



# COMINAR REAL ESTATE INVESTMENT TRUST INTERIM REPORT

Quarter ended June 30, 2015





# TABLE OF CONTENTS

<b>4</b>	MESSAGE TO UNITHOLDERS	<b>24</b>	LIQUIDITY AND CAPITAL RESOURCES
<b>5</b>	INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS	<b>28</b>	PROPERTY PORTFOLIO
<b>6</b>	HIGHLIGHTS OF THE SECOND QUARTER ENDED JUNE 30, 2015	<b>28</b>	ACQUISITIONS AND INVESTMENTS
<b>7</b>	SUBSEQUENT EVENTS	<b>29</b>	REAL ESTATE OPERATIONS
<b>7</b>	CAUTION REGARDING FORWARD-LOOKING STATEMENTS	<b>32</b>	ISSUED AND OUTSTANDING UNITS
<b>7</b>	NON-IFRS FINANCIAL MEASURES	<b>32</b>	RELATED PARTY TRANSACTIONS
<b>8</b>	PERFORMANCE INDICATORS	<b>33</b>	DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROL OVER FINANCIAL REPORTING
<b>9</b>	FINANCIAL AND OPERATIONAL HIGHLIGHTS	<b>33</b>	SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES
<b>10</b>	SELECTED QUARTERLY INFORMATION	<b>36</b>	FUTURE ACCOUNTING POLICY CHANGES
<b>11</b>	GENERAL BUSINESS OVERVIEW	<b>36</b>	RISKS AND UNCERTAINTIES
<b>11</b>	OBJECTIVES AND STRATEGY	<b>37</b>	CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
<b>12</b>	RECONCILIATIONS TO COMINAR'S PROPORTIONATE SHARE	<b>42</b>	NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
<b>14</b>	PERFORMANCE ANALYSIS	<b>51</b>	CORPORATE INFORMATION
<b>15</b>	RESULTS OF OPERATIONS	<b>52</b>	UNITHOLDERS INFORMATION
<b>18</b>	DISTRIBUTABLE INCOME AND DISTRIBUTIONS		
<b>21</b>	FUNDS FROM OPERATIONS		
<b>22</b>	ADJUSTED FUNDS FROM OPERATIONS		

# MESSAGE TO UNITHOLDERS

The important acquisitions made in 2014 continue to contribute to the increase of our results for the second quarter of 2015. The net operating income is up 26.2% and the recurring adjusted funds from operations are up 28.4% from the comparable period of 2014.

The second quarter was marked by the economic weakness affecting some of our clients. Organic growth in our same property portfolio was partially cancelled out by the increase in bad debts during the quarter. Our same property net operating income, which was in increase for four quarters, is down 0.8% for the second quarter of 2015 compared to the same period of 2014. The occupancy rate decreased from 93.7% as at March 31, 2015 to 92.3% as at June 30, 2015, mainly due to Target stores closure.

Furthermore, 52.6% of our leases maturing for the year 2015 were renewed and new leases were signed, representing 1.5 million square feet of leasable area, which is ahead from the comparable period of 2014.

Concerning our financing activities, we have issued \$300.0 million of Series 9 senior unsecured debentures bearing an interest rate of 4.164% and maturing in June 2022. We have also redeemed, on July 6, 2015, all of the Series E convertible debentures totalling \$86.3 million and bearing an interest rate of 5.75%. This redemption will result in interest savings in the next quarters and in the removal of the dilution arising from these convertible debentures.

In terms of assets, we have acquired a portfolio of 3 industrial properties located in the Greater Montréal Area, totalling 697,000 square feet, for a purchase price of \$34.5 million paid cash with an excellent capitalization rate of 8.1%. This acquisition enabled us to reach \$3.8 billion in unencumbered assets and our unencumbered assets ratio stands at 1.56:1 as at June 30, 2015.

At the end of the second quarter, we remain focused on achieving our operational objectives and optimizing the occupancy rate of our properties. We strive to innovate in the real estate market by relying on high quality client service and by investing in maintaining the quality of our properties.



Michel Dallaire, Eng.  
President and Chief Executive Officer  
August 4, 2015

# INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Interim Management's Discussion and Analysis ("MD&A") is provided to enable the reader to assess the results of operations of Cominar Real Estate Investment Trust ("Cominar," the "Trust" or the "REIT") for the quarter ended June 30, 2015, in comparison with the same quarter of 2014, as well as its financial position as at that date and its outlook. Dated August 4, 2015, this interim MD&A reflects all significant information available as of that date and should be read in conjunction with the condensed interim consolidated financial statements and accompanying notes included in this report, as well as the consolidated financial statements, accompanying notes and MD&A appearing in Cominar's most recent Annual Report.

**Unless otherwise indicated, all amounts are in thousands of Canadian dollars, except for per unit and per square-foot amounts,** and are based on the condensed interim consolidated financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB").

## **BASIS OF PRESENTATION**

Certain financial information in this interim MD&A present the consolidated balance sheets and interim consolidated statements of comprehensive income including Cominar's proportionate share in the assets, liabilities, revenues and charges of its joint ventures, hereinafter referred to as "Cominar's proportionate share", which are non-IFRS measures. Management believes that presenting the operating and financial results of Cominar, including its proportionate share in the assets, liabilities, revenues and charges of its joint ventures, provides more useful information to current and prospective investors to assist them in understanding Cominar's financial performance. The reader is invited to refer to the section *Reconciliations to Cominar's proportionate share* for a complete reconciliation of the Trust's condensed interim consolidated financial statements prepared in accordance with IFRS to the financial information including its proportionate share in the assets, liabilities, revenues and charges of its joint ventures presented in this interim MD&A.

Additional information on Cominar, including its 2014 Annual Information Form, is available on Cominar's website at [www.cominar.com](http://www.cominar.com) and on the Canadian Securities Administrators' ("CSA") website at [www.sedar.com](http://www.sedar.com).

The Board of Trustees, under the recommendation of the Audit Committee, has approved the contents of this interim MD&A.

# HIGHLIGHTS FOR THE QUARTER ENDED JUNE 30, 2015

## INCREASES

IN OPERATING REVENUES OF **26.7%**

IN NET OPERATING INCOME OF **26.2%**

IN RECURRING DISTRIBUTABLE INCOME OF **29.6%**

IN RECURRING FUNDS FROM OPERATIONS OF **26.3%**

IN RECURRING ADJUSTED FUNDS FROM OPERATIONS OF **28.4%**

IN RETENTION RATE **52.6%**

CLOSING OF A PUBLIC OFFERING OF DEBENTURES

**\$300.0 million**

ACQUISITION OF 3 INDUSTRIAL PROPERTIES FOR A PURCHASE PRICE OF

**\$34.5 million**

DEBT RATIO OF

**52.3%**

(excluding convertible debentures)

ANNUALIZED INTEREST COVERAGE RATIO

**2.64:1**

UNENCUMBERED ASSETS TO UNSECURED DEBT RATIO

**1.56:1**

## SUBSEQUENT EVENTS

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On July 6, 2015, Cominar redeemed early all of the Series E convertible debentures totalling \$86.3 million and bearing interest at 5.75%. This redemption will result in the next quarters in interest savings and in the elimination of the dilution arising from these convertible debentures.

On July 17, 2015, Cominar declared a monthly distribution of \$0.1225 per unit, payable August 17, 2015.

## CAUTION REGARDING FORWARD-LOOKING STATEMENTS

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From time to time, we make written or oral forward-looking statements within the meaning of applicable Canadian securities legislation. We may make such statements in this document and in other reports filed with Canadian regulators, in reports to unitholders or in other communications. These forward-looking statements include, among other things, statements with respect to our medium-term and 2015 objectives, and strategies to achieve our objectives, as well as statements with respect to our beliefs, outlooks, plans, objectives, expectations, anticipations, estimates and intentions. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "plan," "anticipate," "estimate," "expect," and "intend," and the use of the conditional tense, and words and expressions of similar import are intended to identify forward-looking statements.

By their very nature, forward-looking statements involve numerous factors and assumptions, and are subject to inherent risks and uncertainties, both general and specific, which give rise to the possibility that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the expectations expressed in such forward-looking statements. These factors include financial conditions in Canada and elsewhere in the world; the effects of competition in the markets where we operate; the impact of changes in laws and regulations, including tax laws; successful execution of our strategy; our ability to complete and integrate acquisitions successfully; our ability to attract and retain key employees and executives; the financial position of clients; our ability to refinance our debts upon maturity and to lease vacant space; our ability to complete developments according to plans and to raise capital to finance growth as well as the interest rate variations.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to Cominar, investors and others should carefully consider the foregoing factors, as well as other factors and uncertainties. Unless otherwise stated, all forward-looking statements are valid only as at the date of this interim MD&A. We do not assume any obligation to update the aforementioned forward-looking statements, except as required by applicable laws.

