 2011 reporting quarters.

Cominar drives growth through income property acquisitions and construction projects. Property development generally allows for higher returns, particularly in periods of rising property prices. Cominar also acquires land for future developments when favourable opportunities arise, both in terms of location and price, which provides the Trust with a key competitive advantage. However, these major investments have an impact on Cominar's short-term growth rate as they will contribute to results only on their integration as income properties.

Cominar takes a conservative approach to managing its distribution ratio, which it regards as a key factor in the stability of future distributions. This approach provides greater financial flexibility for its capital expenditures and the implementation of its leasing programs. The DI payout ratio as at June 30, 2011 stood at 90.0%. Cominar management's long-term objective is an annual payout ratio of approximately 87%.

#### Track Record of DI per Unit (Financial Performance Indicator)

For the six-month periods ended June 30,	2011	2010	2009 <sup>(2)</sup>	2008 <sup>(2)</sup>	2007 <sup>(2)</sup>
Recurring DI per unit (basic)	0.74	0.74	0.80	0.76	0.71
Recurring DI per unit (FD) <sup>(1)</sup>	0.73	0.73	0.79	0.75	0.68

(1) Fully diluted.

(2) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.

Cominar's recurring DI per unit is in our opinion a material measure for assessing the Trust's operating performance because it highlights per unit cash flows that are distributable to unitholders. Furthermore, given its historical nature, it is also a useful benchmark for determining the stability of distributions.

The CSA require Cominar to reconcile distributable income (a non-IFRS measure) with cash flows provided from operating activities as shown in the financial statements.

The following table presents this reconciliation:

For the six-month periods ended June 30,	Quarter		Cumulative (6 months)	
	2011	2010	2011	2010
Cash flows provided from operating activities (IFRS)	9,445	15,732	24,903	27,026
- Amortization of capitalized financing costs and other assets	(978)	(954)	(1,885)	(1,854)
- Provision for leasing costs	(2,802)	(2,865)	(5,672)	(5,446)
+ Transaction costs – business combination	—	151	—	651
+ Change in non-cash working capital items	19,792	11,156	30,069	22,548
<b>Distributable income</b>	<b>25,457</b>	<b>23,220</b>	<b>47,415</b>	<b>42,925</b>

In accordance with CSA guidelines, Cominar also provides the following table to allow readers to assess the source of cash distributions and how they relate to net income:

<b>For the six-month periods ended June 30,</b>	<b>2011</b>	<b>2010</b>	<b>2009<sup>(1)</sup></b>
Cash flows provided from operating activities	<b>24,903</b>	27,026	23,001
<b>Net income (IFRS)</b>	<b>53,840</b>	48,398	11,757
Distributions to unitholders	<b>45,866</b>	42,005	34,784
Cash flows from operating activities in deficit of distributions payable to unitholders	<b>(20,963)</b>	(14,979)	(11,783)

*(1) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.*

Cominar's cash flows provided from operating activities for the quarter ended June 30, 2011 are lower than distributions to unitholders, as it was the case for the second quarter of 2010.

Just as in each fiscal year since the REIT's inception, Cominar expects cash flows provided from operating activities for the year ending December 31, 2011 to be sufficient to fund distributions to unitholders.

## FUNDS FROM OPERATIONS

Although the concept of funds from operations ("FFO") is not a financial measure defined under IFRS, it is widely used in the field of real estate investment trusts. The Real Property Association of Canada ("REALpac") defines this measure as net income (calculated in accordance with IFRS), adjusted for unrealized gains or losses, deferred taxes, transaction costs – business combination and extraordinary items. FFO for the second quarter of 2010 have been restated in order to conform to IFRS. The transition impact was a decrease mainly attributable to the cancellation of amortization of below-market leases under IFRS in the net income calculation, which provides the basis in computing FFO. Such amortization was added to operating revenues under GAAP, but was not subsequently adjusted in the calculation. FFO are also presented net of amortization of leasing costs - which were previously adjusted in the calculation of FFO and are now applied against operating revenues – and net of capitalized interest, which was cancelled.

FFO for 2011 reflect the impact, if applicable, resulting from the modifications related to the adoption of IFRS.

FFO should not be substituted for net income or cash flows from operating activities established in accordance with IFRS in measuring our performance. While our method of calculating FFO is in compliance with REALpac recommendations, it may differ from that applied by other entities. Therefore, it may not be useful for comparison with other entities.

The following table presents a reconciliation of net income, as determined in accordance with IFRS, and FFO for the periods ended June 30, 2011 and 2010:

## Funds from Operations

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ%	2011	2010	Δ%
<b>Net income (IFRS)</b>	<b>28,221</b>	26,311	7.3	<b>53,840</b>	48,398	11.2
+ Transaction costs – business combination	—	151	—	—	651	—
+ Deferred tax expense	<b>565</b>	196	—	<b>697</b>	196	—
<b>Funds from operations</b>	<b>28,786</b>	26,658	8.0	<b>54,537</b>	49,245	10.7
Unusual item – lease termination penalty	(900)	—	—	(900)	—	—
Recurring FFO	<b>27,886</b>	26,658	4.6	<b>53,637</b>	49,245	8.9
<b>Per unit information:</b>						
FFO (basic)	<b>0.45</b>	0.44	2.3	<b>0.86</b>	0.85	1.2
Recurring FFO (basic)	<b>0.44</b>	0.44	—	<b>0.85</b>	0.85	—
Recurring FFO (FD) <sup>(1)</sup>	<b>0.42</b>	0.42	—	<b>0.82</b>	0.81	1.2

(1) Fully diluted.

For the second quarter of 2011, recurring FFO rose 4.6% from the comparative period in 2010, due to acquisitions and developments completed during 2010 and 2011. Recurring FFO per unit on a fully diluted basis stood at \$0.42, representing the same level as for the comparative period of 2010.

## Track Record of Funds from Operations per Unit (Financial Performance Indicator)

For the six-month periods ended June 30,	2011	2010	2009 <sup>(2)</sup>	2008 <sup>(2)</sup>	2007 <sup>(2)</sup>
FFO per unit (basic)	<b>0.85</b>	0.85	0.94	0.89	0.82
Recurring FFO per unit (FD) <sup>(1)</sup>	<b>0.82</b>	0.81	0.90	0.86	0.78

(1) Fully diluted.

(2) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.

## ADJUSTED FUNDS FROM OPERATIONS

The concept of adjusted funds from operations ("AFFO") is a key financial measure in the field of real estate investment trusts. Cominar defines this measure as FFO adjusted for non-cash items such as compensation expense related to unit options; rental income arising from the recognition of leases on a straight-line basis, net of the investments required to maintain Cominar's ability to generate rental income from its property portfolio. AFFO is an additional indicator to assess Cominar's financial performance and its ability to maintain and increase distributions over the long term. AFFO is not a measure defined under IFRS and should not be substituted for net income or cash flows from operating activities established in accordance with IFRS in measuring our performance. Our method of calculating AFFO may differ from the methods used by other entities and, therefore, may not be useful for comparison.

AFFO for the first six-month period of 2010 have been restated to conform to IFRS. The transition impact was a decrease mainly attributable to the writeoff of interest capitalized on land.

Cominar had to revise the calculation of AFFO mostly to cancel adjustments to amortization of below-market leases and capitalized leasing costs, which are no longer recognized under IFRS, and to adjust income derived from the recognition of leases on a straight-line basis in order to reflect the initial adjustment required at the date of transition and the addition of lease inducements to this item.

AFFO for 2011 reflect the impact, if applicable, resulting from the modifications related to the adoption of IFRS.

In calculating AFFO, the Trust deducts a provision for leasing costs incurred on an ongoing basis to maintain its capacity to generate rental income. These leasing costs include among others leasehold improvements and initial direct costs, which are added to the carrying amount of investment properties in accordance with IFRS. Cominar also deducts the capital expenditures incurred in connection with its program to maintain its capacity to generate rental income from its property portfolio. These expenditures, which primarily include major expenditures for maintenance and repairs, are typically incurred unevenly during a fiscal year. Therefore, AFFO could vary from quarter to quarter and such variances could be material.

The following table presents a reconciliation of FFO and AFFO for the periods ended June 30, 2011 and 2010:

#### Adjusted Funds from Operations

For the periods ended June 30,	Quarter			Cumulative (6 months)		
	2011	2010	Δ %	2011	2010	Δ %
Funds from operations	<b>28,786</b>	26,658	8.0	<b>54,537</b>	49,245	10.7
+ Compensation expense related to unit options	<b>271</b>	220	23.2	<b>542</b>	443	22.3
- Rental income – recognition of leases on a straight-line basis	<b>(459)</b>	(717)	(36.0)	<b>(1,555)</b>	(1,267)	22.7
- Provision for leasing costs	<b>(2,802)</b>	(2,865)	(2.2)	<b>(5,672)</b>	(5,446)	4.1
- Capital expenditures – maintenance of rental income generating capacity	<b>(262)</b>	(595)	(56.0)	<b>(780)</b>	(733)	6.4
<b>Adjusted funds from operations</b>	<b>25,534</b>	22,701	12.5	<b>47,072</b>	42,242	11.4
Unusual item – lease termination penalty	<b>(900)</b>	—	—	<b>(900)</b>	—	—
<b>Recurring AFFO</b>	<b>24,634</b>	22,701	8.5	<b>46,172</b>	42,242	9.3
<b>Per unit information:</b>						
AFFO (basic)	<b>0.40</b>	0.37	8.1	<b>0.75</b>	0.73	2.7
Recurring AFFO (basic)	<b>0.39</b>	0.37	5.4	<b>0.73</b>	0.73	—
Recurring AFFO (FD) <sup>(1)</sup>	<b>0.38</b>	0.37	2.7	<b>0.72</b>	0.72	—
<b>Distributions per unit</b>	<b>0.36</b>	0.36	—	<b>0.72</b>	0.72	—
AFFO payout ratio	<b>90.0%</b>	97.3%		<b>96.0%</b>	98.6%	

(1) Fully diluted.

Cominar reported \$24.6 million in recurring AFFO for the second quarter of 2011, up 8.5% from 2010. Recurring AFFO per unit on a fully diluted basis stood at \$0.38, up 2.7% from 2010.

The following table presents the Trust's AFFO per unit for the six-month periods ended June 30:

#### Track Record of Adjusted Funds from Operations per Unit (Financial Performance Indicator)

For the six-month periods ended June 30,	2011	2010	2009 <sup>(2)</sup>
AFFO per unit (basic)	<b>0.73</b>	0.73	0.78
Recurring AFFO per unit (FD) <sup>(1)</sup>	<b>0.72</b>	0.72	0.77

(1) Fully diluted.

(2) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.

# LIQUIDITY AND CAPITAL RESOURCES

## LONG-TERM DEBT

The following table presents Cominar's balances of mortgages payable and convertible debentures as at June 30, 2011 by year of maturity, and weighted average contractual interest rates:

### Long-Term Debt – Balances as at June 30, 2011

Maturity	Balance of convertible debentures (\$)	Balance of mortgages payable (\$)	Weighted average contractual interest rate (%)
Period from July 1 to December 31, 2011		6,009	7.51
2012		61,658	6.48
2013		174,625	4.65
2014	206,295	84,016	5.85
2015		139,202	4.78
2016	114,993	17,293	6.39
2017	86,250	125,155	5.53
2018		92,140	5.77
2019		14,458	6.64
2020		1,411	6.39
2021		93,191	5.57
2022		32,859	5.35
2023		5,793	7.25
<b>Total</b>	<b>407,538</b>	<b>847,720</b>	<b>5.58</b>

As at June 30, 2011, the weighted average contractual interest rate of our long-term debt stood at 5.58%, up 4 basis points from December 31, 2010.

## MORTGAGES PAYABLE

As at June 30, 2011, the balance of mortgages payable amounted to \$847.7 million, up \$31.4 million from \$816.3 million as at December 31, 2010, arising primarily from the assumption of mortgages payable on acquisitions of investment properties made during the first six-month period. At the end of the quarter, the weighted average contractual interest rate was 5.39%, up 8 basis points from 5.31% as at December 31, 2010.

Cominar has staggered mortgage maturity dates over a number of years to reduce the risks related to renewal. As at June 30, 2011, the residual average term of mortgages payable was 5.0 years.

The following table shows mortgage repayments for the coming periods:

#### Repayments of Mortgages Payable

For the years ending December 31,	Repayment of of principal	Repayments of balances at maturity	Total	% of total
Period from July 1 to December 31, 2011	12,583	5,855	18,438	2.2
2012	25,233	58,072	83,505	9.8
2013	22,359	162,591	184,950	21.8
2014	18,003	74,193	92,196	10.9
2015	14,814	127,256	142,070	16.8
2016	13,474	11,518	24,992	2.9
2017	12,147	109,423	121,570	14.3
2018	10,460	58,712	69,172	8.2
2019	4,685	4,141	8,826	1.0
2020	4,714	1,039	5,753	0.7
2021	3,065	67,963	71,028	8.4
2022	938	24,186	25,124	3.0
2023	296	—	296	0.0
<b>Total</b>	<b>142,771</b>	<b>704,949</b>	<b>847,720</b>	<b>100.0</b>

#### CONVERTIBLE DEBENTURES

As at June 30, 2011, Cominar had five series of convertible debentures outstanding totalling \$407.5 million. These debentures bear interest at contractual rates ranging from 5.70% to 6.50% per annum and mature between 2014 and 2017. As at June 30, 2011, these debentures had a weighted average contractual interest rate of 5.99% per annum.

The following table shows the characteristics of Cominar's unsecured subordinated convertible debentures and the balance by series.

#### Convertible Debentures – Balances as at June 30, 2011

	Series A	Series B	Series C	Series D	Series E	Total
Contractual interest rate	6.30%	5.70%	5.80%	6.50%	5.75%	
Effective interest rate	6.89%	6.42%	6.60%	7.50%	6.43%	
Date of issuance	September 2004	May 2007	October 2007	September 2009	January 2010	
Unit conversion price	\$17.40	\$27.50	\$25.25	\$20.50	\$25.00	
Date of interest payment	June 30 & December 31	June 30 & December 31	March 31 & September 30	March 31 & September 30	June 30 & December 31	
Date of redemption at Cominar's option	June 2008	June 2010	September 2010	September 2012	June 2013	
Maturity date	June 2014	June 2014	September 2014	September 2016	June 2017	
	\$	\$	\$	\$	\$	\$
Balance as at June 30, 2011	15,795	80,500	110,000	114,993	86,250	407,538

#### BANK INDEBTEDNESS

Cominar has three operating and acquisition credit facilities of up to \$185.8 million. These credit facilities are renewable in March 2012 and June 2012 and bear interest at prime plus 1.0% or at the bankers' acceptance rate plus 2.0%. These credit facilities are secured by movable and immovable hypothecs on specific assets. Management believes they will remain available in the future. As at June 30, 2011, bank indebtedness totalled \$145.9 million, which meant that Cominar had \$39.9 million in borrowing capacity under the terms of its credit facilities.