Additional information about these factors can be found in the "Risks and Uncertainties" section of this interim MD&A, as well as in the "Risk Factors" section of Cominar's 2014 Annual Information Form.

## NON-IFRS FINANCIAL MEASURES

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In this interim MD&A, we provide guidance and report on certain non-IFRS measures, including "net operating income," "adjusted net income," "recurring distributable income," "recurring funds from operations," "recurring adjusted funds from operations" and "proportionate share in joint ventures adjustments," which management uses to evaluate Cominar's performance. Because non-IFRS measures do not have standardized meanings and may differ from similar measures presented by other entities, securities regulations require that non-IFRS measures be clearly defined and qualified, reconciled with their closest IFRS measure and given no more prominence than the latter. You may find such information in the sections dealing with each of these measures.

## PERFORMANCE INDICATORS

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Cominar measures the success of its strategy using a number of performance indicators:

- **Same property net operating income**, which provides an indication of the operating profitability of the same property portfolio, that is, Cominar's ability to increase revenues, reduce costs, and generate organic growth;
- **Recurring distributable income ("DI") per unit**, which represents a benchmark that investors can use to evaluate the stability of distributions;
- **Recurring funds from operations ("FFO") per unit**, which represents a standard real estate benchmark used to measure an entity's performance;
- **Recurring adjusted funds from operations ("AFFO") per unit**, which, by excluding the items not affecting cash flows and the investments needed to maintain the property portfolio's ability to generate rental income from the calculation of funds from operations, provides a meaningful measure of Cominar's ability to generate stable cash flows;
- **Payout ratio of recurring distributable income**, which allows investors to assess the stability of distributions;
- **Debt ratio**, which is used to assess the financial balance essential to the smooth running of an organization;
- **Interest coverage ratio**, which is used to assess Cominar's ability to pay interest on its debt from operating revenues;
- **Occupancy rate**, which gives an indication of the economic health of the geographical regions and sectors in which Cominar owns properties;
- **Retention rate**, which helps assess client satisfaction and loyalty;
- **Growth in the average net rent of renewed leases**, which is a measure of organic growth and gives an indication of our capacity to increase our rental revenue;
- **Leasable area growth**, a decisive factor in Cominar's strategy for reaching its main objectives of providing unitholders with growing cash distributions and increasing and maximizing unit value;
- **Segment and geographic diversification**, which contributes to revenue stability by spreading real estate risk (refer to the *Results of Operations* section).

The above-mentioned performance indicators are not IFRS financial measures. Definitions and other relevant information regarding these performance indicators are provided in the appropriate sections.

## FINANCIAL AND OPERATIONAL HIGHLIGHTS

For the periods ended June 30	Quarter			Year-to-date (six months)			Page
	2015	2014	% Δ	2015	2014	% Δ	
<b>FINANCIAL PERFORMANCE</b>							
Operating revenues – Financial statements	<b>224,769</b>	177,459	26.7	<b>454,180</b>	351,130	29.3	13
Operating revenues – Cominar's proportionate share <sup>(1)</sup>	<b>226,871</b>	179,625	26.3	<b>458,739</b>	355,451	29.1	15
Net operating income <sup>(1)</sup> – Financial statements	<b>122,793</b>	97,274	26.2	<b>241,859</b>	188,052	28.6	13
Net operating income <sup>(1)</sup> – Cominar's proportionate share	<b>124,111</b>	98,539	26.0	<b>244,363</b>	190,532	28.3	15
Same property net operating income <sup>(1)</sup>	<b>89,315</b>	90,004	(0.8)	<b>175,954</b>	175,410	0.3	15
Net income	<b>74,286</b>	59,559	24.7	<b>145,439</b>	114,629	26.9	17
Adjusted net income <sup>(1)</sup>	<b>75,416</b>	59,559	26.6	<b>146,569</b>	114,629	27.9	18
Recurring distributable income <sup>(1)</sup>	<b>67,454</b>	52,051	29.6	<b>131,151</b>	101,060	29.8	19
Recurring funds from operations <sup>(1)</sup>	<b>76,188</b>	60,308	26.3	<b>148,171</b>	116,008	27.7	21
Recurring adjusted funds from operations <sup>(1)</sup>	<b>65,711</b>	51,172	28.4	<b>128,227</b>	99,491	28.9	23
Distributions	<b>62,769</b>	46,688	34.4	<b>125,138</b>	92,965	34.6	19
Total assets				<b>8,300,018</b>	6,439,747	28.9	12
<b>PER UNIT FINANCIAL PERFORMANCE</b>							
Net income (basic)	<b>0.44</b>	0.47	(6.4)	<b>0.88</b>	0.90	(2.2)	17
Adjusted net income (basic) <sup>(1)</sup>	<b>0.45</b>	0.47	(4.3)	<b>0.88</b>	0.90	(2.2)	10
Recurring distributable income (basic) <sup>(1)(7)</sup>	<b>0.40</b>	0.41	(2.4)	<b>0.79</b>	0.79	—	19
Recurring funds from operations (FD) <sup>(1)(2)(7)</sup>	<b>0.45</b>	0.47	(4.3)	<b>0.89</b>	0.90	(1.1)	21
Recurring adjusted funds from operations (FD) <sup>(1)(2)</sup>	<b>0.39</b>	0.40	(2.5)	<b>0.77</b>	0.78	(1.3)	23
Distributions	<b>0.368</b>	0.360	2.1	<b>0.735</b>	0.720	2.1	19
Payout ratio of recurring DI	<b>92.0%</b>	87.8%		<b>93.0%</b>	91.1%		19
Payout ratio of recurring adjusted funds from operations	<b>94.4%</b>	90.0%		<b>95.5%</b>	92.3%		23
Cash payout ratio of recurring adjusted funds from operations	<b>64.6%</b>	64.5%		<b>65.2%</b>	65.8%		23
<b>FINANCING</b>							
Overall debt ratio <sup>(3)</sup>				<b>54.6%</b>	53.4%		27
Debt ratio (excluding convertible debentures)				<b>52.3%</b>	50.5%		27
Interest coverage ratio <sup>(4)</sup>				<b>2.64:1</b>	2.70:1		27
Weighted average interest rate on total debt				<b>4.30%</b>	4.69%		27
Residual weighted average term of total debt (years)				<b>4.0</b>	4.2		27
Senior unsecured debts-to-total-debt ratio <sup>(5)</sup>				<b>53.6%</b>	34.9%		26
Unencumbered income properties				<b>3,791,488</b>	1,755,663		26
Unencumbered assets ratio <sup>(6)</sup>				<b>1.56:1</b>	1.47:1		26
<b>OPERATIONAL DATA</b>							
Number of investment properties				<b>567</b>	526		28
Leasable area (in thousands of sq. ft.)				<b>45,982</b>	39,511		28
Occupancy rate				<b>92.3%</b>	93.9%		30
Retention rate				<b>52.6%</b>	49.7%		30
Growth in average net rent of renewed leases				<b>(0.2)%</b>	3.0%		31
<b>DEVELOPMENT ACTIVITIES</b>							
Value of properties under development				<b>51,871</b>	77,375		12

(1) Non-IFRS financial measure. See relevant section for definition and reconciliation to closest IFRS measure.

(2) Fully diluted.

(3) Total of cash and cash equivalents, bank borrowings, mortgages payable, debentures and convertible debentures divided by total assets less cash and cash equivalents.

(4) Net operating income less Trust administrative expenses divided by finance charges.

(5) Senior unsecured debts divided by total debt.

(6) Fair value of unencumbered income properties divided by the unsecured debt (excluding convertible debentures).

(7) Quarterly pro forma calculations by unit at the beginning of the quarter taking into account the redemption of Series E convertible debentures on July 6, 2015 would have been \$0.41 for the basic recurring distributable income and \$0.46 for fully diluted recurring funds from operations.

## SELECTED QUARTERLY INFORMATION

The following table presents, in summary form, Cominar's financial information for the last eight quarters:

For the quarters ended	June 30, 2015	March 31, 2015	Dec. 31, 2014	Sept. 30, 2014	June 30, 2014	March 31, 2014	Dec. 31, 2013	Sept. 30, 2013
Operating revenues – Financial statements	<b>224,769</b>	229,411	217,492	171,262	177,459	173,671	163,150	161,470
Operating revenues – Cominar's proportionate share <sup>(5)</sup>	<b>226,871</b>	231,868	219,734	173,497	179,625	175,826	163,150	161,470
Net operating income <sup>(5)</sup> – Financial statements	<b>122,793</b>	119,066	125,435	97,792	97,274	90,778	93,217	93,338
Net operating income <sup>(5)</sup> – Cominar's proportionate share	<b>124,111</b>	120,252	126,539	99,131	98,539	91,993	93,217	93,338
Net income	<b>74,286</b>	71,153	45,827 <sup>(1)(4)</sup>	38,997 <sup>(3)</sup>	59,559	55,070	74,568 <sup>(1)</sup>	58,348
Adjusted net income <sup>(5)</sup>	<b>75,416</b>	71,153	77,497	61,022	59,559	55,070	57,418	56,620
Recurring DI <sup>(5)</sup>	<b>67,454</b>	63,697	70,517	53,579	52,051	49,009	50,768	51,369
Recurring FFO <sup>(5)</sup>	<b>76,188</b>	71,983	77,429	61,713	60,308	55,700	58,475	57,193
Recurring AFFO <sup>(5)</sup>	<b>65,711</b>	62,516	68,541	52,331	51,172	48,319	49,044	50,593
Distributions	<b>62,769</b>	62,369	59,199	51,211	46,688	46,277	46,338	45,886
<b>PER UNIT</b>								
Net income (basic)	<b>0.44</b>	0.43	0.29 <sup>(1)(4)</sup>	0.30 <sup>(3)</sup>	0.47	0.43	0.59 <sup>(1)</sup>	0.46
Net income (diluted)	<b>0.44</b>	0.43	0.29 <sup>(1)(4)</sup>	0.30 <sup>(3)</sup>	0.45	0.42	0.58 <sup>(1)</sup>	0.46
Adjusted net income (basic) <sup>(5)</sup>	<b>0.45</b>	0.43	0.49	0.47	0.47	0.43	0.46	0.45
Recurring DI (basic) <sup>(5)</sup>	<b>0.40</b>	0.39	0.45	0.41	0.41	0.39	0.40	0.41
Recurring FFO (FD) <sup>(2)(5)</sup>	<b>0.45</b>	0.44	0.49	0.47	0.47	0.44	0.46	0.45
Recurring AFFO (FD) <sup>(2)(5)</sup>	<b>0.39</b>	0.38	0.43	0.40	0.40	0.38	0.39	0.40
Distributions	<b>0.368</b>	0.368	0.368	0.365	0.360	0.360	0.360	0.360

(1) Includes the change in fair value of investment properties.

(2) Fully diluted

(3) Includes non-recurring transaction costs of \$21.5 million resulting from the acquisition of an investment property portfolio for a purchase price of \$1.63 billion in 2014.

(4) Includes non-recurring transaction costs of \$5.2 million resulting from the acquisition of an investment property portfolio for a purchase price of \$1.63 billion in 2014.

(5) Non-IFRS financial measure.

## GENERAL BUSINESS OVERVIEW

Cominar Real Estate Investment Trust is one of the largest diversified REITs in Canada and remains the largest commercial property owner and manager in the province of Quebec. As at June 30, 2015, Cominar owned and managed a high-quality portfolio of 567 properties including 136 office buildings, 196 retail buildings and 235 industrial and mixed-use buildings located in Quebec, Ontario, the Atlantic Provinces and Western Canada, representing a total leasable area of 46.0 million square feet. Cominar's properties are mostly situated in prime locations and benefit from high visibility and easy access by both our tenants and their clients.

Since its inception in 1998, Cominar has made a series of acquisitions and completed numerous construction and property development projects, increasing the value of its assets to \$8.3 billion as at June 30, 2015.

Cominar's asset and property management is internalized. Cominar is an integrated and self-managed real estate investment operation. This property management structure enables to rapidly and efficiently respond to our clients' needs, while minimizing our operating cost.

PROPERTIES SUMMARY AS AT JUNE 30, 2015			
Segment	Number of properties	Leasable area (sq. ft.)	Occupancy rate (%)
Office	136	14,994,000	91.6
Retail	196	12,845,000	89.8
Industrial and mixed-use	235	18,143,000	94.5
<b>TOTAL</b>	<b>567</b>	<b>45,982,000</b>	<b>92.3</b>

## OBJECTIVES AND STRATEGY

Cominar's primary objectives are to provide unitholders with stable and growing monthly cash distributions which are tax deferred, from investments in a diversified portfolio of properties, and to increase and maximize unit value through the proactive management of properties and the ongoing expansion of its real estate portfolio.

To reach its objectives, Cominar continues to manage growth, operational risks and debt in a flexible and prudent manner.

In accordance with Cominar's financial management policies on maintaining a sound and strong financial position over the long-term and providing unitholders with consistent and stable distributions, Cominar generally aims to maintain a debt ratio of approximately 50% of the gross carrying amount, even though the Contract of Trust provides for a ratio of up to 60% (65% if convertible debentures are outstanding). In addition, Cominar is targeting a payout ratio that should annually be under 90% of distributable income.

Cominar seeks to pursue acquisition and development opportunities that allow for economies of scale benefiting both clients and Cominar in terms of operating cost savings and efficient property management operations.

To sustain and eventually increase the pace of its growth, Cominar is developing new markets outside the province of Quebec, as demonstrated by certain large acquisitions realized over the past three years. Through this strategy, Cominar has enhanced its geographical diversification. Cominar also intends to keep investing in Quebec in order to benefit from the competitive advantage it has in this market. Cominar will mainly grow through acquisitions and development projects.

## RECONCILIATIONS TO COMINAR'S PROPORTIONATE SHARE

According to IFRS 11, joint ventures are accounted for under the equity method in Cominar's condensed interim consolidated financial statements. Management considers that presenting operating and financial results including Cominar's proportionate share of assets, liabilities, revenues and charges of its joint ventures provides more complete information on Cominar's financial performance.

The following tables present the reconciliations between Cominar's condensed interim consolidated financial statements prepared in accordance with IFRS and condensed interim consolidated financial statements including its proportionate share of assets, liabilities, revenues and charges of its joint ventures.

As at June 30, 2015	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share
	\$	\$	\$
<b>ASSETS</b>			
Investment properties			
Income properties	7,803,585	86,835	7,890,420
Properties under development	51,871	8,829	60,700
Land held for future development	<u>71,176</u>	<u>23,457</u>	<u>94,633</u>
	7,926,632	119,121	8,045,753
Investments in joint ventures	59,906	(59,906)	—
Goodwill	166,971	—	166,971
Mortgage receivable	8,250	—	8,250
Accounts receivable	53,863	(1,162)	52,701
Prepaid expenses and other assets	78,357	1,145	79,502
Cash and cash equivalents	6,039	308	6,347
<b>Total assets</b>	<b>8,300,018</b>	<b>59,506</b>	<b>8,359,524</b>
<b>LIABILITIES</b>			
Mortgages payable	1,919,314	51,745	1,971,059
Debentures	2,244,834	—	2,244,834
Convertible debentures	184,861	—	184,861
Bank borrowings	183,430	6,400	189,830
Accounts payable and accrued liabilities	117,853	1,361	119,214
Deferred tax liability	10,521	—	10,521
Distributions payable to unitholders	20,971	—	20,971
<b>Total liabilities</b>	<b>4,681,784</b>	<b>59,506</b>	<b>4,741,290</b>
<b>UNITHOLDERS' EQUITY</b>			
Unitholders' equity	3,618,234	—	3,618,234
<b>Total liabilities and unitholders' equity</b>	<b>8,300,018</b>	<b>59,506</b>	<b>8,359,524</b>