## DEBT RATIO

The following table presents debt ratios as at June 30, 2011 and 2010:

### Debt to Carrying Amount Ratio

As at June 30,	2011	2010
Mortgages payable	849,628	817,744
Convertible debentures	393,971	395,872
Bank indebtedness	145,869	31,325
Total debt	1,389,468	1,244,941
Asset carrying amount	2,558,828	2,350,234
<b>Overall debt ratio<sup>(1) (2)</sup></b>	<b>54.3%</b>	53.0%
<b>Debt ratio (excluding convertible debentures)</b>	<b>38.9%</b>	36.1%
Borrowing capacity — 65% of carrying amount <sup>(3)</sup>	<b>782,000</b>	808,000

(1) The overall debt ratio is equal to total bank indebtedness, mortgages payable and convertible debentures divided by the carrying amount of the asset.

(2) This ratio is not defined by IFRS and may differ from similar measures presented by other entities.

(3) Pursuant to its Contract of Trust, Cominar's maximum debt ratio is 60% of carrying amount (65% if convertible debentures are outstanding).

### Debt Ratio Track Record

#### (Financial Performance Indicator)

For the quarters ended June 30,	2011	2010	2009 <sup>(1)</sup>	2008 <sup>(1)</sup>	2007 <sup>(1)</sup>
Overall debt ratio	54.3%	53.0%	60.9%	58.1%	56.8%
Debt ratio (excluding convertible debentures)	38.9%	36.1%	50.3%	45.5%	49.9%
Maximum borrowing capacity under the Contract of Trust	782,000	808,000	227,000	322,000	358,000

(1) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.

As at June 30, 2011, Cominar maintained a debt ratio of 54.3%, which is below the maximum debt ratio of 65.0% allowed under its Contract of Trust where convertible debentures are outstanding, and which provides the Trust with the ability to borrow up to an additional \$782 million to fund future acquisitions and developments.

Cominar calculates its interest coverage ratio by dividing net operating income (operating revenues less operating expenses) by the financial expense. The interest coverage ratio is used to assess Cominar's ability to pay interest on its debt using its operating revenues. As at June 30, 2011, Cominar's coverage ratio stood at 2.84:1, proving its capacity to settle its obligations in this respect.

Management considers Cominar's current financial situation very sound and does not foresee any difficulty in renewing the mortgages maturing in the next coming quarters. The Fund also has credit facilities sufficient to fully fund development projects currently underway.

## OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL COMMITMENTS

Cominar does not have any off-balance sheet arrangements that have or are likely to have an impact on its operating results or its financial position, including its cash flows and sources of financing.

The Trust has no significant contractual commitments other than those arising from its long-term debt and the payments due under emphyteutic leases for land held for income properties, as described in further detail in the notes to the consolidated financial statements as at December 31, 2010.

During the quarter ended June 30, 2011, Cominar complied with all of its loan commitments and was not in default with any covenant as at the balance sheet date.

## PROPERTY PORTFOLIO

The following table presents information about our property portfolio:

As at June 30,	2011	2010
Income properties	2,361,278	2,082,363
Properties under development and land held for future development	137,574	193,113
Other assets	59,976	74,758
<b>Portfolio carrying amount</b>	<b>2,558,828</b>	<b>2,350,234</b>

As at June 30,	2011	2010
Number of properties	265	242
Leasable area (in thousands of sq. ft.)	20,820	19,424

### Summary by Activity Segment

As at June 30, 2011	Number of properties	Leasable area (sq. ft.)
Office	52	6,606,000
Retail	54	3,100,000
Industrial and mixed-use	159	11,114,000
<b>Total</b>	<b>265</b>	<b>20,820,000</b>

### Summary by Geographic Area

As at June 30, 2011	Number of properties	Leasable area (sq. ft.)
Québec	95	6,814,000
Montréal	135	12,346,000
Ottawa	4	610,000
Atlantic Provinces	31	1,050,000
<b>Total</b>	<b>265</b>	<b>20,820,000</b>

## ACQUISITION AND DEVELOPMENT PROGRAM

Over the years, Cominar has achieved much of its growth through high-quality acquisitions based on strict selection criteria, by maintaining an appropriate allocation among its three activity segments, i.e. office buildings, retail buildings and industrial and mixed-use properties, while aiming at geographic diversification of its property portfolio.

### ACQUISITIONS

During the second quarter of 2011, Cominar continued to expand through the acquisition of one office building with 15,000 square feet of leasable area, and one retail property with 27,000 square feet of leasable area, both properties being located in Moncton, New Brunswick. These fully occupied properties were acquired for a consideration of \$5.2 million, consisting of \$1.4 million for the assumption of a mortgage payable and \$3.8 million in cash. The average capitalization rate related to this acquisition is 8.8%.

The results of operations of the investment properties acquired are included in the interim consolidated financial statements from their acquisition date.

## INVESTMENTS IN INCOME PROPERTIES

Cominar continues to develop its income properties in the normal course of business. Investments made included additions, expansions, modernizations, modifications and upgrades to existing properties with a view to increasing or maintaining the rental income generating capacity.

During the second quarter of 2011, Cominar incurred \$3.2 million (\$3.2 million in 2010) of capital expenditures to increase the rental income generating capacity of its properties, or to allow reducing the related operating expenses. Cominar also incurred \$0.3 million (\$0.6 million in 2010) of capital expenditures to maintain rental income generating capacity, consisting mainly of major expenditures for maintenance and repairs, as well as property equipment replacements, which will garner benefits for Cominar over the coming years. These expenditures do not include current repair and maintenance costs.

Finally, Cominar invests in leasehold improvements that increase the value of its properties through higher lease rates, and in other leasing costs, mostly brokerage fees and tenant inducements. The level of investment required could vary from quarter to quarter since it closely depends on lease renewal and signing of new leases. It also depends on the increase of rental space for newly acquired, expanded or upgraded properties, or for those transferred from properties under development. During the second quarter of 2011, Cominar made investments of \$3.2 million in that respect (\$4.9 million in 2010), of which \$0.2 million (\$0.3 million in 2010) in newly acquired, expanded or upgraded properties, or those recently transferred from properties under development.

## DEVELOPMENT PROGRAM

Consistent with its growth strategy, Cominar is going forward with its property development initiatives, which currently generate higher returns than acquisitions in the current real estate market.

The construction of phase 1 of the Complexe Jules-Dallaire for a leasable area of 396,000 square feet has been completed and the fitting out of the rental space is on the track. The office space tenants continue to gradually move in. The construction cost is estimated at approximately \$77 million. The capitalization rate is expected to reach 9.2% and the lease rate of 82% is in line with our objectives.

The "Quartier Laval" megacentre on Le Corbusier Boulevard in Laval, acquired by the REIT in December 2009, has expanded with the construction of a 12,000 square foot retail building at a cost of \$4.1 million. This building is fully leased to two clients of Cominar of which one of them is already occupying its rental space.

The following table provides detailed information about this ongoing development project as at June 30, 2011:

Development	City	Activity segment <sup>(1)</sup>	Completion date	Leasable area (sq. ft.)	Investment (\$)	Capitalization rate (%)	Lease rate (%)
Complexe Jules-Dallaire	Québec	O, R	Q4-2011 <sup>(2)</sup>	396,000	77,000	9.2	82

(1) O = Office, R = Retail.

(2) Included to the income properties portfolio gradually, as floors as fitted out and occupied.

The expected return on this ongoing development project is based on the estimated costs to complete the project and the anticipated lease rate. Actual returns could vary based on actual costs and lease rate.

The following table provides detailed information about the development project completed in the second quarter of 2011:

Development	City	Activity segment <sup>(1)</sup>	Completion date	Leasable area (sq. ft.)	Investment (\$)	Capitalization rate (%)	Lease rate (%)
Quartier Laval / Expansion	Laval	R	Q2-2011	12,000	4,100	8.9	100

(1) R = Retail.

## REAL ESTATE OPERATIONS

The following table shows our operational performance indicators as at June 30, 2011 and 2010:

As at June 30,	2011	2010
Occupancy rate	93.7%	93.0%
Tenant retention rate <sup>(1)</sup>	57.8%	69.9%

(1) Percentage of lease renewals.

### OCCUPANCY RATE

Cominar continuously strives to maximize occupancy rates throughout its portfolio and has successfully maintained an average occupancy of approximately 95% since its inception. As at June 30, 2011, occupancy stood at 93.7%, representing approximately the same rate as at December 31, 2010. The decline in the overall occupancy rate noted last year has been corrected, with an upward trend to return to rates approximating the historical annual average of the REIT. With the current gradual recovery, we are confident to see more positive effects during the next quarters. During the first six-month period, Cominar renewed 57.8% of leases maturing in 2011. Although this rate is lower than that recorded in the first six-month period of 2010, an excellent year as regards the renewal of leases, we expect the retention rate of fiscal 2011 to reach the annual average of the last few years, i.e. approximately 75%. It should be noted that new leases representing an area of 1.2 million square feet have been signed.

#### Occupancy Track Record (Operational Performance Indicator)

The following table breaks down occupancy rates of Cominar properties by activity segment as at the end of the years indicated and as at June 30, 2011:

	June 30, 2011	December 31, 2010	December 31, 2009	December 31, 2008	December 31, 2007
Activity segment (%)					
Office	94.9	95.2	94.1	94.5	94.7
Retail	95.7	96.1	96.3	97.1	96.0
Industrial and mixed-use	92.4	92.3	92.5	94.0	94.4
<b>Portfolio total</b>	<b>93.7</b>	93.8	93.5	94.6	94.7

The occupancy rate is regarded by Cominar's management as a key indicator of client satisfaction. Client satisfaction is defined as client perception and judgment of our ability to meet their needs and expectations. The average occupancy rate of 94.2% has held relatively steady over the past five years.

Geographic and activity segment diversification of the property portfolio provides for more stable occupancy rates.

## LEASING ACTIVITY

The following table summarizes Cominar's leasing activity as at June 30, 2011:

### Lease Maturities and Renewals by Activity Segment

	Office	Retail	Industrial and mixed-use	Total
<b>Leases maturing in 2011</b>				
Number of tenants	251	129	229	609
Leasable area (sq. ft.)	909,000	437,000	1,832,000	3,178,000
Average net rent (\$)/sq. ft.	10.78	9.22	5.67	7.62
<b>Renewed leases</b>				
Number of tenants	105	55	114	274
Leasable area (sq. ft.)	565,000	216,000	1,057,000	1,838,000
Average net rent (\$)/sq. ft.	11.94	10.59	5.92	8.32
<b>Renewal%</b>	<b>62.2</b>	<b>49.4</b>	<b>57.7</b>	<b>57.8</b>
<b>New leases</b>				
Number of tenants	64	51	64	179
Leasable area (sq. ft.)	255,000	187,000	709,000	1,151,000
Average net rent (\$)/sq. ft.	13.47	10.57	5.48	8.08

As indicated in the table above, leasing activity has reached an acceptable level across our portfolio since the beginning of 2011, with 57.8% of maturing leases renewed as at June 30, 2011. We also signed new leases for a total leasable area of 1.2 million square feet. Lease renewal rates rose 3.8% overall. Our three activity segments posted increases in lease renewal rates: 3.5% (office), 5.2% (retail) and 3.6% (industrial and mixed-use).

Considering our solid lease renewal track record and demand for rental space in our four geographic markets, we remain confident that a significant portion of maturing leases will be renewed at a higher rate per square foot.

The following table profiles lease maturities in the next five years:

### Lease Maturities

	2012	2013	2014	2015	2016
<b>Office</b>					
Leasable area (sq. ft.)	1,160,000	665,000	936,000	853,000	852,000
Lease rate (\$)/square foot	10.58	11.57	10.94	14.11	14.17
% of portfolio – Office	17.6%	10.1%	14.2%	12.9%	12.9%
<b>Retail</b>					
Leasable area (sq. ft.)	431,000	249,000	211,000	337,000	225,000
Lease rate (\$)/square foot	10.91	12.05	12.56	11.16	13.83
% of portfolio – Retail	13.9%	8.0%	6.8%	10.9%	7.3%
<b>Industrial and mixed-use</b>					
Leasable area (sq. ft.)	2,106,000	1,305,000	1,493,000	1,663,000	1,128,000
Lease rate (\$)/square foot	6.05	6.38	5.95	5.81	5.52
% of portfolio – Industrial and mixed-use	18.9%	11.7%	13.4%	15.0%	10.1%
<b>Portfolio total</b>					
Leasable area (sq. ft.)	3,697,000	2,219,000	2,640,000	2,853,000	2,205,000
Lease rate (\$)/square foot	8.04	8.57	8.25	8.92	9.71
% of portfolio	17.8%	10.7%	12.7%	13.7%	10.6%

The following table summarizes information about leases as at June 30, 2011:

	Average remaining lease term (years)	Average leased area per tenant (sq. ft.)	Average net rent/ sq. ft. (\$)
Office	3.8	5,500	11.82
Retail	4.7	3,600	11.13
Industrial and mixed-use	3.7	11,000	5.89
<b>Portfolio average</b>	<b>3.8</b>	<b>6,700</b>	<b>8.62</b>

Cominar has a broad, highly diversified client base, consisting of some 2,900 tenants occupying an average of approximately 6,700 square feet each. Our three largest tenants, Public Works Canada, Société immobilière du Québec—both of which are government entities—and Ericsson Canada, account for approximately 5.5%, 4.9% and 3.8% of our revenues, respectively, stemming from several leases with staggered maturities. The stability and quality of our cash flows from operating activities are enhanced by the fact that approximately 10.4% stems from government agencies.