	2015			2014		
	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share
	\$	\$	\$	\$	\$	\$
<b>Operating revenues</b>						
Rental revenue from investment properties	224,769	2,102	226,871	177,459	2,166	179,625
<b>Operating expenses</b>						
Operating costs	45,610	368	45,978	35,356	289	35,645
Realty taxes and services	52,591	363	52,954	41,549	562	42,111
Property management expenses	3,775	53	3,828	3,280	50	3,330
	101,976	784	102,760	80,185	901	81,086
<b>Net operating income</b>	122,793	1,318	124,111	97,274	1,265	98,539
Finance charges	(44,994)	(621)	(45,615)	(34,798)	(635)	(35,433)
Trust administrative expenses	(4,100)	—	(4,100)	(3,391)	—	(3,391)
Share of net income from investment in joint ventures	697	(697)	—	630	(630)	—
<b>Income before income taxes</b>	74,396	—	74,396	59,715	—	59,715
<b>Income taxes</b>	(110)	—	(110)	(156)	—	(156)
<b>Net income and comprehensive income</b>	74,286	—	74,286	59,559	—	59,559

	2015			2014		
	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share	Condensed interim consolidated financial statements	Joint ventures	Cominar's proportionate share
	\$	\$	\$	\$	\$	\$
<b>Operating revenues</b>						
Rental revenue from investment properties	454,180	4,559	458,739	351,130	4,321	355,451
<b>Operating expenses</b>						
Operating costs	98,393	752	99,145	74,992	624	75,616
Realty taxes and services	106,025	1,196	107,221	81,483	1,120	82,603
Property management expenses	7,903	107	8,010	6,603	97	6,700
	212,321	2,055	214,376	163,078	1,841	164,919
<b>Net operating income</b>	241,859	2,504	244,363	188,052	2,480	190,532
Finance charges	(89,136)	(1,250)	(90,386)	(68,034)	(1,192)	(69,226)
Trust administrative expenses	(8,327)	—	(8,327)	(6,366)	—	(6,366)
Share of net income from investment in joint ventures	1,254	(1,254)	—	1,288	(1,288)	—
<b>Income before income taxes</b>	145,650	—	145,650	114,940	—	114,940
<b>Income taxes</b>	(211)	—	(211)	(311)	—	(311)
<b>Net income and comprehensive income</b>	145,439	—	145,439	114,629	—	114,629

## PERFORMANCE ANALYSIS

### OPERATIONAL RESULTS – COMINAR’S PROPORTIONATE SHARE

The following table summarizes our main operating results including Cominar’s proportionate share for the quarters ended June 30, 2015 and 2014.

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Operating revenues	226,871	179,625	26.3	458,739	355,451	29.1
Operating expenses	102,760	81,086	26.7	214,376	164,919	30.0
Net operating income	124,111	98,539	26.0	244,363	190,532	28.3
Finance charges	(45,615)	(35,433)	28.7	(90,386)	(69,226)	30.6
Trust administrative expenses	(4,100)	(3,391)	20.9	(8,327)	(6,366)	30.8
Income taxes	(110)	(156)	(29.5)	(211)	(311)	(32.2)
Net income	74,286	59,559	24.7	145,439	114,629	26.9

### NON-IFRS FINANCIAL MEASURES

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Adjusted net income	75,416	59,559	26.6	146,569	114,629	27.9
Recurring distributable income	67,454	52,051	29.6	131,151	101,060	29.8
Distributions	62,769	46,688	34.4	125,138	92,965	34.6
Recurring funds from operations	76,188	60,308	26.3	148,171	116,008	27.7
Recurring adjusted funds from operations	65,711	51,172	28.4	128,227	99,491	28.9

### FINANCIAL POSITION – COMINAR’S PROPORTIONATE SHARE

The following table summarizes assets and liabilities as well as unitholders’ equity including Cominar’s proportionate share as at June 30, 2015 and December 31, 2014:

	June 30, 2015	December 31, 2014	\$ Δ	% Δ
<b>ASSETS</b>				
Investment properties				
Income properties	7,890,420	7,784,542	105,878	1.4
Properties under development and land held for future development	155,333	130,757	24,576	18.8
Goodwill	166,971	166,971	—	—
Other assets	146,800	81,794	65,006	79.5
<b>Total</b>	<b>8,359,524</b>	<b>8,164,064</b>	<b>195,460</b>	<b>2.4</b>
<b>LIABILITIES</b>				
Mortgages payable	1,971,059	2,021,246	(50,187)	(2.5)
Debentures	2,244,834	1,945,627	299,207	15.4
Convertible debentures	184,861	183,081	1,780	1.0
Bank borrowings	189,830	457,323	(267,493)	(58.5)
Other liabilities	150,706	146,356	4,350	3.0
<b>Total</b>	<b>4,741,290</b>	<b>4,753,633</b>	<b>(12,343)</b>	<b>(0.3)</b>
<b>UNITHOLDERS’ EQUITY</b>				
<b>Total</b>	<b>3,618,234</b>	<b>3,410,431</b>	<b>207,803</b>	<b>6.1</b>
<b>Total</b>	<b>8,359,524</b>	<b>8,164,064</b>	<b>195,460</b>	<b>2.4</b>

## RESULTS OF OPERATIONS

### OPERATING REVENUES

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Same property portfolio – Financial statements	163,747	163,844	(0.1)	331,651	329,168	0.8
Same property portfolio – Joint ventures	2,102	2,166	(3.0)	4,559	4,321	5.5
Same property portfolio <sup>(1)</sup> – Cominar's proportionate share	165,849	166,010	(0.1)	336,210	333,489	0.8
Acquisitions and developments – Financial statements	61,022	13,615	348.2	122,529	21,962	457.9
<b>Total operating revenues – Cominar's proportionate share</b>	<b>226,871</b>	<b>179,625</b>	<b>26.3</b>	<b>458,739</b>	<b>355,451</b>	<b>29.1</b>

(1) The same property portfolio includes the properties owned by Cominar as at December 31, 2013, except for the property sold in 2014, but does not include the results of properties acquired and those under development in 2014 and 2015.

During the second quarter of 2015, operating revenues rose 26.3% from the comparable period of 2014. This increase resulted primarily from the contribution of acquisitions completed in 2014.

### NET OPERATING INCOME

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Same property portfolio – Financial statements	87,989	88,739	(0.8)	173,430	172,930	0.3
Same property portfolio – Joint ventures	1,326	1,265	4.8	2,524	2,480	1.8
Same property portfolio <sup>(1)</sup> – Cominar's proportionate share	89,315	90,004	(0.8)	175,954	175,410	0.3
Acquisitions and developments – Financial statements	34,796	8,535	307.7	68,409	15,122	352.4
<b>Total net operating income – Cominar's proportionate share</b>	<b>124,111</b>	<b>98,539</b>	<b>26.0</b>	<b>244,363</b>	<b>190,532</b>	<b>28.3</b>

(1) The same property portfolio includes the properties owned by Cominar as at December 31, 2013, except for the property sold in 2014, but does not include the results of properties acquired and those under development in 2014 and 2015.

Although net operating income ("NOI") is not an IFRS financial measure, it is widely used in the real estate industry to assess operating performance. We define it as operating income before the change in fair value of investment properties, finance charges, Trust administrative expenses, restructuring charges, transaction costs – business combination and income taxes. This definition may differ from that of other entities and, therefore, Cominar's NOI may not be comparable to similar measures presented by such other entities.

Overall NOI rose 26.0% during the second quarter of 2015, from the comparable period of 2014, due mainly to the acquisitions completed in 2014. During the second quarter of 2015, net operating income of our same property portfolio decreased 0.8% compared to the same period of 2014. This decrease is mainly attributable to the increase in bad debts for the retail segment and Target stores closure. Excluding the increase in bad debts, the decrease in our same property net operating income would have been 0.2%.

## SEGMENT NET OPERATING INCOME

### BY OPERATING SEGMENT

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Operating segment						
Office	53,726	51,993	3.3	105,887	100,214	5.7
Retail	45,605	24,091	89.3	91,014	47,122	93.1
Industrial and mixed-use	24,780	22,455	10.4	47,462	43,196	9.9
<b>Total net operating income – Cominar's proportionate share</b>	<b>124,111</b>	<b>98,539</b>	<b>26.0</b>	<b>244,363</b>	<b>190,532</b>	<b>28.3</b>

For the periods ended June 30	Quarter			Year-to-date (six months)	
	2015	2014		2015	2014
Operating segment					
Office	43.3%	52.8%		43.3%	52.6%
Retail	36.7%	24.4%		37.3%	24.7%
Industrial and mixed-use	20.0%	22.8%		19.4%	22.7%
	100.0%	100.0%		100.0%	100.0%

Net operating income increased in all operating segments during the second quarter of 2015 compared to the same period of 2014.