The following table shows our top ten tenants by percentage of revenues:

Tenant	% of revenues	Leased area (sq. ft.)
Public Works Canada	5.5	747,000
Société immobilière du Québec	4.9	1,111,000
Ericsson Canada Inc.	3.8	402,000
Bertrand distributeur en alimentation (Colabor)	1.3	345,000
LDC Logistics Development corp.	1.3	527,000
Hudson's Bay Company	1.1	349,000
SITA (Société internationale de télécommunication aéronautique)	0.8	66,000
Dessau inc.	0.8	94,000
National Bank of Canada	0.7	126,000
Equant Canada Inc. (Orange Business)	0.7	56,000
<b>Total</b>	<b>20.9</b>	<b>3,805,000</b>

## ISSUED AND OUTSTANDING UNITS

Ownership interests in Cominar are represented by a single class of units, unlimited in number. Units represent a unitholder's proportionate and undivided ownership interest in Cominar. Each unit confers the right to one vote at any unitholders' meeting and to participate equally and rateably in any Cominar distributions.

The following table summarizes unit issues during the periods ended June 30, 2011 and 2010:

For the periods ended June 30,	Quarter		Cumulative (6 months)	
	2011	2010	2011	2010
Units issued and outstanding, beginning of period	63,273,812	55,372,592	62,688,799	54,758,271
+ Units issued under a public offering	—	6,021,400	—	6,021,400
+ Units issued on exercise of options	160,550	176,300	601,450	580,000
+ Units issued under distribution reinvestment plan	173,171	32,358	285,163	51,896
+ Units issued on conversion of convertible debentures	48,960	60,747	81,081	98,330
+ Units issued under the at-the-market equity distribution agreement	—	—	—	153,500
<b>Units issued and outstanding, end of period</b>	<b>63,656,493</b>	<b>61,663,397</b>	<b>63,656,493</b>	<b>61,663,397</b>



## PER UNIT CALCULATIONS

The following table reconciles the weighted average number of basic units outstanding, the weighted average number of diluted units outstanding and the weighted average number of fully diluted units outstanding, used for calculations per unit:

For the periods ended June 30,	Quarter		Cumulative (6 months)	
	2011	2010	2011	2010
Weighted average number of units outstanding, basic	63,441,714	61,069,108	63,126,861	57,946,048
Dilutive effect of unit options	415,647	261,709	405,192	318,922
Weighted average number of units outstanding, diluted	63,857,361	61,330,817	63,532,053	58,264,970
Dilutive effect of convertible debentures	17,272,031	17,537,794	17,291,150	17,344,428
Weighted average number of units outstanding, fully diluted	81,129,392	78,868,611	80,823,203	75,609,398

The significant variance in the weighted average number of units outstanding between 2011 and 2010 mainly results from the issuance of 6,021,400 units in April 2010 in connection with a public offering.

## RELATED PARTY TRANSACTIONS

Michel Dallaire and Alain Dallaire, trustees and members of the Trust's management team, exercise indirect control over Corporation Financière Alpha (CFA) Inc. ("CFA"), Société de développement Laurier (SDL) Inc. ("SDL") and Dalcon Inc. ("Dalcon"). Michel Paquet, also a trustee and a member of the Trust's management team, is a related party of these companies as their Secretary. During the second quarter of 2011, Cominar recorded \$0.1 million in net rental income from Dalcon and CFA. The Trust incurred costs of \$1.3 million for leasehold improvements performed by Dalcon on its behalf and costs of \$3.4 million for the construction and development of investment properties. These transactions were entered into in the normal course of business and are measured at the exchange amount. By retaining the services of related companies for property construction work and leasehold improvements, Cominar achieves significant cost savings while providing better service to its clients.

## UNITHOLDERS TAXATION

For Canadian unitholders, distributions are treated as follows for tax purposes:

	2010
Taxable to unitholders as other income	28.37%
Taxable to unitholders as capital gains	0.03%
Tax deferral	71.60%
<b>Total</b>	<b>100.00%</b>

## SELECTED QUARTERLY INFORMATION

The following table presents, in summary form, Cominar's financial information for the last eight quarters:

For the quarters ended	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009 <sup>(1)</sup>	Sept. 30, 2009 <sup>(1)</sup>
Operating revenues	<b>82,103</b>	79,653	71,312	69,064	72,444	69,581	63,690	63,133
Net operating income	<b>47,054</b>	43,183	43,244	41,907	41,920	37,703	39,433	39,295
Net income	<b>28,221</b>	25,619	34,134	26,278	26,311	22,087	8,395	8,860
Net income per unit (basic)	<b>0.44</b>	0.41	0.55	0.43	0.43	0.40	0.15	0.16
Net income per unit (diluted)	<b>0.44</b>	0.41	0.54	0.43	0.43	0.40	0.15	0.16
Distributable income	<b>25,457</b>	21,958	23,451	23,261	23,220	19,705	21,230	21,636
Recurring DI per unit (FD)	<b>0.38</b>	0.35	0.37	0.37	0.37	0.36	0.38	0.39
Funds from operations	<b>28,786</b>	25,751	27,202	26,598	26,658	22,587	24,311	24,967
Recurring FFO per unit (FD)	<b>0.42</b>	0.41	0.42	0.41	0.42	0.41	0.42	0.44
Adjusted funds from operations	<b>25,534</b>	21,538	23,090	23,282	22,701	19,541	20,673	21,060
Adjusted funds from operations per unit (FD)	<b>0.38</b>	0.34	0.36	0.37	0.37	0.35	0.37	0.38
Distributions	<b>23,069</b>	22,797	22,651	22,371	22,190	19,815	19,715	19,655
Distributions per unit	<b>0.36</b>	0.36	0.36	0.36	0.36	0.36	0.36	0.36

(1) Amounts not restated under IFRS, determined in accordance with Canadian GAAP.

## OUTLOOK

We are proud of the excellent acquisitions completed in the first six-month period, resulting in investments of nearly \$85 million. The gradual upturn in the occupancy rate is being confirmed and we are confident that such trend will be maintained during the next quarters. Obviously, we will continue to be on the lookout for value-creating expansion opportunities over the long term while maintaining a dynamic and disciplined operational and financial management so as to continue generating stability and growing profitability for our unitholders.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROL OVER FINANCIAL REPORTING

The President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer of Cominar are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as those terms are defined in Canadian Securities Administrators Multilateral Instrument 52-109. They are assisted in this responsibility by the Disclosure Committee, which consists of executive officers and the Internal Auditor of the Trust.

Evaluations are performed regularly to assess the effectiveness of DC&P, including this interim MD&A and the interim financial statements. Based on those evaluations, the President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer of Cominar concluded that the DC&P were effective as at the end of the quarter ended June 30, 2011 and, more specifically, that the design of these controls and procedures provides reasonable assurance that material information about the Trust, including its consolidated subsidiaries, is made known to them during the period in which these filings are being prepared.

Evaluations are also performed to assess the effectiveness of ICFR. Based on those evaluations, the President and Chief Executive Officer and the Executive Vice President and Chief Financial Officer of the Trust concluded that the ICFR was effective as at the end of the quarter ended June 30, 2011 and, more specifically, that the financial reporting is reliable and that the financial statements have been prepared for external purposes in accordance with GAAP.

No changes were made in our internal control over financial reporting during the second quarter of 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## CHANGES IN ACCOUNTING POLICIES

Cominar has adopted IFRS for financial reporting purposes for its first fiscal year beginning in January 2011 with restatement of prior period comparative figures using the transition date of January 1, 2011. Note 2 to our condensed interim consolidated financial statements as at June 30, 2011 describes the significant accounting policies applied further to the adoption of IFRS. The impact of the adoption of IFRS on our financial position and operating results is detailed in Note 4 to our condensed interim consolidated financial statements through the reconciliation of Unitholders' equity, comprehensive income and cash flows recognized under Canadian GAAP and IFRS.

## SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

Our MD&A is based upon the Trust's condensed interim consolidated financial statements, prepared in accordance with IFRS. The preparation and presentation of the consolidated financial statements and any other financial information contained in this interim MD&A includes the proper selection and application of appropriate accounting principles and methods, which require management to make estimates and informed judgments. Our estimates are based upon assumptions which we believe to be reasonable, such as those often based upon past experience. They represent the basis of our judgments regarding the carrying amount of assets and liabilities that, in reality, would not be available from other sources. Use of other accounting policies or methods of estimation might have yielded different amounts than those presented. Actual results could differ.

### REVENUE RECOGNITION

Management has determined that all leases concluded between Cominar and its tenants are operating leases. Minimum lease payments are recognized using the straight-line method over the term of the related leases, and the excess of payments recognized over amounts payable is recorded on Cominar's balance sheet under investment properties. Leases generally provide for the tenants' payment of maintenance expenses of common elements, realty taxes and other operating costs, such payment being recognized as operating revenues in the period when the right to payment vests. Percentage leases are recognized when the minimum sales level has been reached pursuant to the related leases. Lease cancellation fees are recognized when they are due. Finally, incidental income is recognized when services are rendered.

#### Investment properties

Investment property is immovable property held by the Trust to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods and services or for administrative purposes, or for sale in the ordinary course of business. Investment properties include income properties, properties under development and land held for future development.

Cominar adopted the recommendations of IAS 40, "*Investment property*", and chose the fair value model to record its investment properties in its financial statements. Fair value is the amount for which the properties could be exchanged between knowledgeable, willing parties in an arm's length transaction. Any change in the fair value is recognized in income for the period in which it arises. The fair value of investment property shall reflect market conditions at the end of the reporting period. Fair value is time-specific as of a given date. As market conditions could change, the amount presented as fair value could be incorrect or inadequate at another date. The fair value of investment properties is based on measurements derived

from management's estimates or from independent appraisers, plus capital expenditures made since the most recent appraisal. Management regularly reviews the appraisal of its investment properties between the appraisal dates in order to determine whether the related assumptions, such as net operating income and capitalization rates, still apply. These assumptions are compared to market data issued by independent experts. When increases or decreases are required, Cominar adjusts the carrying amount of its investment properties.

The fair value of Cominar's investment properties recorded on the balance sheet is the sum of the fair value of each investment property considered individually and does not necessarily reflect the contribution of the following elements that characterize Cominar: (i) the composition of the property portfolio diversified through its client base, geographic markets and activity segments; (ii) the synergies among investment properties; (iii) an improved financial performance resulting from a fully integrated management approach. Therefore, the fair value of Cominar's investment properties taken as a whole could significantly differ from that appearing on the balance sheet.

Properties under development in upgrading phase are recorded at fair value. Properties under development in construction phase are measured at cost until their fair value can be reliably determined, usually when construction has been completed. The fair value of land held for future development is based on recent prices derived from comparable market transactions.

### **Financial instruments**

Financial instruments must be initially measured at fair value. Cominar must also estimate and disclose the fair value of certain financial instruments for information purposes in the financial statements presented for subsequent periods. When fair value cannot be derived from active markets, it is determined using valuation techniques, namely the discounted cash flow method. If possible, data related to these models are derived from observable markets, and if not, judgment is required to determine fair value. Judgments take into account the liquidity risk, credit risk and volatility. Any changes in assumptions related to these factors could modify the reported fair value of financial instruments.

### **Convertible debentures**

Upon initial recognition, Cominar's management must estimate, if applicable, the fair value of the conversion option included in the convertible debentures. Under IFRSs, the *Unitholders' equity* component must be allocated the remaining amount obtained after deducting, from the fair value of the compound financial instrument considered as a whole, the established amount of the *Liability* component. Should this estimate be inappropriate, it would have an impact on the interest expense recognized in the financial statements.

### **Business combinations**

Business combinations are accounted for using the acquisition method. The cost of a business combination is the sum of values, at the acquisition date, of the assets transferred, liabilities incurred and *Unitholders' equity* instruments issued in exchange of the control of the acquired business. When the cost of a business combination exceeds the fair value of the assets acquired or liabilities assumed, such excess is recorded as goodwill. Transaction-related costs are expensed as incurred.

### **Unit options**

The compensation expense related to unit options is measured at fair value and is amortized based on the graded vesting method using the Black-Scholes model. This model requires management to make many estimates on various data, such as the expected life, volatility, the weighted average dividend yield of distributions and the weighted average risk-free interest rate. Any changes to certain assumptions could impact the compensation expense related to unit options recognized in the financial statements.

### **Income taxes**

Deferred taxes of Cominar's subsidiaries are measured at the tax rates expected to apply in the future as temporary differences between the reported carrying amounts and tax bases of the assets and liabilities reverse. Changes to deferred taxes related to changes in tax rates are recognized in income in the period when the rate change is substantively enacted.

Any changes in future tax rates or in the timing of the reversal of temporary differences could affect the income tax expense.

### **Impairment of goodwill**

Goodwill represents the excess of the purchase price of acquired businesses over the fair value of net identifiable assets acquired. Goodwill is not amortized but is tested for impairment on an annual basis or more frequently if events or circumstances indicate that it is more likely than not that goodwill may be impaired. The recoverability of goodwill is determined based on the cash-generating unit to which it belongs. The net carrying amount of the cash-generating unit is compared to its recoverable amount, which is defined as the higher of the fair value less costs to sell and its value in use. If either value exceeds its carrying amount, goodwill is not impaired. Otherwise, the difference is charged to income for the period during which the impairment occurs.

## **NEW ACCOUNTING POLICIES**

Some recently issued IFRS and IFRIC will be effective only from a subsequent date. Cominar is currently assessing the impact of these IFRS and IFRIC on its consolidated financial statements. Presented below are the standards that could significantly affect the financial statements during the subsequent periods.

### **IFRS 9 – "Financial instruments"**

In November 2009, the IASB issued IFRS 9, "Financial Instruments: Classification and Measurement", a new standard on the classification and measurement of financial instruments, which will replace IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 presents two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. Debt instruments are measured at amortized cost only if they are held in order to collect contractual cash flows and if cash flows are solely payments of principal and interest. Otherwise, they are held at fair value through profit and loss.

Requirements for financial liabilities were added in October 2010 and most of them were carried forward unchanged from IAS 39, except for the fair value changes attributable to the credit risk of financial liabilities designated at fair value through profit or loss, which should usually be included in comprehensive income.

This new standard is effective for annual periods beginning on or after January 1, 2013.

### **IAS 12 – "Income taxes"**

In December 2010, the IASB published amendments to IAS 12, "Income Taxes" regarding the measurement of deferred income tax liabilities and assets arising from an investment property measured using the fair value model in IAS 40, "Investment Property". Those amendments introduce, for the purpose of establishing the deferred tax consequences related to temporary differences associated with investment property, a rebuttable presumption that the carrying amount of such investment property is recovered through sale. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the investment property's economic benefits over time, rather than through sale. Amendments to IAS 12 are effective for annual periods beginning on or after January 1, 2012.

In May 2011, the IASB issued the following standards: IFRS 10, "Consolidated Financial Statements", IFRS 11, "Joint Arrangements", IFRS 12, "Disclosure of Interests in Other Entities", IAS 27, "Separate Financial Statements", IFRS 13, "Fair Value Measurement", and IAS 28 amended, "Investments in Associates and Joint Ventures". Each of the new standards is effective for annual periods beginning on or after January 1, 2013, with early adoption permitted.

The following is a brief summary of the new standards:

### **IFRS 10 – "Consolidated Financial Statements"**

IFRS 10 requires an entity to consolidate an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Under existing IFRS, consolidation is required when an entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. IFRS 10 replaces SIC-12, "Consolidation—Special Purpose Entities" and parts of IAS 27, "Consolidated and Separate Financial Statements".

### **IFRS 11 – "Joint Arrangements"**

IFRS 11 requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas for a joint operation the venturer will recognize its share of the assets, liabilities, revenue and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity account for interests in joint ventures. IFRS 11 supersedes IAS 31, "Interests in Joint Ventures", and SIC-13, "Jointly Controlled Entities—Non-monetary Contributions by Venturers".

### **IFRS 12 – "Disclosure of Interests in Other Entities"**

IFRS 12 establishes disclosure requirements for interests in other entities, such as joint arrangements, associates, special purpose vehicles and off balance sheet vehicles. The standard carries forward existing disclosures and also introduces significant additional disclosure requirements that address the nature of, and risks associated with, an entity's interests in other entities.

### **IFRS 13 – "Fair Value Measurement"**

IFRS 13 is a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements and in many cases does not reflect a clear measurement basis or consistent disclosures.

### **Amendments to Other Standards**

In addition, there have been amendments to existing standards, including IAS 27, "Consolidated and Separate Financial Statements", and IAS 28, "Investments in Associates and Joint Ventures". IAS 27 addresses accounting for subsidiaries, jointly controlled entities and associates in non-consolidated financial statements. IAS 28 has been amended to include joint ventures in its scope and to address the changes in IFRS 10 – 13.

## **RISKS AND UNCERTAINTIES**

Like any real estate entity, Cominar is exposed to certain risk factors in the normal course of business including:

### **ACCESS TO CAPITAL AND DEBT FINANCING, AND CURRENT GLOBAL FINANCIAL CONDITIONS**

The real estate industry is highly capital intensive. The REIT will require access to capital to maintain its properties, as well as to fund its growth strategy and significant capital expenditures from time to time. There can be no assurance that the REIT will have access to sufficient capital (including debt financing) on terms favourable to the REIT for future property acquisitions and developments, financing or refinancing of properties, funding operating expenses or other purposes. In addition, the REIT may not be able to borrow funds under its credit facilities due to the limitations on the incurrence of debt by the REIT set forth in the Contract of Trust. Failure by the REIT to access required capital could adversely impact the REIT's financial position and results of operations and decrease the amount of cash available for distributions.

Recent market events and conditions, including disruptions in the international and regional credit markets and other financial systems, could impede the REIT's access to capital (including debt financing) or increase the cost of capital.

Many countries, including Canada, were affected by a recession in 2008 and early 2009. However, conditions have gradually eased in recent months with improvements in the main indicators pointing to an economic recovery. Failure to raise capital when needed or on reasonable terms may have a material adverse effect on the REIT's financial position and results of operations, including its acquisition and development program.

## DEBT FINANCING

The REIT has and will continue to have substantial outstanding consolidated indebtedness comprised primarily of hypothecs, property mortgages, indebtedness under its acquisition facility and its debentures. The REIT intends to finance its growth strategy, including acquisitions and developments, through a combination of its working capital and liquidity resources, including its cash flows from operations, additional indebtedness and public or private sales of equity or debt securities. The REIT may not be able to renegotiate the terms of repayment of existing indebtedness at favourable rates, or to refinance such debt. In addition, the terms of the REIT's indebtedness in general contain customary provisions that, upon an event of default, result in the acceleration of repayment of amounts owed and that restrict the distributions that may be made by the REIT. Therefore, upon an event of default under such indebtedness or an inability to renew same at maturity, the REIT's ability to make distributions will be adversely affected.

A portion of the REIT's cash flows is devoted to servicing its debt, and there can be no assurance that the REIT will continue to generate sufficient cash flows from operations to meet required interest or principal payments, such that it could be required to seek renegotiation of such payments or obtain additional financing, including equity or debt financing. A portion of the line of credit maturing during the quarter has been renewed for an additional year. Finally, approximately \$5.9 million of the REIT's secured debt matures by the end of 2011.

The REIT is subject to the risk that any of its existing indebtedness may not be able to be refinanced upon maturity or that the terms of any such refinancing may not be as favourable as the terms of its existing indebtedness.

## OWNERSHIP OF IMMOVABLE PROPERTY

All immovable property investments are subject to risk exposures. Such investments are affected by general economic conditions, real estate markets, demand for leased premises, competition from other vacant premises, municipal valuations and assessments, and various other factors.

The value of immovable property and improvements thereto may also depend on the solvency and financial stability of the tenants and the economic environment in which they operate. The Trust's income and distributable income would be adversely affected if one or more major tenants or a significant number of tenants were unable to meet their lease obligations or if a significant portion of vacant space in the properties in which the REIT has an interest is not able to be leased on economically favourable lease terms. In the event of default by a tenant, delays or limitations in enforcing rights as a lessor may be experienced and substantial costs in protecting the REIT's investment may be incurred. The ability to rent unleased space in the properties in which the REIT has an interest will be affected by many factors, including the level of general economic activity and the competition for tenants by other properties. Costs may be incurred in making improvements or repairs to property required by a new tenant. The failure to rent unleased space on a timely basis or at all or at rents that are equivalent or higher than current rents would likely have an adverse effect on the REIT's financial position and the value of its properties.

Certain significant expenditures, including property taxes, maintenance costs, hypothecary payments, insurance costs and related charges must be made throughout the period of ownership of immovable property regardless of whether the property is producing any income. If the REIT is unable to meet mortgage payments on any property, loss could be sustained as a result of the mortgage creditor's exercise of its hypothecary remedies.

Immovable property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relationship with the demand for and the perceived desirability of such investments. Such illiquidity may tend to limit the REIT's ability to make changes to its portfolio promptly in response to changing economic or investment conditions. If the REIT were to be required to liquidate its immovable property investments, the proceeds to the REIT might be significantly less than the aggregate carrying value of its properties.



The REIT is exposed to debt financing risks, including the risk that existing mortgage indebtedness secured by its properties cannot be refinanced or that the terms of such refinancing will not be as favourable as the terms of existing mortgages.

Leases for the REIT's properties, including those of significant tenants, will mature from time to time over the short and long term. There can be no assurance that the REIT will be able to renew any or all of the leases upon maturity or that rental rate increases will occur or be achieved upon any such renewals. The failure to renew leases or achieve rental rate increases may adversely impact the REIT's financial position and results of operations and decrease the amount of cash available for distribution.

## **COMPETITION**

The REIT competes for suitable immovable property investments with individuals, corporations and institutions (both Canadian and foreign) which are presently seeking or which may seek in the future immovable property investments similar to those desired by the REIT. Many of those investors have greater financial resources than Cominar, or operate without the investment or operating restrictions of the REIT or according to more flexible conditions. An increase in the availability of investment funds and heightened interest in immovable property investments could increase competition for immovable property investments, thereby increasing purchase prices and reducing their yield.

In addition, numerous property developers, managers and owners compete with the REIT in seeking tenants. The existence of competing developers, managers and owners and competition for the Trust's tenants could have an adverse effect on the Trust's ability to lease space in its properties and on the rents charged, and could adversely affect the Trust's revenues and, consequently, its ability to meet its debt obligations.

## **ACQUISITIONS**

The REIT's business plan focuses on growth through identifying suitable acquisition opportunities, pursuing such opportunities, completing acquisitions and effectively operating and leasing such properties. If the REIT is unable to manage its growth effectively, it could adversely impact the REIT's financial position and results of operations, and decrease the amount of cash available for distribution. There can be no assurance as to the pace of growth through property acquisitions or that the REIT will be able to acquire assets on an accretive basis, and as such there can be no assurance that distributions to unitholders will increase in the future.

## **DEVELOPMENT PROGRAM**

Information regarding our development projects, development costs, capitalization rates and expected returns are subject to change, which may be material, as assumptions regarding items including, but not limited to, tenant rents, building sizes, leasable areas, and project completion timelines and costs are updated periodically based on revised site plans, our cost tendering process, continuing tenant negotiations, demand for leasable space in our markets, obtaining required building permits, ongoing discussions with municipalities and successful property re-zonings. There can be no assurance that any assumptions in this regard will materialize as expected and changes could have a material adverse effect on our development program, asset values and financial performance.

## **RECRUITMENT AND RETENTION OF EMPLOYEES AND EXECUTIVES**

Competition for qualified employees and executives is intense. If Cominar is unable to attract and retain qualified employees and executives, the conduct of its activities may be adversely affected.

## **GOVERNMENT REGULATION**

The REIT and its properties are subject to various government statutes and regulations. Any change in such statutes or regulation adverse to the REIT and its properties could affect the REIT's operating results and financial performance.



In addition, environmental and ecological legislation and policies have become increasingly important in recent years. Under various laws, the REIT could become liable for the costs of removal or remediation of certain hazardous or toxic substances released on or in its properties or disposed of at other locations or for the costs of other remedial or preventive work. The failure to remove or remediate such substances, or to effect such remedial or preventive work, if any, may adversely affect an owner's ability to sell such real estate or to borrow using such real estate as collateral, and could potentially also result in claims against the owner by private plaintiffs or governmental agencies.

## **LIMIT ON ACTIVITIES**

In order to maintain its status as a "mutual fund trust" under the Income Tax Act, the REIT cannot carry on most active business activities and is limited in the types of investments it may make. The Contract of Trust contains restrictions to this effect.

## **STATUS FOR TAX PURPOSES**

### **Income taxes**

Cominar is considered a mutual fund trust for income tax purposes. Pursuant to the Contract of Trust, the trustees intend to distribute or designate all taxable income directly earned by Cominar to unitholders and to deduct such distributions and designations for income tax purposes.

Cominar's subsidiaries are subject to tax on their taxable income under the Income Tax Act and the Taxation Act.

### **Taxation of distributions of specified investment flow-through (SIFT) entities**

Since 2007, SIFT entities are subject to income taxes on the distributions they make. In short, a SIFT entity is an entity (including a trust) that resides in Canada, its investments are listed on a stock exchange or other public market and it holds one or more non-portfolio properties.

### **Exception for real estate investment trusts (REITs)**

The SIFT rules do not apply to SIFT trusts that qualify as REITs for a given taxation year. The conditions to qualify as a REIT have been amended in connection with Bill C-10, which received Royal Assent on March 12, 2009. Generally, to qualify as a REIT, a trust must be resident in Canada and meet the following conditions: [i] the only "non-portfolio properties" it owns during the year are "qualified REIT properties," [ii] at least 95% of its income for the taxation year is from one or more of the following sources: rent from "real or immovable properties"; interest; capital gains from the disposition of real or immovable properties; dividends and royalties, [iii] at least 75% of its income for the taxation year is from one or more of the following sources: rent from "real or immovable properties"; interest from mortgages on real or immovable properties and capital gains from dispositions of real or immovable properties, and [iv] at no time in the taxation year is the total fair market value of all properties held by the trust, each of which is a real or immovable property, a debt of a Canadian corporation represented by a banker's acceptance, cash or generally, an amount receivable from the Government of Canada or from certain other public agencies, less than 75% of the trust's net worth at that time.

As at June 30, 2011, Cominar's management believes that the REIT currently meets all the criteria required to qualify for the REIT exception. As a result, the SIFT trust tax rules do not apply to Cominar. Cominar's management intends to take all the necessary steps to meet these conditions on an on-going basis in the future.

Were the REIT exception not applicable to the REIT at any time in a year (including the current taxation year), the SIFT amendments and the SIFT regime (under which amounts deductible will no longer be deductible in computing the income of the REIT and additional taxes will be payable by the REIT) will, commencing in such year, impact materially the level of cash distributions which would otherwise be made by the REIT.



# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

**COMINAR REAL ESTATE INVESTMENT TRUST**

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Unaudited  
June 30, 2011

# CONSOLIDATED BALANCE SHEETS

[Unaudited, in thousands of Canadian dollars]

	Note	As at June 30, 2011 \$	As at December 31, 2010 \$
<b>ASSETS</b>			
Investment properties	8, 9		
Income properties	5, 6	2,361,278	2,220,233
Properties under development	7	93,549	118,082
Land held for future development	7	44,025	40,031
		2,498,852	2,378,346
Goodwill		9,380	9,380
Prepaid expenses and other assets		29,888	3,903
Accounts receivable		20,654	13,965
Income taxes recoverable		54	—
<b>Total assets</b>		<b>2,558,828</b>	<b>2,405,594</b>
<b>LIABILITIES</b>			
Mortgages payable	8	849,628	816,448
Convertible debentures		393,971	393,991
Bank indebtedness	9	145,869	61,866
Accounts payable and accrued liabilities		32,172	31,007
Current tax liability		—	80
Deferred tax liability		7,805	7,108
Distributions payable to unitholders		7,639	—
<b>Total liabilities</b>		<b>1,437,084</b>	<b>1,310,500</b>
<b>UNITHOLDERS' EQUITY</b>			
Unitholders' Equity		1,121,744	1,095,094
<b>Total liabilities and unitholders' equity</b>		<b>2,558,828</b>	<b>2,405,594</b>

See accompanying notes to condensed interim consolidated financial statements

# CONSOLIDATED STATEMENTS OF UNITHOLDERS' EQUITY

For the periods ended June 30  
[Unaudited, in thousands of Canadian dollars]

	Note	Unitholders' contributions \$	Cumulative net income \$	Cumulative distributions \$	Contributed surplus \$	Equity component of convertible debentures \$	Total \$
Balance as at January 1, 2011		857,986	757,338	(523,998)	1,879	1,889	1,095,094
Net income and comprehensive income		—	53,840	—	—	—	53,840
Distributions to unitholders	12	—	—	(45,866)	—	—	(45,866)
Issue of units	10	18,627	—	—	—	—	18,627
Unit issue expenses	10	(23)	—	—	—	—	(23)
Unit option plan		—	—	—	72	—	72
Balance as at June 30, 2011		876,590	811,178	(569,864)	1,951	1,889	1,121,744