### BY GEOGRAPHIC MARKET

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Geographic market						
Québec	28,932	19,828	45.9	55,700	38,837	43.4
Montréal	63,433	51,950	22.1	125,369	100,967	24.2
Ontario <sup>(1)</sup>	19,942	14,457	37.9	40,477	25,508	58.7
Atlantic Provinces	5,343	5,753	(7.1)	10,626	11,320	(6.1)
Western Canada	6,461	6,551	(1.4)	12,191	13,900	(12.3)
<b>Total net operating income – Cominar's proportionate share</b>	<b>124,111</b>	<b>98,539</b>	<b>26.0</b>	<b>244,363</b>	<b>190,532</b>	<b>28.3</b>

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

For the periods ended June 30	Quarter			Year-to-date (six months)	
	2015	2014		2015	2014
Geographic market					
Québec	23.3%	20.2%		22.8%	20.4%
Montréal	51.1%	52.7%		51.3%	53.0%
Ontario <sup>(1)</sup>	16.1%	14.7%		16.6%	13.4%
Atlantic Provinces	4.3%	5.8%		4.3%	5.9%
Western Canada	5.2%	6.6%		5.0%	7.3%
	100.0%	100.0%		100.0%	100.0%

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

Net operating income for the Atlantic Provinces decreased due to a slight decrease of the occupancy rate.

## FINANCE CHARGES

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Interest on mortgages payable	22,898	23,590	(2.9)	46,308	46,426	(0.3)
Interest on debentures	19,630	12,585	56.0	38,572	24,137	59.8
Interest on convertible debentures	2,862	2,862	—	5,723	5,723	—
Interest on bank borrowings	2,146	701	206.1	4,696	1,100	326.9
Net amortization of premium and discount on debenture issuances	(196)	(181)	8.3	(389)	(248)	56.9
Amortization of deferred financing costs and others	2,390	976	144.9	3,628	2,161	67.9
Amortization of fair value adjustments on assumed indebtedness	(2,370)	(3,132)	(24.3)	(4,969)	(6,158)	(19.3)
Less: Capitalized interests <sup>(1)</sup>	(1,745)	(1,968)	1.1	(3,183)	(3,915)	(18.7)
<b>Total finance charges – Cominar's proportionate share</b>	<b>45,615</b>	<b>35,433</b>	<b>28.7</b>	<b>90,386</b>	<b>69,226</b>	<b>30.6</b>
Percentage of operating revenues	20.1%	19.7%		19.7%	19.5%	
Weighted average interest rate on total debt				4.30%	4.69%	

(1) Includes capitalized interest on properties under development and on major revitalization projects for income properties that take place over a substantial period of time.

The increase in finance charges was mostly due to increased financing related to the acquisition of income properties completed in 2014. In addition, finance charges in the second quarter of 2015 include non-recurring charges of \$1.1 million for deferred financing costs that were written off following the announcement, on June 4, 2015, of the early redemption of the Series E convertible debentures effective July 6, 2015.

The weighted average interest rate on total debt decreased by 39 basis points since June 30, 2014.

## TRUST ADMINISTRATIVE EXPENSES

Trust administrative expenses stood at \$4.1 million for the second quarter of 2015, accounting for 1.8% of operating revenues, compared to 1.9% for the same quarter of 2014.

## NET INCOME

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Net income	74,286	59,559	24.7	145,439	114,629	26.9
Net income per unit (basic)	0.44	0.47	(6.4)	0.88	0.90	(2.2)
Net income per unit (diluted)	0.44	0.45	(2.2)	0.87	0.88	(1.1)
Weighted average number of units (basic)	167,921,179	127,808,934		166,121,152	127,476,701	
Weighted average number of units (diluted)	177,433,290	138,396,532		175,717,498	138,026,611	

The calculation of diluted net income per unit includes the elimination of interest at the effective rate on the convertible debentures of \$4.4 million for the quarter ended June 30, 2015 [\$3.3 million in 2014] and of \$7.7 million for the six-month period ended June 30, 2015 [\$6.6 million in 2014].

## ADJUSTED NET INCOME

The following table presents an adjusted net income to eliminate non-recurring income and expenses:

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Net income	74,286	59,559	24.7	145,439	114,629	26.9
Write-off of deferred financing costs <sup>(1)</sup>	1,130	—	100.0	1,130	—	100.0
Adjusted net income	75,416	59,559	26.6	146,569	114,629	27.9

(1) In 2015, deferred financing costs of \$1.1 million were written off following the announcement, on June 4, 2015, of the early redemption of the Series E convertible debentures effective July 6, 2015.

Adjusted net income calculated by Cominar is not an IFRS financial measure. The calculation method used by Cominar may differ from the one used by other entities. The adjusted net income for the quarter increased 26.6% compared to the same period of 2014.

## DISTRIBUTABLE INCOME AND DISTRIBUTIONS

Although the concept of distributable income ("DI") is not an IFRS financial measure, it is used by many investors in the income trust industry. We consider DI an excellent tool for assessing Cominar's performance. Given its historical nature, DI per unit is also a useful benchmark enabling investors to evaluate the stability of distributions.

We define distributable income as net income determined under IFRS, before fair value adjustments, recognition of leases on a straight-line basis, provision for leasing costs, transaction costs incurred upon a business combination and certain other items not affecting cash, if applicable.

The following table presents the calculation of distributable income as well as its reconciliation to net income calculated in accordance with IFRS:

### DISTRIBUTABLE INCOME

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
<b>Net income</b>	<b>74,286</b>	59,559	24.7	<b>145,439</b>	114,629	26.9
- Net amortization of premium and discount on debenture issuances	(196)	(181)	8.3	(389)	(248)	56.9
+ Amortization of deferred financing costs	2,334	924	152.6	3,516	2,057	70.9
- Amortization of fair value adjustments of assumed indebtedness	(2,370)	(3,132)	(24.3)	(4,969)	(6,158)	(19.3)
+ Amortization of fair value adjustments of bond investments	20	19	5.3	38	38	—
+ Compensation expense related to long-term incentive plan	524	335	56.4	993	738	34.6
+ Accretion of the liability component of convertible debentures	56	52	7.7	112	104	7.7
+ Deferred taxes	110	156	(29.5)	211	311	(32.2)
- Provision for leasing costs	(5,600)	(4,800)	16.7	(11,400)	(9,200)	23.9
+ Initial and re-leasing salary costs	662	593	11.6	1,391	1,068	30.2
- Recognition of leases on a straight-line basis	(2,372)	(1,474)	60.9	(3,791)	(2,279)	66.3
<b>Recurring distributable income</b>	<b>67,454</b>	52,051	29.6	<b>131,151</b>	101,060	29.8
<b>DISTRIBUTIONS TO UNITHOLDERS</b>	<b>62,769</b>	46,688	34.4	<b>125,138</b>	92,965	34.6
Distributions reinvested under the distribution reinvestment plan <sup>(1)</sup>	19,846	13,156	50.9	39,705	26,660	48.9
Cash distributions	42,923	33,532	28.0	85,433	66,305	28.8
Percentage of distributions reinvested	31.6%	28.2%		31.7%	28.7%	
<b>Per unit information:</b>						
Recurring distributable income (basic) <sup>(4)</sup>	0.40	0.41	(2.4)	0.79	0.79	—
Weighted average number of units outstanding for the recurring distributable income (basic)	167,921,179	127,808,934		166,121,152	127,476,701	
<b>DISTRIBUTIONS PER UNIT</b>	<b>0.368</b>	0.360	2.1	<b>0.735</b>	0.720	2.1
Payout ratio <sup>(2)</sup>	92.0%	87.8%		93.0%	91.1%	
Cash payout ratio <sup>(3)</sup>	63.0%	62.9%		63.5%	64.9%	

(1) This amount includes units to be issued under the plan upon payment of distributions.

(2) The payout ratio corresponds to the distribution per unit, divided by the basic recurring DI per unit.

(3) The cash payout ratio corresponds to the cash distribution per unit, divided by basic recurring DI per unit.

(4) Quarterly pro forma calculations by unit at the beginning of the quarter taking into account the redemption of Series E convertible debentures on July 6, 2015 would have been \$0.41 for the basic recurring distributable income.

Recurring DI for the quarter ended June 30, 2015 amounted to \$67.5 million, up 29.6% from the comparable period of 2014. This increase was primarily due to the contribution of the acquisitions completed in 2014. On a basic per unit basis, it totalled \$0.40,

down \$0.01 from the corresponding period of 2014. Pro forma at the beginning of the quarter, recurring distributable income per unit taking into account the redemption of Series E convertible debentures on July 6, 2015 would have been \$0.41.