		Unitholders' contributions \$	Cumulative net income \$	Cumulative distributions \$	Contributed surplus \$	Equity component of convertible debentures \$	Total \$
Balance as at January 1, 2010		715,593	648,543	(436,971)	1,569	1,889	930,623
Net income and comprehensive income		—	48,398	—	—	—	48,398
Distributions to unitholders		—	—	(42,005)	—	—	(42,005)
Issue of units		129,319	—	—	—	—	129,319
Unit issue expenses		(5,081)	—	—	—	—	(5,081)
Unit option plan		—	—	—	259	—	259
Balance as at June 30, 2010		839,831	696,941	(478,976)	1,828	1,889	1,061,513

See accompanying notes to condensed interim consolidated financial statements

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the periods ended June 30

[Unaudited, in thousands of Canadian dollars, except per unit amounts]

	Note	Quarter		Cumulative (six months)	
		2011 \$	2010 \$	2011 \$	2010 \$
<b>Operating revenues</b>					
Rental revenue from investment properties		82,103	72,444	161,756	142,025
<b>Operating expenses</b>					
Operating costs		14,187	12,124	30,363	26,240
Realty taxes and services		19,672	17,432	38,683	34,239
Property management expenses		1,190	968	2,473	1,923
		35,049	30,524	71,519	62,402
<b>Net operating income</b>		47,054	41,920	90,237	79,623
Financial expense		(16,856)	(13,846)	(32,975)	(27,921)
Trust administrative expenses		(1,445)	(1,416)	(2,803)	(2,457)
<b>Income before transaction costs and income taxes</b>		28,753	26,658	54,459	49,245
Transaction costs – business combination		—	(151)	—	(651)
<b>Income before income taxes</b>		28,753	26,507	54,459	48,594
<b>Income taxes</b>					
Recoverable		33	—	78	—
Deferred		(565)	(196)	(697)	(196)
		(532)	(196)	(619)	(196)
<b>Net income and comprehensive income</b>		28,211	26,311	53,480	48,398
<b>Basic net income per unit</b>	11	0.44	0.43	0.85	0.84
<b>Diluted net income per unit</b>	11	0.44	0.43	0.85	0.83

See accompanying notes to condensed interim consolidated financial statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

For the periods ended June 30  
[Unaudited, in thousands of Canadian dollars]

	Note	Quarter		Cumulative (six months)	
		2011	2010	2011	2010
		\$	\$	\$	\$
OPERATING ACTIVITIES					
Net income		28,211	26,311	53,840	48,398
Adjustments for:					
Amortization of capitalized financing costs and other assets		978	954	1,885	1,854
Amortization of fair value adjustments on assumed indebtedness		(399)	(133)	(555)	(163)
Accretion of liability component of convertible debentures		60	57	118	113
Compensation expense related to unit options		271	220	542	443
Deferred taxes		565	196	697	196
Change in accounts receivable – recognition of leases on a straight-line basis		(459)	(717)	(1,555)	(1,267)
Change in non-cash working capital items	13	(19,792)	(11,156)	(30,069)	(22,548)
Cash flows provided from operating activities		9,445	15,732	24,903	27,026
INVESTING ACTIVITIES					
Business combination		—	—	—	(27,974)
Additions to income properties	5, 6	(12,388)	(14,682)	(67,442)	(21,672)
Additions to properties under development and land held for future development	7	(7,301)	(29,344)	(15,858)	(45,859)
Additions to other assets		(74)	(151)	(294)	(278)
Cash flows used in investing activities		(19,763)	(44,177)	(83,594)	(95,783)
FINANCING ACTIVITIES					
Mortgages payable		10,032	(44)	11,035	14,208
Repayment of mortgages payable		(8,868)	(6,818)	(14,580)	(12,066)
Bank indebtedness		23,871	(60,023)	83,741	(103,832)
Net proceeds from issue of convertible debentures		—	(66)	—	82,709
Net proceeds from issue of units	10	2,815	112,659	10,411	121,358
Distributions to unitholders		(19,144)	(20,821)	(31,916)	(33,620)
Cash flows provided from financing activities		8,706	24,887	58,691	68,757
Net change in cash and cash equivalents		(1,612)	(3,558)	—	—
Cash and cash equivalents, beginning of period		1,612	3,558	—	—
Cash and cash equivalents, end of period		—	—	—	—
Other information					
Interest paid		17,642	16,660	35,981	34,666
Income taxes paid (recovered)		(35)	—	56	—

See accompanying notes to condensed interim consolidated financial statements

# NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the periods ended June 30, 2011 and 2010

[Unaudited, in thousands of Canadian dollars except per unit amounts]

## 1. DESCRIPTION OF THE TRUST

Cominar Real Estate Investment Trust ("Cominar" or the "Trust") is an unincorporated closed-end real estate investment trust created by a Contract of Trust on March 31, 1998 under the laws of the Province of Quebec. Cominar is the largest owner of commercial properties in the Province of Québec. As of the date of these financial statements, Cominar owned and managed a high-quality portfolio of 265 properties including 52 office buildings, 54 retail buildings and 159 industrial and mixed-use buildings covering 20.8 million square feet in the Québec City, Montréal and Ottawa-Gatineau areas as well as in the Atlantic Provinces.

Cominar is listed on the Toronto Stock Exchange and its units trade under the symbol "CUF.UN". The head office is located at 455 du Marais Street, Québec City, Québec, Canada. Additional information about the Trust is available on Cominar's website at [www.cominar.com](http://www.cominar.com).

The Board of Trustees has approved Cominar's condensed interim consolidated financial statements on August 2, 2011.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### a) Basis of preparation

Cominar's unaudited condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, and comply notably with the requirements of IAS 34, "*Interim financial Reporting*". Cominar has also applied IFRS 1, "*First-time Adoption of International Financial Reporting Standards*", for the preparation of these financial statements as they are part of the period covered by the first IFRS annual consolidated financial statements for the fiscal year ending December 31, 2011. They do not include all the disclosures that will normally be found in the Trust's annual consolidated financial statements. The accounting policies and application methods thereof have been consistently applied throughout each of the periods presented in these condensed interim consolidated financial statements. These condensed interim consolidated financial statements should be read in conjunction with Cominar's Canadian GAAP annual financial statements for the fiscal year ended December 31, 2010 and the condensed interim consolidated financial statements for the three-month period ended March 31, 2011, prepared in accordance with IAS 34.

In connection with the preparation of its condensed interim consolidated financial statements for the period ended June 30, 2011, Cominar has applied the IFRSs issued before August 3, 2011 and effective for December 31, 2011. Other standards could be issued or changes to current standards could be brought and application thereof could be mandatory upon issuance of Cominar's annual financial statements as at December 31, 2011. In addition, new standards could also be issued before the end of the current fiscal year so as to be effective in 2012 or subsequently, but whose application, without being mandatory, could be made on an early basis. Upon the issuance of its subsequent interim consolidated financial statements or its annual financial statements, Cominar could therefore bring changes to its accounting policies through relevant restatements.

Note 4 provides the reconciliations and disclosures required to understand the impact of the transition of GAAP to IFRSs on Cominar's financial position as at June 30, 2010, its results for the three-month and six-month periods ended June 30, 2010 and its cash flows for the six-month period ended June 30, 2010.



## b) Basis of presentation

### **Consolidation**

These condensed interim consolidated financial statements include the accounts of Cominar and its wholly-owned subsidiaries and its proportionate share of the assets, liabilities, revenues and expenses of the property it co-owns.

### **Use of estimates**

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities in the financial statements. Those estimates and assumptions also affect the disclosure of contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the period. The actual results that could differ materially from those estimates are described below:

- **Investment properties**

Investment properties are recorded at fair value at the balance sheet date. Fair value is determined using both management's internal measurements and valuations from independent real estate appraisers, performed in accordance with recognized valuation techniques. Techniques used include the capitalized net operating income method and the discounted cash flow method, including notably estimates of capitalization rates and future net operating income as well as estimates of discount rates and future cash flows applicable to investment properties, respectively.

Management's fair value internal measurements rely on internal financial information and are corroborated by capitalization rates obtained from independent experts.

Management's internal measurements and values obtained from independent appraisers are both subject to significant judgments, estimates and assumptions about market conditions at the balance sheet date.

The fair value of Cominar's investment properties recorded on the balance sheet in accordance with IFRS is the sum of the fair value of each investment property considered individually and does not necessarily reflect the contribution of the following elements that characterize Cominar: (i) the composition of the property portfolio diversified through its client base, geographic markets and activity segments; (ii) the synergies among investment properties; (iii) a fully integrated management approach. Therefore, the fair value of Cominar's investment properties taken as a whole could differ from that appearing on the balance sheet.

- **Financial instruments**

Financial instruments must be initially measured at fair value. Cominar must also estimate and disclose the fair value of certain financial instruments for information purposes in the financial statements presented for subsequent periods. When fair value cannot be derived from active markets, it is determined using valuation techniques, namely the discounted cash flow method. If possible, data related to these models are derived from observable markets, and if not, judgment is required to determine fair value. Judgments take into account the liquidity risk, credit risk and volatility. Any changes in assumptions related to these factors could modify the reported fair value of financial instruments.

- **Convertible debentures**

Upon initial recognition, Cominar's management must estimate, if applicable, the fair value of the conversion option included in the convertible debentures. Under IFRSs, the Unitholders' equity component must be allocated the remaining amount obtained after deducting, from the fair value of the compound financial instrument considered as a whole, the established amount of the Liability component. Should this estimate be inappropriate, it would have an impact on the interest expense recognized in the financial statements.

- **Business combinations**

Business combinations are accounted for using the acquisition method. The cost of a business combination is the value, at the acquisition date, of the assets transferred, liabilities incurred and Unitholders' equity instruments issued in exchange of the control of the acquired business. When the cost of a business combination exceeds the fair value of the assets acquired or liabilities assumed, such excess is recorded as goodwill. Transaction-related costs are expensed as incurred.

- **Unit options**

The compensation expense related to unit options is measured at fair value and is amortized based on the graded vesting method using the Black-Scholes model. This model requires management to make many estimates on various data, such as the expected life, volatility, the weighted average dividend yield of distributions and the weighted average risk-free interest rate. Any changes to certain assumptions could impact the compensation expense related to unit options recognized in the financial statements.

- **Income taxes**

Deferred taxes of Cominar's subsidiaries are measured at the tax rates expected to apply in the future as temporary differences between the reported carrying amounts and tax bases of the assets and liabilities reverse. Changes to deferred taxes related to changes in tax rates are recognized in income in the period when the rate change is substantively enacted.

Any changes in future tax rates or in the timing of the reversal of temporary differences could affect the income tax expense.

- **Impairment of goodwill**

Goodwill represents the excess of the purchase price of acquired businesses over the fair value of net identifiable assets acquired. Goodwill is not amortized but is tested for impairment on an annual basis or more frequently if events or circumstances indicate that it is more likely than not that goodwill may be impaired. The recoverability of goodwill is determined based on the cash-generating unit to which it belongs. The net carrying amount of the cash-generating unit is compared to its recoverable amount, which is defined as the higher of the fair value less costs to sell and its value in use. If either value exceeds its carrying amount, goodwill is not impaired. Otherwise, the difference is charged to income for the period during which the impairment occurs.

## **Investment properties**

Investment property is immovable property held by the Trust to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods and services or for administrative purposes, or for sale in the ordinary course of business. Investment properties include income properties, properties under development and land held for future development.

Cominar adopted the recommendations of IAS 40, "Investment property", and chose the fair value model to record its investment properties in its financial statements. Fair value is the amount for which the properties could be exchanged between knowledgeable, willing parties in an arm's length transaction. Any change in the fair value is recognized in income for the period in which it arises. The fair value of investment property shall reflect market conditions at the end of the reporting period. Fair value is time-specific as of a given date. As market conditions could change, the amount presented as fair value could be incorrect or inadequate at another date. The fair value of investment properties is based on measurements derived from management's estimates or from independent appraisers, plus capital expenditures made since the most recent appraisal. Management regularly reviews the appraisal of its investment properties between the appraisal dates in order to determine whether the related assumptions, such as net operating income and capitalization rates, still apply. These assumptions are compared to market data issued by independent experts. When increases or decreases are required, Cominar adjusts the carrying amount of its investment properties.

The fair value of Cominar's investment properties recorded on the balance sheet in accordance with IFRS is the sum of the fair value of each investment property considered individually and does not necessarily reflect the contribution of the following elements that characterize Cominar: (i) the composition of the property portfolio diversified through its client base, geographic markets and

activity segments; (iii) the synergies among investment properties; (iii) a fully integrated management approach. Therefore, the fair value of Cominar's investment properties taken as a whole could differ from that appearing on the balance sheet.

Properties under development in upgrading phase are recorded at fair value. Properties under development in construction phase are measured at cost until their fair value can be reliably determined, usually when construction has been completed. The fair value of land held for future development is based on recent prices derived from comparable market transactions.

### **Capitalization of costs**

Cominar capitalizes into investment properties the costs incurred to increase their capacity, replace certain components and make improvements after their acquisition date. The Trust also capitalizes the major maintenance and repair expenses providing benefits that will last far beyond the end of the reporting period. The acquisition of investment property usually represents a business combination, as defined in IFRS 3, "Business Combinations". Under this standard, transaction-related costs are immediately accrued as incurred. Costs that are directly related to the purchase of property are capitalized at the cost of the asset.

Concerning properties under development and land held for future development, the Trust capitalizes all direct costs incurred for their acquisition, layout and construction. Such capitalized costs also include borrowing costs that are directly attributable to the properties concerned. Cominar begins capitalizing borrowing costs when it incurs expenditures for the properties in question and it undertakes activities that are necessary to prepare these properties for their intended use. Cominar ceases capitalizing borrowing costs when the asset is ready for management's intended use.

### **Revenue recognition**

Management has determined that all leases concluded between Cominar and its tenants are operating leases. Minimum lease payments are recognized using the straight-line method over the term of the related leases, and the excess of payments recognized over amounts payable is recorded on Cominar's balance sheet under investment properties. Leases generally provide for the tenants' payment of maintenance expenses of common elements, realty taxes and other operating costs, such payment being recognized as operating revenues in the period when the right to payment vests. Percentage leases are recognized when the minimum sales level has been reached pursuant to the related leases. Lease cancellation fees are recognized when they are due. Finally, incidental income is recognized when services are rendered.

### **Cash and cash equivalents**

Cash and cash equivalents consist of cash and investments that are readily convertible into a known amount of cash, that are not subject to a significant risk of change in value and that have original maturities of three months or less. Bank indebtedness is considered to be a financing activity.

### **Deferred financing expenses**

Issue expenses incurred to obtain debt financing are applied against the debt and are amortized using the effective interest rate method over the term of the related debt.

### **Leasing costs**

Leasehold improvements, incurred directly by Cominar or through an allowance to tenants, as well as initial direct costs, mostly brokerage fees incurred for negotiating or preparing leases, are not amortized.

Tenant inducements, mostly the payment of a monetary allowance to tenants and the granting of free occupancy periods, are accounted for as accounts receivable and are subsequently amortized on a straight-line basis over the related lease term.

All these costs are added to the carrying amount of investment properties when they are incurred.

### **Other assets and depreciation**

Other assets consist of furniture and office equipment, computer equipment and software as well as automotive equipment. These assets are depreciated using the straight-line method over their expected useful lives, which vary from three to five years.

#### **Income taxes**

Cominar is considered a "mutual fund trust" for income tax purposes. In exercising their discretionary power regarding distributions under the Contract of Trust, the trustees intend to distribute or designate all taxable income directly earned by Cominar to unitholders and to deduct such distributions and designations for income tax purposes. Therefore, no provision for income taxes is required for the Trust.

Cominar's subsidiaries that are incorporated as business corporations are subject to tax on their taxable income under the *Income Tax Act* (Canada) and Taxation Act of the provinces concerned. These subsidiaries account for their current or recovered taxes at the current enacted tax rates and use the liability method to account for deferred taxes. The net deferred tax liability represents the cumulative amount of taxes applicable to temporary differences between the reported carrying amounts and tax bases of the assets and liabilities.

#### **Financial instruments**

Cominar groups its financial instruments into classes according to their nature and characteristics. Management determines such classification upon initial measurement, which is usually at the date of acquisition.

Cominar has used the following classifications for its financial instruments:

- Cash and cash equivalents and accounts receivable, including loans to certain clients, are classified as "Loans and Receivables." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method. For Cominar, this value generally represents cost.
- Mortgages payable, convertible debentures, bank indebtedness, accounts payable and accrued liabilities and distributions payable to unitholders are classified as "Other Financial Liabilities." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method.

#### **Unit option plan**

Cominar has a unit option plan for the benefit of trustees, management and employees. The plan does not provide for cash settlement. The Trust recognizes compensation expense on unit options granted, based on their fair value, which is calculated using an option valuation model. The compensation expense is amortized using the graded vesting method.

#### **Per unit calculations**

Basic net income per unit is calculated based on the weighted average number of units outstanding for the period. The calculation of net income per unit on a diluted basis considers the potential exercise of outstanding unit purchase options and the potential issuance of units under convertible debentures, if dilutive.

### **3. NEW INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) AND INTERPRETATIONS (IFRIC)**

Some recently issued IFRS and IFRIC will be effective only from a subsequent date. Cominar is currently assessing the impact of these IFRS and IFRIC on its consolidated financial statements. Presented below are the standards that could significantly affect the financial statements during the subsequent periods.

### **IFRS 9 – "Financial instruments"**

In November 2009, the IASB issued IFRS 9, "Financial Instruments: Classification and Measurement", a new standard on the classification and measurement of financial instruments, which will replace IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 presents two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. Debt instruments are measured at amortized cost only if they are held in order to collect contractual cash flows and if cash flows are solely payments of principal and interest. Otherwise, they are held at fair value through profit and loss.

Requirements for financial liabilities were added in October 2010 and most of them were carried forward unchanged from IAS 39, except for the fair value changes attributable to the credit risk of financial liabilities designated at fair value through profit or loss, which should usually be included in comprehensive income.

This new standard is effective for annual periods beginning on or after January 1, 2013.

### **IAS 12 – "Income taxes"**

In December 2010, the IASB published amendments to IAS 12, "Income Taxes" regarding the measurement of deferred income tax liabilities and assets arising from an investment property measured using the fair value model in IAS 40, "Investment Property". Those amendments introduce, for the purpose of establishing the deferred tax consequences related to temporary differences associated with investment property, a rebuttable presumption that the carrying amount of such investment property is recovered through sale. This presumption is rebutted if the investment property is held within a business model whose objective is to consume substantially all of the investment property's economic benefits over time, rather than through sale. Amendments to IAS 12 are effective for annual periods beginning on or after January 1, 2012.

In May 2011, the IASB issued the following standards: IFRS 10, "Consolidated Financial Statements", IFRS 11, "Joint Arrangements", IFRS 12, "Disclosure of Interests in Other Entities", IAS 27, "Separate Financial Statements", IFRS 13, "Fair Value Measurement", and IAS 28 amended, "Investments in Associates and Joint Ventures". Each of the new standards is effective for annual periods beginning on or after January 1, 2013, with early adoption permitted.

The following is a brief summary of the new standards:

### **IFRS 10 – "Consolidated Financial Statements"**

IFRS 10 requires an entity to consolidate an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Under existing IFRS, consolidation is required when an entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. IFRS 10 replaces SIC-12, "Consolidation—Special Purpose Entities" and parts of IAS 27, "Consolidated and Separate Financial Statements".

### **IFRS 11 – "Joint Arrangements"**

IFRS 11 requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas for a joint operation the venturer will recognize its share of the assets, liabilities, revenue and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity account for interests in joint ventures. IFRS 11 supersedes IAS 31, "Interests in Joint Ventures", and SIC-13, "Jointly Controlled Entities—Non-monetary Contributions by Venturers".

### **IFRS 12 – "Disclosure of Interests in Other Entities"**

IFRS 12 establishes disclosure requirements for interests in other entities, such as joint arrangements, associates, special purpose vehicles and off balance sheet vehicles. The standard carries forward existing disclosures and also introduces significant additional disclosure requirements that address the nature of, and risks associated with, an entity's interests in other entities.

### **IFRS 13 – "Fair Value Measurement"**

IFRS 13 is a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements and in many cases does not reflect a clear measurement basis or consistent disclosures.

### **Amendments to Other Standards**

In addition, there have been amendments to existing standards, including IAS 27, "Consolidated and Separate Financial Statements", and IAS 28, "Investments in Associates and Joint Ventures". IAS 27 addresses accounting for subsidiaries, jointly controlled entities and associates in non-consolidated financial statements. IAS 28 has been amended to include joint ventures in its scope and to address the changes in IFRS 10 – 13.

## **4. FIRST-TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**

### **Transition base to IFRSs**

Cominar's consolidated financial statements for the fiscal year ending December 31, 2011 will be its first annual financial statements prepared in accordance with IFRSs. These condensed interim consolidated financial statements as at June 30, 2011, have been prepared in conformity with accounting policies described in note 2. Cominar also applied IFRS 1, "*First-time Adoption of International Financial Reporting Standards*", for the preparation of its financial statements.

Cominar's IFRS transition date is January 1, 2010, being the opening date of the first comparative period. Therefore the Trust has prepared its opening balance sheet at that date. Cominar's IFRS adoption date is January 1, 2011.

As described below, in preparing these condensed interim consolidated financial statements in accordance with IFRS 1, Cominar has elected to use one of the allowed exemptions from other IFRSs while taking into account one of the exceptions to the retrospective application of other IFRSs.

### **Exemption from other IFRSs**

The Trust has elected to apply the exemption to the other following standards:

- **Business combination** – Business combinations that occurred before the date of transition (January 1, 2010) have not been restated and the measurement established under Canadian GAAP has been maintained.

### **Exception to the retrospective application of other IFRSs**

Cominar has applied the following mandatory exception to the retrospective application of other IFRSs:

- **Estimates** – Estimates made in accordance with IFRSs as at January 1, 2010, are consistent with those made for the same date in accordance with Canadian GAAP.

### **Reconciliations of Canadian GAAP to IFRS**

The following prescribed reconciliations show the impact of the transition to IFRS:

- 4.1** Unitholders' equity as at June 30, 2010
- 4.2** Comprehensive income for the quarter ended June 30, 2010
- 4.3** Comprehensive income for the six-month period ended June 30, 2010
- 4.4** Cash flows for the six-month period ended June 30, 2010

#### 4.1 Reconciliation of unitholders' equity as at June 30, 2010

Description under GAAP	Note	Canadian GAAP \$	Impact of transition to IFRS \$	IFRS \$	Description under IFRS
<b>ASSETS</b>					<b>ASSETS</b>
Income properties	a	1,637,715	444,648	2,082,363	Investment properties
Properties under development	a	135,284	(20)	135,264	Income properties
Land held for future development	a	58,083	(234)	57,849	Properties under development
			444,394	2,275,476	Land held for future development
Land held for sale		23,968	—	23,968	Land held for sale
Goodwill	b	8,200	(651)	7,549	Goodwill
Capitalized leasing costs and other assets	c	51,203	(51,203)	—	
Prepaid expenses	d	24,077	1,223	25,300	Prepaid expenses and other assets
Accounts receivable	e	32,214	(14,273)	17,941	Accounts receivable
<b>Total assets</b>		<b>1,970,744</b>	<b>379,490</b>	<b>2,350,234</b>	<b>Total assets</b>
<b>LIABILITIES</b>					<b>LIABILITIES</b>
Mortgages payable		817,744	—	817,744	Mortgages payable
Convertible debentures		395,872	—	395,872	Convertible debentures
Bank indebtedness		31,325	—	31,325	Bank indebtedness
Accounts payable and accrued liabilities		31,353	—	31,353	Accounts payable and accrued liabilities
Future income tax liability	f	4,766	261	5,027	Deferred tax liability
Distributions payable to unitholders		7,400	—	7,400	Distributions payable to unitholders
<b>Total liabilities</b>		<b>1,288,460</b>	<b>261</b>	<b>1,288,721</b>	<b>Total liabilities</b>
<b>UNITHOLDERS' EQUITY</b>					<b>UNITHOLDERS' EQUITY</b>
Unitholders' contributions		839,831	—	839,831	Unitholders' contributions
Cumulative net income	g	317,712	379,229	696,941	Cumulative net income
Cumulative distributions		(478,976)	—	(478,976)	Cumulative distributions
Contributed surplus		1,828	—	1,828	Contributed surplus
Equity component of convertible debentures		1,889	—	1,889	Equity component of convertible debentures
<b>Total unitholders' equity</b>		<b>682,284</b>	<b>379,229</b>	<b>1,061,513</b>	<b>Total unitholders' equity</b>
<b>Total liabilities and unitholders' equity</b>		<b>1,970,744</b>	<b>379,490</b>	<b>2,350,234</b>	<b>Total liabilities and unitholders' equity</b>

## Explanation of the impact of transition to IFRS

	\$
<b>a) Investment properties</b>	
i. Writeoff of accumulated depreciation of investment properties	225,724
Investment properties are measured at fair value in accordance with IAS 40, "Investment property". Therefore investment properties are not depreciated.	
ii. Reclassification of Accounts receivable – recognition of leases on a straight-line basis	14,273
Accounts receivable – recognition of leases on a straight-line basis are added to the carrying amount of investment properties.	
iii. Adjustment to Accounts receivable – recognition of leases on a straight-line basis	589
Under GAAP, the accounting policy relating to the recognition of leases on a straight-line basis has been applied prospectively as from January 1, 2004. Under IFRS, this policy should be applied since the inception of the leases still existing at the date of transition. The balance has been adjusted to consider the change in the balance during the first two quarters.	
iv. Reclassification of Net leasing costs	48,583
Leasing costs are added to the carrying amount of investment properties.	
v. Writeoff of accumulated amortization of leasehold improvements and initial direct costs	32,580
Leasehold improvements that increased the rental value of investment property as well as initial direct costs are not amortized.	
vi. Reclassification of Other assets	1,408
Some other assets have been reclassified into investment properties.	
vii. Writeoff of capitalized interest	(254)
Inclusion of borrowing costs is not eligible for this type of property when no activities have been undertaken for its preparation.	
viii. Fair value adjustment	121,491
Investment properties are measured at fair value in accordance with IAS 40, "Investment Property".	
<b>Cumulative impact – increase in investment properties</b>	<b>444,394</b>



**b) Goodwill**

i. Goodwill adjustment	(651)
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Costs incurred to effect the March 2010 business combination transaction have been charged to income during the period.

**c) Capitalized leasing costs and other assets**

i. Reclassification of Net leasing costs	(48,583)
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Leasing costs are added to the carrying amount of investment properties.

ii. Reclassification of Other assets	(2,620)
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Other assets, previously presented with Capitalized leasing costs under GAAP, are now presented with Prepaid expenses.

Cumulative impact – decrease in Capitalized leasing costs and other assets	(51,203)
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**d) Prepaid expenses and other assets**

i. Reclassification of Other assets	1,223
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A part of Other assets, previously presented with Capitalized leasing costs under GAAP, is now presented with Prepaid expenses.

**e) Accounts receivable**

i. Reclassification of Accounts receivable – recognition of leases on a straight-line basis	(14,273)
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Accounts receivable – recognition of leases on a straight-line basis are added to the carrying amount of investment properties.

**f) Deferred tax liability**

i. Adjustment to deferred tax liability	261
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The deferred tax liability has been adjusted to reflect the modifications resulting from the application of IFRS.

**g) Cumulative net income**

All aforementioned adjustments, except for reclassifications, have been accounted for in the opening balance of Cumulative net income as at June 30, 2010.