Distributions to unitholders for the second quarter of 2015 totalled \$62.8 million, up 34.4% from the corresponding period of 2014.

The recurring DI payout ratio for the quarter ended June 30, 2015 was 92.0%. During the second quarter of 2015, 31.6% of distributions were reinvested as units under the distribution reinvestment plan [28.2% in 2014]. The recurring DI cash payout ratio per unit (basic) stood at 63.0%.

#### TRACK RECORD OF RECURRING DI PER UNIT

For the six-month periods ended June 30	2015	2014	2013	2012	2011
Recurring distributable income per unit (basic)	0.79	0.79	0.77	0.78	0.76

The Canadian Securities Administrators (“CSA”) requires Cominar to reconcile cash flows provided by operating activities as shown in the condensed interim consolidated financial statements to distributable income and adjusted funds from operations (non-IFRS measures) presented in this interim management’s discussion & analysis.

The following table presents this reconciliation:

For the periods ended June 30	Quarter		Year-to-date (six months)	
	2015	2014	2015	2014
<b>Cash flows provided by operating activities as shown in the condensed interim consolidated financial statements</b>	25,427	26,112	55,628	70,328
+ Adjustments - investments in joint ventures	662	543	984	937
- Amortization of other assets	(224)	(219)	(462)	(412)
- Provision for leasing costs	(5,600)	(4,800)	(11,400)	(9,200)
+ Initial and re-leasing salary costs	662	593	1,391	1,068
+ Change in non-cash working capital items	46,527	29,822	85,010	38,339
<b>Recurring distributable income</b>	<b>67,454</b>	<b>52,051</b>	<b>131,151</b>	<b>101,060</b>
- Capital expenditures – maintenance of rental income generating capacity	(1,743)	(879)	(2,924)	(1,569)
<b>Recurring adjusted funds from operations</b>	<b>65,711</b>	<b>51,172</b>	<b>128,227</b>	<b>99,491</b>

In accordance with CSA guidelines, Cominar also provides the following table to allow readers to assess sources of cash distributions and how they reconcile to net income:

For the six-month periods ended June 30	2015	2014	2013
<b>Net income</b>	<b>145,439</b>	114,629	122,053
Cash flows provided by operating activities as shown in the condensed interim consolidated financial statements	55,628	70,328	47,457
Distributions to unitholders	125,138	92,965	90,753
Cash distributions	85,433	66,305	70,416
Excess (deficit) of cash flows from operating activities over cash distributions to unitholders	(29,805)	4,023	(22,959)
Adjustments:			
+ Restructuring charges	—	—	911
- Unusual item – other revenues	—	—	(4,906)
+ Unusual item – Holman Grand Hotel	—	—	535
Excess (deficit) of adjusted cash flows from operating activities over cash distributions to unitholders	(29,805)	4,023	(26,419)

For the six-month period ended June 30, 2015, cash flows from operating activities were insufficient to fund cash distributions to unitholders, mainly due to the seasonal nature of certain disbursements, such as certain realty taxes, which had been paid in July in 2014 and have been paid in June in 2015. Annually, cash flows from operations have always been sufficient to finance cash distributions to unitholders.

## FUNDS FROM OPERATIONS

Although the concept of funds from operations ("FFO") is not an IFRS financial measure, it is widely used in the real estate investment trust industry. REALpac defines this measure as net income (calculated in accordance with IFRS), adjusted for, among other things, change in fair value of investment properties, deferred taxes, initial and re-leasing salary costs and transaction costs incurred upon a business combination.

FFO should not be substituted for net income or cash flows from operating activities established in accordance with IFRS when measuring Cominar's performance. While our method of calculating FFO complies with REALpac recommendations, it may differ from methods applied by other entities. Therefore, it may not be useful for comparisons with other entities.

The fully diluted weighted average number of units outstanding for the calculation of FFO is adjusted to take into account the potential issuance of units under the long-term incentive plan and the potential conversion of convertible debentures at their conversion price, if dilutive.

The following table presents a reconciliation of net income, as determined in accordance with IFRS, and FFO:

### FUNDS FROM OPERATIONS

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
<b>Net income</b>	<b>74,286</b>	59,559	24.7	<b>145,439</b>	114,629	26.9
+ Deferred income taxes	<b>110</b>	156	(29.5)	<b>211</b>	311	(32.2)
+ Initial and re-leasing salary costs	<b>662</b>	593	11.6	<b>1,391</b>	1,068	30.2
<b>Funds from operations</b>	<b>75,058</b>	60,308	24.5	<b>147,041</b>	116,008	26.8
+ Write-off of deferred financing costs <sup>(1)</sup>	<b>1,130</b>	—	100.0	<b>1,130</b>	—	100.0
<b>Recurring funds from operations</b>	<b>76,188</b>	60,308	26.3	<b>148,171</b>	116,008	27.7
<b>Per unit information:</b>						
Funds from operations (basic)	<b>0.45</b>	0.47	(4.3)	<b>0.89</b>	0.91	(2.2)
Recurring funds from operations (basic)	<b>0.45</b>	0.47	(4.3)	<b>0.89</b>	0.91	(2.2)
Recurring funds from operations (FD) <sup>(2)(3)(6)</sup>	<b>0.45</b>	0.47	(4.3)	<b>0.89</b>	0.90	(1.1)
Weighted average number of units outstanding for recurring funds from operations (basic)	<b>167,921,179</b>	127,808,934		<b>166,121,152</b>	127,476,701	
Weighted average number of units outstanding for recurring funds from operations (FD) <sup>(2)</sup>	<b>176,445,945</b>	136,325,423		<b>174,730,153</b>	135,955,501	
Payout ratio <sup>(4)</sup>	<b>81.8%</b>	76.6%		<b>82.6%</b>	79.1%	
Cash payout ratio <sup>(5)</sup>	<b>56.0%</b>	54.9%		<b>56.4%</b>	56.4%	

(1) In 2015, deferred financing costs of \$1.1 million were written off following the announcement, on June 4, 2015, of the early redemption of the Series E convertible debentures effective July 6, 2015.

(2) Fully diluted.

(3) The calculation of fully diluted recurring funds from operations per unit includes the elimination of interest at the effective rate on the dilutive convertible debentures of \$3.3 million for the quarter ended June 30, 2015 [\$3.3 million in 2014] and of \$6.6 million for the six-month period ended June 30, 2015 [\$6.6 million in 2014].

(4) The payout ratio corresponds to the distribution per unit, divided by basic recurring FFO per unit.

(5) The cash payout ratio corresponds to the cash distribution per unit, divided by basic recurring FFO per unit.

(6) Quarterly pro forma calculations by unit at the beginning of the quarter taking into account the redemption of Series E convertible debentures on July 6, 2015 would have been \$0.46 for fully diluted recurring funds from operations.

For the second quarter of 2015, recurring FFO rose 26.3% from the comparable period of 2014, due mainly to the acquisitions completed in 2014. Recurring FFO per unit on a fully diluted basis stood at \$0.45 for the quarter ended June 30, 2015, down \$0.02

from the same period of 2014. Pro forma at the beginning of the quarter, recurring funds from operations per unit fully diluted taking into account the redemption of Series E convertible debentures on July 6, 2015 would have been \$0.46.

#### TRACK RECORD OF RECURRING FUNDS FROM OPERATIONS PER UNIT

For the six-month periods ended June 30	2015	2014	2013	2012	2011
Recurring funds from operations per unit (basic)	<b>0.89</b>	0.91	0.88	0.93	0.85
Recurring funds from operations per unit (FD) <sup>(1)</sup>	<b>0.89</b>	0.90	0.87	0.90	0.82

(1) Fully diluted.

## ADJUSTED FUNDS FROM OPERATIONS

The concept of adjusted funds from operations ("AFFO") is a key financial measure in the real estate investment trust industry. Cominar defines this measure as FFO adjusted for certain non-cash items such as the amortization of deferred financing costs, the amortization of fair value adjustments on assumed indebtedness, the compensation expense related to the long-term incentive plan, recognition of leases on a straight-line basis and fair value adjustments of investments, net of investments required to maintain Cominar's ability to generate rental income from its property portfolio. AFFO is an additional indicator used to assess Cominar's financial performance and its ability to maintain and increase distributions over the long term. AFFO is not an IFRS measure and should not be substituted for net income or cash flows from operating activities established in accordance with IFRS when measuring Cominar's performance. Cominar's method of calculating AFFO may differ from the methods used by other entities, and therefore may not be appropriate for comparative analysis purposes.

In calculating AFFO, Cominar deducts a provision for leasing costs incurred on an ongoing basis in order to maintain its capacity to generate rental income. These leasing costs include, among other things, leasehold improvements and initial direct costs, which are added to the carrying amount of investment properties in accordance with IFRS. Cominar also deducts capital expenditures incurred under its program to maintain its capacity to generate rental income from its property portfolio. These expenditures, which primarily include non-recoverable major expenditures for maintenance and repairs, are typically incurred unevenly during a fiscal year. Therefore, AFFO could vary from quarter to quarter, and such variances could be material.

The fully diluted weighted average number of units outstanding for the calculation of AFFO is adjusted to take into account the potential issuance of units under the long-term incentive plan and the potential conversion of convertible debentures at their conversion price, if dilutive.

The following table presents a reconciliation of FFO and AFFO:

### ADJUSTED FUNDS FROM OPERATIONS

For the periods ended June 30	Quarter			Year-to-date (six months)		
	2015	2014	% Δ	2015	2014	% Δ
Funds from operations	75,058	60,308	24.5	147,041	116,008	26.8
- Net amortization of premium and discount on debenture issuances	(196)	(181)	8.3	(389)	(248)	56.9
+ Amortization of deferred financing costs	2,334	924	152.6	3,516	2,057	70.9
- Amortization of fair value adjustments of assumed indebtedness	(2,370)	(3,132)	(24.3)	(4,969)	(6,158)	(19.3)
+ Amortization of fair value adjustment of bond investments	20	19	5.3	38	38	—
+ Compensation expense related to long-term incentive plan	524	335	56.4	993	738	34.6
- Capital expenditures – maintenance of rental income generating capacity	(1,743)	(879)	98.3	(2,924)	(1,569)	86.4
+ Accretion of the liability component of convertible debentures	56	52	7.7	112	104	7.7
- Provision for leasing costs	(5,600)	(4,800)	16.7	(11,400)	(9,200)	23.9
- Recognition of leases on a straight-line basis	(2,372)	(1,474)	60.9	(3,791)	(2,279)	66.3
<b>Recurring adjusted funds from operations</b>	<b>65,711</b>	<b>51,172</b>	<b>28.4</b>	<b>128,227</b>	<b>99,491</b>	<b>28.9</b>
<b>Per unit information:</b>						
Adjusted funds from operations (basic)	0.39	0.40	(2.5)	0.77	0.78	(1.3)
Recurring adjusted funds from operations (basic)	0.39	0.40	(2.5)	0.77	0.78	(1.3)
Recurring adjusted funds from operations (FD) <sup>(1)(2)</sup>	0.39	0.40	(2.5)	0.77	0.78	(1.3)
Weighted average number of units outstanding for recurring adjusted funds from operations (basic)	167,921,179	127,808,934		166,121,152	127,476,701	
Weighted average number of units outstanding for recurring adjusted funds from operations (FD) <sup>(1)</sup>	176,445,945	136,325,423		174,730,153	135,955,501	
Payout ratio <sup>(3)</sup>	94.4%	90.0%		95.5%	92.3%	
Cash payout ratio <sup>(4)</sup>	64.6%	64.5%		65.2%	65.8%	

(1) Fully diluted.

(2) The calculation of fully diluted recurring adjusted funds from operations per unit includes the elimination of interest on the dilutive convertible debentures of \$3.0 million for the quarter ended June 30, 2015 [\$3.0 million in 2014] and of \$6.0 million for the six-month period ended June 30, 2015 [\$6.0 million in 2014].

(3) The payout ratio corresponds to the distribution per unit, divided by basic recurring AFFO per unit.

(4) The cash payout ratio corresponds to the cash distribution per unit, divided by basic recurring AFFO per unit.

Recurring AFFO amounted to \$65.7 million for the second quarter of 2015, up 28.4% from the comparable period of 2014, mainly as a result of the acquisitions completed in 2014.

Fully diluted recurring AFFO per unit totalled \$0.39 for the quarter ended June 30, 2015, down \$0.01 from the same period of 2014.

### TRACK RECORD OF RECURRING ADJUSTED FUNDS FROM OPERATIONS PER UNIT

For the six-month periods ended June 30	2015	2014	2013	2012	2011
Recurring adjusted funds from operations per unit (basic)	0.77	0.78	0.76	0.77	0.75
Recurring adjusted funds from operations per unit (FD) <sup>(1)</sup>	0.77	0.78	0.76	0.76	0.74

(1) Fully diluted.

## LIQUIDITY AND CAPITAL RESOURCES

During the first six-month period of 2015, Cominar generated \$55.6 million in cash flows from operating activities. Cominar foresees no difficulty in meeting its short-term obligations and its commitments with funds from operations, refinancing of mortgages payable, debenture or unit issuances, amounts available on its credit facility and cash and cash equivalents.

On November 27, 2014, Cominar filed a short form base shelf prospectus allowing it to issue up to \$1.5 billion in securities during the 25-month period that this prospectus remains valid. Since then, Cominar has issued \$200.0 million in senior unsecured debentures in December 2014 and \$300.0 million in June 2015, as well as \$155.3 million in units in January 2015, leaving an available balance of \$844.7 million for future issuances.

### MORTGAGES PAYABLE

As at June 30, 2015, the nominal balance of mortgages payable was \$1,903.6 million, down \$44.9 million from \$1,948.5 million as at December 31, 2014. This decrease is explained by the repayments of balances at maturity for \$16.2 million at a weighted average interest rate of 5.48% and by the monthly repayments of capital for \$28.7 million. At the end of the period, the weighted average contractual interest rate was 4.74%, down 5 basis points from 4.79% as at December 31, 2014. As at June 30, 2015, the effective weighted average interest rate was 4.16%, down 1 basis point from 4.17% as at December 31, 2014.

Cominar's mortgages payable contractual maturity dates are staggered over a number of years to reduce risks related to renewal. As at June 30, 2015, the residual weighted average term of mortgages payable was 4.5 years, compared to 5.0 years as at December 31, 2014.

The following table shows mortgage contractual maturity dates for the specified periods:

#### CONTRACTUAL MATURITY DATES OF MORTGAGES PAYABLE

For the years ending December 31	Repayment of principal	Balances at maturity	Total	Weighted average interest rate <sup>(1)</sup>
2015 (period from July 1 to December 31)	26,781	255,654	282,435	4.71%
2016	46,623	146,409	193,032	4.49%
2017	39,919	180,173	220,092	4.68%
2018	31,729	409,003	440,732	5.16%
2019	23,735	4,255	27,990	6.20%
2020 and thereafter	106,953	632,360	739,313	4.56%
<b>Total</b>	<b>275,740</b>	<b>1,627,854</b>	<b>1,903,594</b>	<b>4.74%</b>

(1) Calculated on balances at maturity of mortgages payable.

Cominar's management intends to refinance most of the mortgages payable maturing in 2015 and to increase, in general, the loan/value ratio of the properties used as collateral.

## SENIOR UNSECURED DEBENTURES

The following table presents the features of Cominar's senior unsecured debentures, as well as the balance per series, as at June 30, 2015:

### SENIOR UNSECURED DEBENTURES

	Contractual interest rate	Effective interest rate	Date of issuance	Dates of interest payments	Maturity date	Nominal value as at June 30, 2015
						\$
Series 1	4.274%	4.32%	June 2012 <sup>(1)</sup>	June 15 and December 15	June 2017	250,000
Series 2	4.23%	4.37%	December 2012 <sup>(2)</sup>	June 4 and December 4	December 2019	300,000
Series 3	4.00%	4.24%	May 2013	May 2 and November 2	November 2020	100,000
Series 4	4.941%	4.81%	July 2013 <sup>(3)</sup>	July 27 and January 27	July 2020	300,000
Series 5	3.048% <sup>(4)</sup>	3.22%	October 2013	January 9, April 9, July 9 and October 9	October 2015	250,000
Series 6	2.077% <sup>(5)</sup>	2.23%	September 2014	September 22, December 22, March 22 and June 22	September 2016	250,000
Series 7	3.62%	3.70%	September 2014	December 21 and June 21	June 2019	300,000
Series 8	4.25%	4.34%	December 2014	June 8 and December 8	December 2021	200,000
Series 9	4.164%	4.25%	June 2015	June 1 and December 1	June 2022	300,000
Weighted average interest rate	3.86%	3.94%				
<b>Total</b>						<b>2,250,000</b>

(1) Re-opened in September 2012 (\$125.0 million).