Cumulative impact – increase in Cumulative net income	379,229
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## 4.2 Reconciliation of comprehensive income for the quarter ended June 30, 2010

Description under GAAP	Note	Canadian GAAP \$	Impact of transition to IFRS \$	IFRS \$	Description under IFRS
<b>Operating revenues</b>					<b>Operating revenues</b>
Rental revenue from income properties	a	72,808	(364)	72,444	Rental revenue from investment properties
<b>Operating expenses</b>					<b>Operating expenses</b>
Operating costs	f	12,089	35	12,124	Operating costs
Realty taxes and services	f	17,432	—	17,432	Realty taxes and services
Property management expenses	f	1,032	(64)	968	Property management expenses
		30,553	(29)	30,524	
<b>Operating income before the undernoted</b>		42,255	(335)	41,920	<b>Net operating income</b>
Interest on borrowings	f	(13,849)	3	(13,846)	Financial expense
Depreciation of income properties	b	(14,331)	14,331	—	
Amortization of capitalized leasing costs and other assets	c	(2,971)	2,971	—	
Trust administrative expenses		(1,416)	—	(1,416)	Trust administrative expenses
Other revenues	f	171	(171)	—	
		9,859	16,799	26,658	<b>Income before transaction costs and income taxes</b>
	d	—	(151)	(151)	Transaction costs – business combination
<b>Income before income taxes</b>		9,859	16,648	26,507	<b>Income before income taxes</b>
<b>Income taxes</b>					<b>Income taxes</b>
Current		—	—	—	Current
Future	e	65	(261)	(196)	Deferred
		65	(261)	(196)	
<b>Net income and comprehensive income</b>		<b>9,924</b>	<b>16,387</b>	<b>26,311</b>	<b>Net income and comprehensive income</b>
<b>Basic net income per unit</b>		<b>0.16</b>		<b>0.43</b>	<b>Basic net income per unit</b>
<b>Diluted net income per unit</b>		<b>0.16</b>		<b>0.43</b>	<b>Diluted net income per unit</b>

## Explanation of the impact of transition to IFRS

	\$
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### a) Rental revenue from investment properties

i. Reclassification of amortization of tenant inducements	(89)
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Tenant inducements are amortized against rental revenue over the term of the related leases.

ii. Cancellation of amortization of below-market leases	(236)
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Investment properties are measured at fair value in accordance with IAS 40, "Investment property". Therefore investment properties are not depreciated.

iii. Adjustment to change in Accounts receivable – recognition of leases on a straight-line basis	(39)
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The balance of Accounts receivable – recognition of leases on a straight-line basis has been adjusted at the date of transition to reflect application of the straight-line method since the inception of the related leases. This is the quarterly variation of such adjustment.

Cumulative impact – decrease in rental revenue from investment properties	(364)
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### b) Depreciation of investment properties

i. Writeoff of depreciation of investment properties	14,331
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Investment properties are measured at fair value in accordance with IAS 40 "Investment property". Therefore investment properties are not depreciated.

### c) Amortization of capitalized leasing costs and other assets

i. Reclassification of amortization of tenant inducements	89
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Tenant inducements are amortized against rental revenue over the term of the related leases.

ii. Writeoff of amortization of leasehold improvements and initial direct costs	2,775
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Leasehold improvements and initial direct costs are added to the carrying amount of investment properties and are not subject to subsequent amortization due to election of fair value model.

iii. Reclassification of amortization of other assets	107
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A part of amortization of other assets has been reclassified into operating costs and the remaining part has been reclassified into property management expenses.

Cumulative impact – decrease in amortization of capitalized leasing costs and other assets	2,971
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**d) Transaction costs – business combination**

i. Expensing of transaction costs	(151)
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Costs incurred to effect the March 2010 business combination transaction have been charged to income during the period.

**e) Deferred taxes**

i. Adjustment to deferred taxes	(261)
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Deferred taxes have been adjusted to reflect the modifications resulting from the application of IFRS.

**f) Certain GAAP figures have been reclassified to conform to IFRS presentation.**

### 4.3 Reconciliation of comprehensive income for the six-month period ended June 30, 2010

Description under GAAP	Note	Canadian GAAP \$	Impact of transition to IFRS \$	IFRS \$	Description under IFRS
<b>Operating revenues</b>					<b>Operating revenues</b>
Rental revenue from income properties	a	142,715	(690)	142,025	Rental revenue from investment properties
<b>Operating expenses</b>					<b>Operating expenses</b>
Operating costs	f	26,155	85	26,240	Operating costs
Realty taxes and services		34,239	—	34,239	Realty taxes and services
Property management expenses	f	1,947	(24)	1,923	Property management expenses
		62,341	(61)	62,402	
<b>Operating income before the undernoted</b>		80,374	(751)	79,623	<b>Net operating income</b>
Interest on borrowings	f	(27,943)	22	(27,921)	Financial expense
Depreciation of income properties	b	(28,316)	28,316	—	
Amortization of capitalized leasing costs and other assets	c	(5,649)	5,649	—	
Trust administrative expenses		(2,457)	—	(2,457)	Trust administrative expenses
Other revenues	f	227	(227)	—	
		16,236	33,009	49,245	<b>Income before transaction costs and income taxes</b>
	d	—	(651)	(651)	Transaction costs – business combination
<b>Income before income taxes</b>		16,236	32,358	48,594	<b>Income before income taxes</b>
<b>Income taxes</b>					<b>Income taxes</b>
Current		—	—	—	Current
Future	e	65	(261)	(196)	Deferred
		65	(261)	(196)	
<b>Net income and comprehensive income</b>		<b>16,301</b>	<b>32,097</b>	<b>48,398</b>	<b>Net income and comprehensive income</b>
<b>Basic net income per unit</b>		<b>0.28</b>		<b>0.84</b>	<b>Basic net income per unit</b>
<b>Diluted net income per unit</b>		<b>0.28</b>		<b>0.83</b>	<b>Diluted net income per unit</b>

## Explanation of the impact of transition to IFRS

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\$

### a) Rental revenue from investment properties

i. Reclassification of amortization of tenant inducements (171)

Tenant inducements are amortized against rental revenue over the term of the related leases.

ii. Cancellation of amortization of below-market leases (439)

Investment properties are measured at fair value in accordance with IAS 40, "Investment property". Therefore investment properties are not depreciated.

iii. Adjustment to change in Accounts receivable – recognition of leases on a straight-line basis (80)

The balance of Accounts receivable – recognition of leases on a straight-line basis has been adjusted at the date of transition to reflect application of the straight-line method since the inception of the related leases. This is the six-month period variation of such adjustment.

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Cumulative impact – decrease in rental revenue from investment properties (690)

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### b) Depreciation of investment properties

i. Writeoff of depreciation of investment properties 28,316

Investment properties are measured at fair value in accordance with IAS 40, "Investment property". Therefore investment properties are not depreciated.

### c) Amortization of capitalized leasing costs and other assets

i. Reclassification of amortization of tenant inducements 171

Tenant inducements are amortized against rental revenue over the term of the related leases.

ii.	Writeoff of accumulated amortization of leasehold improvements and initial direct costs	5,274
	Leasehold improvements and initial direct costs are added to the carrying amount of investment properties and are not subject to subsequent amortization due to election of fair value model.	
iii.	Reclassification of amortization of other assets	204
	A part of amortization of other assets has been reclassified into operating costs and the remaining part has been reclassified into property management expenses.	
Cumulative impact – decrease in amortization of capitalized leasing costs and other assets		5,649

**d) Transaction costs – business combination**

i.	Expensing of transaction costs	(651)
	Costs incurred to effect the March 2010 business combination transaction have been charged to income during the period.	

**e) Deferred taxes**

i.	Adjustment to deferred taxes	(261)
	Deferred taxes have been adjusted to reflect the modifications resulting from the application of IFRS.	

**f) Certain GAAP figures have been reclassified to conform to IFRS presentation.**

#### 4.4 Reconciliation of cash flows for the six-month period ended June 30, 2010

Description under GAAP	Note	Canadian GAAP \$	Impact of transition to IFRS \$	IFRS \$	Description under IFRS
<b>OPERATING ACTIVITIES</b>					<b>OPERATING ACTIVITIES</b>
Net income	a	16,301	32,097	48,398	Net income
Adjustments for:					Adjustments for:
Depreciation of income properties	b	28,316	(28,316)	—	
Amortization of below-market leases	b	(439)	439	—	
Amortization of capitalized leasing costs	c	5,445	(5,445)	—	
Amortization of capitalized financing costs and other assets		1,893	(39)	1,854	Amortization of capitalized financing costs and other assets
Amortization of fair value adjustments on assumed indebtedness		(163)	—	(163)	Amortization of fair value adjustments on assumed indebtedness
Accretion of liability component of convertible debentures		113	—	113	Accretion of liability component of convertible debentures
Compensation expense related to unit options		443	—	443	Compensation expense related to unit options
Future income tax expense		(65)	261	196	Deferred taxes
	c, d	—	(1,267)	(1,267)	Change in Accounts receivable – recognition of leases on a straight-line basis
Change in non-cash working capital items	d	(24,066)	1,518	(22,548)	Change in non-cash working capital items
<b>Cash flows provided from operating activities</b>		<b>27,778</b>	<b>(752)</b>	<b>27,026</b>	<b>Cash flows provided from operating activities</b>
<b>INVESTING ACTIVITIES</b>					<b>INVESTING ACTIVITIES</b>
Business combination	e	(28,625)	651	(27,974)	Business combination
Additions to income properties	f	(13,380)	(8,292)	(21,672)	Additions to income properties
Additions to properties under development and land held for future development		(45,930)	71	(45,859)	Additions to properties under development and land held for future development
Capitalized leasing costs	f	(8,246)	8,246	—	
Other assets		(354)	76	(278)	Other assets
<b>Cash flows used in investing activities</b>		<b>(96,535)</b>	<b>752</b>	<b>(95,783)</b>	<b>Cash flows used in investing activities</b>
<b>FINANCING ACTIVITIES</b>					<b>FINANCING ACTIVITIES</b>
Mortgages payable		14,208	—	14,208	Mortgages payable
Repayment of mortgages payable		(12,066)	—	(12,066)	Repayment of mortgages payable
Bank indebtedness		(103,832)	—	(103,832)	Bank indebtedness
Net proceeds from issue of convertible debentures		82,709	—	82,709	Net proceeds from issue of convertible debentures
Net proceeds from issue of units		121,358	—	121,358	Net proceeds from issue of units
Distributions to unitholders		(33,620)	—	(33,620)	Distributions to unitholders
<b>Cash flows provided from financing activities</b>		<b>68,757</b>	<b>—</b>	<b>68,757</b>	<b>Cash flows provided from financing activities</b>
Net change in cash and cash equivalents		—	—	—	Net change in cash and cash equivalents
Cash and cash equivalents, beginning of period		—	—	—	Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period		—	—	—	Cash and cash equivalents, end of period



## **Explanation of the impact of transition to IFRS**

### **a) Net income**

Refer to the reconciliation of comprehensive income for the six-month period ended June 30, 2010.

### **b) Writeoff of depreciation for the period**

Investment properties are measured at fair value in accordance with IAS 40, "Investment property". Therefore investment properties are not depreciated.

### **c) Amortization of tenant inducements**

Adjustment to leasehold improvements and initial direct costs, which are added to the carrying amount of investment properties and are not subject to subsequent amortization, and reclassification of amortization of tenant inducements.

### **d) Change in Accounts receivable – recognition of leases on a straight-line basis**

Reclassification for presentation purposes and to consider the variation of the adjustment to the balance of Accounts receivable – recognition of leases on a straight-line basis, which was made at the date of transition.

### **e) Reclassification of transaction-related costs**

Costs incurred to effect the March 2010 business combination transaction have been charged to income during the period.

### **f) Reclassification of capitalized leasing costs**

Leasing costs are added to the carrying amount of investment properties.

## 5. ACQUISITIONS OF INCOME PROPERTIES

- On March 1, 2011, Cominar acquired an office building located in Halifax, Nova Scotia, with 78,000 square feet of leasable area for a consideration of \$15,000 in cash.
- On March 1, 2011, Cominar acquired an office building located in Moncton, New Brunswick, with 65,000 square feet of leasable area for a consideration of \$9,725, consisting of \$6,693 for the assumption of a mortgage payable and \$3,032 in cash.
- On March 1, 2011, Cominar acquired an office building located in Montréal, Québec, with 372,000 square feet of leasable area for a consideration of \$54,500, consisting of \$26,809 for the assumption of a mortgage payable and \$27,691 in cash.
- On April 29, 2011, Cominar acquired an office building with 15,000 square feet of leasable area, and a retail property with 27,000 square feet of leasable area, both properties being located in Moncton, New Brunswick. These properties were acquired for a consideration of \$5,217, consisting of \$1,449 for the assumption of a mortgage payable and \$3,768 in cash.

These transactions were accounted for using the purchase method. The results of operations of the investment properties acquired are included in the interim consolidated financial statements from their acquisition date.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition:

For the six-month period ended June 30,	2011 \$
Income properties	
Buildings	74,783
Land	9,659
Total purchase price	84,442
Settled as follows:	
Cash and cash equivalents	49,491
Assumption of mortgages payable	34,951

The following table presents the amount of operating revenues and operating expenses of investment properties acquired since their date of acquisition:

	2011 \$
Operating revenues	4,571
Operating expenses	1,682
Net operating income	2,889

## 6. INCOME PROPERTIES

Six-month periods ended June 30,	2011 \$	2010 \$
Balance, beginning of period	2,220,233	1,991,500
Business combination	—	71,130
Acquisitions	84,442	5,600
Capital costs	14,225	10,614
Change in accounts receivable – recognition of leases on a straight-line basis	1,145	2,030
Change in initial direct costs	1,420	1,229
Transfer of properties under development	35,945	—
Others	3,868	260
Balance, end of period	2,361,278	2,082,363

## 7. PROPERTIES UNDER DEVELOPMENT AND LAND HELD FOR FUTURE DEVELOPMENT

Six-month periods ended June 30,	2011 \$	2010 \$
Balance, beginning of period	158,113	174,472
Acquisitions	—	17,180
Capital expenditures	11,157	17,539
Capitalized interest	4,249	7,890
Transfer to income properties	(35,945)	—
Transfer to land held for sale	—	(23,968)
Balance, end of period	137,574	193,113
Breakdown:		
Properties under development	93,549	135,264
Land held for future development	44,025	57,849

## 8. MORTGAGES PAYABLE

Mortgages payable are secured by immovable hypothecs on investment properties having a carrying amount of \$1,604,449 [\$1,533,772 as at December 31, 2010]. They bear contractual fixed interest rates ranging from 2.89% to 11.00% per annum [2.44% to 11.00% as at December 31, 2010] representing a weighted average contractual rate of 5.39% as at June 30, 2011 [5.31% as at December 31, 2010] and are renewable at various dates between October 2011 and May 2023. As at June 30, 2011, the weighted average effective rate was 5.36% [5.29% as at December 31, 2010]. As at June 30, 2011, all mortgages payable were at fixed rates. Some mortgages payable contain restrictive covenants that were met as at June 30, 2011.

The following table presents the changes in mortgages payable for the periods indicated:

Six-month periods ended June 30,	2011		2010	
	\$	Rate %	\$	Rate %
Balance, beginning of period	816,256	5.31	773,391	5.26
Mortgages payable contracted or assumed	80,596	5.21	117,152	5.59
Repayments of balances at maturity	(37,290)	3.25	(61,630)	4.46
Monthly repayments of principal	(11,842)		(11,021)	
Balance, end of period	847,720	5.39	817,892	5.37
Plus: fair value adjustments on assumed mortgages	3,355		1,563	
Less: unamortized financing costs	(1,294)		(1,499)	
Less: net debt reduction	(153)		(212)	
	849,628		817,744	

## 9. BANK INDEBTEDNESS

Cominar has operating and acquisition credit facilities of up to \$185,836 [\$131,210 as at December 31, 2010]. These credit facilities, subject to annual renewal, bear interest at prime plus 1.00% [1.50% in 2010] or at the bankers' acceptance rate plus 2.00% [2.50% in 2010]. These credit facilities are secured by movable and immovable hypothecs on specific assets, including the carrying amount of immovable property totalling \$386,817 as at June 30, 2011 [\$297,370 as at December 31, 2010]. As at June 30, 2011, the prime rate was 3.00% [3.00% as at December 31, 2010]. These credit facilities contain certain covenants which were met as at June 30, 2011.

## 10. ISSUED AND OUTSTANDING UNITS

Ownership interests in Cominar are represented by a single class of units, unlimited in number. Units represent a unitholder's proportionate and undivided ownership interest in Cominar. Each unit confers the right to one vote at any unitholders' meeting and to participate equally and rateably in any Cominar distributions. All issued units are fully paid.

The following table presents the various sources of unit issues for the periods indicated:

Six-month periods ended June 30,	2011		2010	
	Units	\$	Units	\$
Units issued and outstanding, beginning of period	62,688,799	857,986	54,758,271	715,593
Units issued under a public offering	—	—	6,021,400	110,134
Units issued on exercise of options	601,450	10,434	580,000	8,468
Units issued under distribution reinvestment plan	285,163	6,288	51,896	985
Units issued on conversion of convertible debentures	81,081	1,412	98,330	1,711
Units issued under the at-the-market equity distribution agreement	—	—	153,500	2,756
Reversal of contributed surplus on exercise of options	—	470	—	184
Units issued and outstanding, end of period	63,656,493	876,590	61,663,397	839,831

The following table presents the changes in balances of options for the periods indicated:

Six-month periods ended June 30,	2011		2010	
	Options	Weighted average exercise price \$	Options	Weighted average exercise price \$
Outstanding, beginning of period	4,169,900	18.96	4,226,800	17.32
Exercised	(601,450)	17.35	(580,000)	14.60
Cancelled	(27,400)	18.30	(51,500)	18.56
Outstanding, end of period	3,541,050	19.24	3,595,300	17.74
Exercisable options, end of period	1,178,250	18.33	1,404,200	17.37

#### Unitholder distribution reinvestment plan

Cominar has adopted a distribution reinvestment plan under which unitholders may elect to have all cash distributions of Cominar automatically reinvested in additional units. The plan provides plan participants with a number of units equal to 105% of the cash distributions. For the six-month period ended June 30, 2011, 285,163 units [51,896 units in 2010] were issued for a total net consideration of \$6,288 [\$985 in 2010] under this plan.

## 11. PER UNIT CALCULATIONS

The following table provides a reconciliation of the weighted average number of units outstanding used to calculate basic and diluted net income per unit.

Periods ended June 30,	Quarter		Cumulative (six months)	
	2011	2010	2011	2010
Weighted average number of units outstanding – basic	63,441,714	61,069,108	63,126,861	57,946,048
Dilutive effect of unit options	415,647	261,709	405,192	318,922
Weighted average number of units outstanding – diluted	63,857,361	61,330,817	63,532,053	58,264,970

The potential issuance of units under convertible debentures has an anti-dilutive effect on the calculation of diluted net income per unit.

## 12. DISTRIBUTIONS

Cominar is governed by a Contract of Trust whereby the trustees, under the discretionary power attributed to them, intend to distribute a portion of its distributable income to unitholders. The distributable income generally means net income determined in accordance with IFRS, before adjustments to unrealized fair value, transaction costs – business combinations, rental revenue derived from the recognition of leases on a straight-line basis, the provision for leasing costs and certain other items not affecting cash, if applicable.

Periods ended June 30,	Quarter		Cumulative (six months)	
	2011	2010	2011	2010
Distributions to unitholders	23,069	22,190	45,866	42,005
Distributions per unit	0.36	0.36	0.72	0.72

## 13. SUPPLEMENTAL CASH FLOW INFORMATION

The change in non-cash working capital items is as follows:

Periods ended June 30,	Quarter		Cumulative (six months)	
	2011	2010	2011	2010
Prepaid expenses	(11,370)	(8,898)	(25,790)	(19,751)
Accounts receivable	(2,099)	64	(6,689)	(3,189)
Income taxes recoverable	2	—	(54)	—
Accounts payable and accrued liabilities	(6,325)	(2,322)	2,544	392
Current tax liability	—	—	(80)	—
	(19,792)	(11,156)	(30,069)	(22,548)
<b>Other information</b>				
Additions to investment properties				
through assumption of liabilities	1,449	—	34,951	—
Unpaid additions to investment properties	1,341	1,812	1,341	1,812
Properties under development transferred to income properties	14,324	—	35,945	—

## 14. RELATED PARTY TRANSACTIONS

During the first six-month period of 2011, Cominar entered into transactions with companies controlled by unitholders who are also officers of the Trust over which they have significant influence. These transactions were entered into in the normal course of business and are measured at the exchange amount. They are reflected in the condensed interim consolidated financial statements as follows:

Periods ended June 30,	Quarter		Cumulative (six months)	
	2011	2010	2011	2010
Rental revenue from investment properties	122	156	244	301
Investment properties – Capital costs	4,679	15,717	12,841	28,956

## 15. CAPITAL MANAGEMENT

Cominar manages its capital to ensure that capital resources are sufficient for its operations and development, while maximizing returns for unitholders by maintaining the debt-to-equity ratio. Cominar's capital consists of long-term debt, bank indebtedness and unitholders' equity.

Cominar structures its capital based on expected business growth and changes in the economic environment, and is not subject to any capital requirements imposed by regulatory authorities.

Cominar's capital structure was as follows:

	As at June 30, 2011 \$	As at December 31, 2010 \$
Mortgages payable	849,628	816,448
Convertible debentures	393,971	393,991
Bank indebtedness	145,869	61,866
Unitholders' equity	1,121,744	1,095,094
Total capital	2,511,212	2,367,399
Overall debt ratio <sup>(1)</sup>	54.3%	52.9%
Debt ratio (excluding convertible debentures)	38.9%	36.5%
Interest coverage ratio <sup>(2)</sup>	2.84:1 <sup>(3)</sup>	2.91:1

(1) The overall debt ratio is equal to total bank indebtedness, mortgages payable and convertible debentures divided by the carrying amount of assets.

(2) The interest coverage ratio calculated by Cominar is equal to net operating income (operating revenues less operating expenses) divided by financial expense.

(3) Last twelve months.

Cominar's Contract of Trust provides that it may not incur debt if, taking into consideration the debt thus incurred or assumed, its total debt exceeds 60% of the carrying amount of Cominar (65% if convertible debentures are outstanding). As at June 30, 2011, Cominar maintained a debt ratio of 54.3%, including convertible debentures, a slight increase compared to the ratio recorded as at December 31, 2010 due to the investment properties acquired during the period ended June 30, 2011.

The interest coverage ratio is used to measure Cominar's ability to pay interest on its debt using its operating revenues. As such, as at June 30, 2011, the interest coverage ratio was 2.84:1, reflecting the Trust's capacity to meet its debt-related obligations.

Capital management objectives remain unchanged from the previous period.

## 16. SEGMENT INFORMATION

Cominar's activities include three property types located in the greater Quebec City, Montréal and Ottawa areas and in the Atlantic Provinces. The accounting policies followed for each property type are the same as those disclosed in the significant accounting policies. Cominar uses the net operating income as its main criterion to measure its operating performance, i.e. revenues from properties less operating expenses related to properties. Management of expenses, such as interest and administrative expenses, is centralized and consequently, these expenses have not been allocated to Cominar's segments.

The following table indicates the financial information related to these three property types:

	Office properties \$	Retail properties \$	Industrial and mixed-use properties \$	Total \$
<b>Quarter ended June 30, 2011</b>				
Rental revenue from income properties	40,855	15,272	25,976	82,103
Net operating income	22,280	8,820	15,954	47,054

	Office properties \$	Retail properties \$	Industrial and mixed-use properties \$	Total \$
<b>Quarter ended June 30, 2010</b>				
Rental revenue from income properties	34,191	15,050	23,203	72,444
Net operating income	18,833	8,850	14,237	41,920

	Office properties \$	Retail properties \$	Industrial and mixed-use properties \$	Total \$
<b>Six-month period ended June 30, 2011</b>				
Rental revenue from income properties	80,078	30,643	51,035	161,756
Net operating income	43,380	17,141	29,716	90,237
Income properties	1,183,120	451,065	727,093	2,361,278

	Office properties \$	Retail properties \$	Industrial and mixed-use properties \$	Total \$
<b>Six-month period ended June 30, 2010</b>				
Rental revenue from income properties	66,790	29,269	45,966	142,025
Net operating income	36,235	16,552	26,836	79,623
Income properties	1,000,526	432,631	649,206	2,082,363



## **17. SUBSEQUENT EVENTS**

In July 2011, Cominar acquired an industrial and mixed-use building located in the Greater Moncton area, New Brunswick, covering an area of 11,000 square feet, for a consideration of \$1,200 in cash.

In July 2011, Cominar acquired an office building located in Saint John, New Brunswick, covering an area of 41,000 square feet, for a consideration of \$6,500, consisting of \$5,000 for the assumption of a mortgage payable and \$1,500 in cash.

In July 2011, Cominar acquired a commercial building located in Halifax, Nova Scotia, covering an area of 41,000 square feet, for a consideration of \$5,500 in cash.

In July 2011, Cominar contracted a \$4,900 mortgage payable with a financial institution. The loan bears interest at 5.1% and matures in 2039. It is secured by an immovable hypothec on three specific buildings.

# CORPORATE INFORMATION

## BOARD OF TRUSTEES

**Robert Després, O.C., G.O.Q.** <sup>(1)(3)</sup>

Chairman of the Board of Trustees  
Cominar Real Estate Investment Trust  
Corporate Director

**Michel Dallaire, Eng.**

President and Chief Executive Officer  
Cominar Real Estate Investment Trust

**Me Gérard Coulombe, Q.C.** <sup>(2)(3)</sup>

Partner, Lavery

**Alain Dallaire**

Executive Vice President, Operations  
Cominar Real Estate Investment Trust

**Alban D'Amours, G.O.Q.** <sup>(1)(2)</sup>

Corporate Director

**Dino Fuoco, FCMA** <sup>(1)(4)</sup>

President, Matvet Veterinary Equipment inc.

**Pierre Gingras** <sup>(4)</sup>

Corporate Director

**Ghislaine Laberge, ASC** <sup>(2)(3)(4)</sup>

Corporate Director

**Michel Paquet, LL.L.**

Senior Executive Vice President  
Cominar Real Estate Investment Trust

## OFFICERS

**Michel Dallaire, Eng.**

President and Chief Executive Officer

**Michel Berthelot, CA**

Executive Vice President and Chief Financial Officer

**Alain Dallaire**

Executive Vice President, Operations

**Michel Ouellette, C.App.**

Executive Vice President, Acquisitions and Development

**Me Michel Paquet, LL.L.**

Senior Executive Vice President and Secretary

**Todd Bechard, CMA, CFA**

Executive Vice President, Atlantic Provinces

**René Bérubé, C.App.**

Vice President, Leasing - Québec City

**Wally Commisso**

Vice President, Property Management - Montréal

**Gerry McBride**

Vice President, Operations - New Brunswick

**Me Andrée Dallaire, LL.L., MBA**

Vice President, Corporate Affairs

**Michael Racine**

Vice President, Leasing - Montréal

**Jean-Guy Moreau**

Vice President, Development

**Richard S. Nolin**

Vice President, Retail

**Carl Pepin, CA**

Vice President, Accounting

**Roger Turpin**

Vice President, Treasurer

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(1) Member of the Audit Committee

(2) Member of the Compensation Committee

(3) Member of the Governance and Nominating Committee

(4) Member of the Investment Committee

# UNITHOLDER INFORMATION

## COMINAR REAL ESTATE INVESTMENT TRUST

455 du Marais St.

Québec City (QC) Canada G1M 3A2

Tel.: 418 681-8151

Fax: 418 681-2946

Toll free: 1 866 COMINAR

Email: [info@cominar.com](mailto:info@cominar.com)

Website : [www.cominar.com](http://www.cominar.com)

## LISTING

The units and convertible debentures of Cominar Real Estate Investment Trust are listed on the Toronto Stock Exchange under the trading symbols CUF.UN, CUF.DB, CUF.DB.B, CUF.DB.C, CUF.DB.D et CUF.DB.E.

## TRANSFER AGENT

Computershare Trust Company of Canada

1500 University St., Suite 700

Montréal (QC) Canada H3A 3S8

Tel.: 514 982-7555

Fax: 514 982-7850

Toll free: 1 800 564-6253

Email: [service@computershare.com](mailto:service@computershare.com)

## TAXABILITY OF DISTRIBUTIONS

In 2010, 71.60% of the distributions made by Cominar to unitholders were tax deferred.

## LEGAL COUNSEL

Davies Ward Phillips & Vineberg LLP

## AUDITORS

PricewaterhouseCoopers LLP

## UNITHOLDER DISTRIBUTION REINVESTMENT PLAN

Cominar Real Estate Investment Trust offers unitholders the opportunity to participate in its Unitholder Distribution Reinvestment Plan (the "DRIP"). The DRIP allows participants to have their monthly distributions reinvested in additional units of Cominar. In addition, participants will be entitled to receive an additional distribution equal to 5% of each cash distribution reinvested pursuant to the DRIP, which will be reinvested in additional units.

For further information about the DRIP, please refer to the DRIP section of our website at [www.cominar.com](http://www.cominar.com) or contact us by email at [info@cominar.com](mailto:info@cominar.com) or contact the Plan agent: Computershare Trust Company of Canada, 1500 University St., Suite 700, Montréal (QC) Canada, H3A 3S8.

Tel.: 514 982-7555

Toll free: 1 800 564-6253

Fax: 514 982-7850

Email: [service@computershare.com](mailto:service@computershare.com)

## COMINAR REAL ESTATE INVESTMENT TRUST

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## Collaboration in Annual Report:

Claude Dumoulin, photographer | *Médiane Design et Communication*

Claude Mathieu, photographer | *Pub Photo*