(2) Re-opened in February 2013 (\$100.0 million).

(3) Re-opened in January 2014 (\$100.0 million) and March 2014 (\$100.0 million).

(4) Variable interest rate fixed quarterly for the period from April 10, 2015 to July 9, 2015 (corresponding to the three-month CDOR rate plus 205 basis points). The rate for the period from July 10, 2015 to October 9, 2015 was fixed at 3.026%.

(5) Variable interest rate fixed quarterly for the period from June 23, 2015 to September 22, 2015 (corresponding to the three-month CDOR rate plus 108 basis points).

On June 1<sup>st</sup>, 2015, Cominar issued \$300.0 million in Series 9 senior unsecured debentures bearing interest at a rate of 4.164% and maturing in June 2022.

As at June 30, 2015, the residual weighted average term of senior unsecured debentures was 4.0 years.

The following table presents information on Cominar's unencumbered assets and senior unsecured debts:

	As at June 30, 2015		As at December 31, 2014	
	Number of properties	Fair value of properties (\$)	Number of properties	Fair value of properties (\$)
Unencumbered income properties	296	3,791,488	286	3,692,149
Unencumbered assets ratio <sup>(1)(2)</sup>		1.56:1		1.54:1
Senior unsecured debts-to-total-debt ratio <sup>(2)(3)</sup>		53.6%		52.8%

(1) Fair value of unencumbered income properties divided by the unsecured debt (excluding convertible debentures).

(2) These ratios are not defined by IFRS and may differ from similar measures presented by other entities.

(3) Senior unsecured debts divided by total debt.

As at June 30, 2015, Cominar owned unencumbered income properties whose fair value was approximately \$3.8 billion. The unencumbered assets ratio stood at 1.56:1 compared to 1.54:1 as at December 31, 2014.

## CONVERTIBLE DEBENTURES

The following table presents the features of Cominar's unsecured subordinated convertible debentures and their balances by series, as at June 30, 2015:

### CONVERTIBLE DEBENTURES

	Series D	Series E	Weighted average interest rate
Contractual interest rate	6.50%	5.75%	6.15%
Effective interest rate	7.50%	6.43%	7.00%
Date of issuance	September 2009	January 2010	
Amount issued	\$115,000	\$86,250	
Unit conversion price	\$20.50	\$25.00	
Dates of interest payment	March 31 & September 30	June 30 & December 31	
Date of redemption at Cominar's option – unconditional <sup>(1)</sup>	September 2014	June 2015	
Maturity date	September 2016	June 2017	
			<b>Total</b>
	\$	\$	\$
Nominal value as at June 30, 2015	99,786	86,250	186,036

(1) Cominar may, at its option, elect to satisfy its obligation to pay the principal amount of the debentures that are to be redeemed or that have matured by issuing units to debenture holders.

On July 6, 2015, Cominar redeemed early all of the Series E convertible debentures totalling \$86.3 million and bearing interest at 5.75%. This redemption will result in interest savings in the next quarters and in the removal of the dilution arising from these convertible debentures.

## BANK BORROWINGS

As at June 30, 2015, Cominar had an unsecured revolving operating and acquisition credit facility of up to \$550.0 million which will mature in August 2018. This facility bears interest at prime rate plus 70 basis points or at bankers' acceptance rate plus 170 basis points. As at June 30, 2015, bank borrowings totalled \$183.4 million, compared to \$457.3 million as at December 31, 2014.

## DEBT SUMMARY

The following table presents a comparative debt summary:

	As at June 30, 2015			As at December 31, 2014		
	\$	Weighted average interest rate	Residual weighted average term	\$	Weighted average interest rate	Residual weighted average term
Mortgages payable	1,919,314	4.74%	4.5 years	1,968,919	4.79%	5.0 years
Debentures	2,244,834	3.86%	4.0 years	1,945,627	3.89%	4.0 years
Convertible debentures	184,861	6.15%	0.7 year	183,081	6.15%	2.1 years
Bank borrowings	183,430	3.00%	3.1 years	457,323	3.13%	2.6 years
<b>Total debt</b>	<b>4,532,439</b>	<b>4.30%</b>	<b>4.0 years</b>	<b>4,554,950</b>	<b>4.29%</b>	<b>4.2 years</b>

During the first six months of 2015, the weighted average interest rate on Cominar's total debt increased by 1 basis point from 4.29% as at December 31, 2014 to 4.30% as at June 30, 2015.

## DEBT RATIO

The following table presents the evolution of debt ratios:

DEBT RATIO			
As at	June 30, 2015	December 31, 2014	June 30, 2014
Cash and cash equivalents	(6,039)	(5,909)	(7,100)
Mortgages payable	1,919,314	1,968,919	1,862,767
Debentures	2,244,834	1,945,627	1,198,059
Convertible debentures	184,861	183,081	182,413
Bank borrowings	183,430	457,323	196,951
<b>Total debt</b>	<b>4,526,400</b>	<b>4,549,041</b>	<b>3,433,090</b>
Total assets less cash and cash equivalents	8,293,979	8,103,510	6,432,647
<b>Overall debt ratio<sup>(1)(2)</sup></b>	<b>54.6%</b>	<b>56.1%</b>	<b>53.4%</b>
<b>Debt ratio (excluding convertible debentures)<sup>(2)</sup></b>	<b>52.3%</b>	<b>53.9%</b>	<b>50.5%</b>

(1) Total of cash and cash equivalents, bank borrowings, mortgages payable, debentures and convertible debentures divided by total assets less cash and cash equivalents.  
(2) This ratio is not defined by IFRS and may differ from similar measures presented by other entities.

As at June 30, 2015, the debt ratio (excluding convertible debentures) was 52.3%, compared to 53.9% as at December 31, 2014.

In accordance with Cominar's financial management policies on maintaining a sound and strong financial position over the long-term and providing unitholders with consistent and stable distributions, Cominar generally aims to maintain a debt ratio of approximately 50% of the gross carrying amount, even though the Contract of Trust provides for a ratio of up to 60% (65% if convertible debentures are outstanding).

## INTEREST COVERAGE RATIO

Cominar calculates its interest coverage ratio by dividing net operating income less Trust administrative expenses by finance charges. The interest coverage ratio is used to assess Cominar's ability to pay interest on its total debt from operating revenues. As at June 30, 2015, Cominar's annualized interest coverage ratio stood at 2.64:1 [2.67:1 as at December 31, 2014], evidence of its capacity to meet its interest payment obligations.

## OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL COMMITMENTS

Cominar has no off-balance sheet arrangements that have or are likely to have a significant impact on its operating results or its financial position, including its cash position and sources of financing.

Cominar has no significant contractual commitments other than those arising from its long-term debt and payments due under emphyteutic leases on land held for income properties.

## PROPERTY PORTFOLIO

The following table presents information on the property portfolio, including Cominar's proportionate share:

	June 30, 2015	December 31, 2014	% Δ
Income properties	7,890,420	7,784,542	0.4
Properties under development and land held for future development	155,333	130,757	18.1
Number of income properties	567	563	—
Leasable area (sq. ft.)	45,982,000	45,252,000	—

### SUMMARY BY OPERATING SEGMENT

	June 30, 2015		December 31, 2014	
	Number of properties	Leasable area (sq. ft.)	Number of properties	Leasable area (sq. ft.)
Office	136	14,994,000	136	14 994 000
Retail	196	12,845,000	196	12 845 000
Industrial and mixed-use	235	18,143,000	231	17 413 000
<b>Total</b>	<b>567</b>	<b>45,982,000</b>	<b>563</b>	<b>45 252 000</b>

### SUMMARY BY GEOGRAPHIC MARKET

	June 30, 2015		December 31, 2014	
	Number of properties	Leasable area (sq. ft.)	Number of properties	Leasable area (sq. ft.)
Québec	134	10,235,000	133	10 202 000
Montréal	304	26,165,000	301	25 468 000
Ontario <sup>(1)</sup>	55	5,766,000	55	5 766 000
Atlantic Provinces	60	2,709,000	60	2 709 000
Western Canada	14	1,107,000	14	1 107 000
<b>Total</b>	<b>567</b>	<b>45,982,000</b>	<b>563</b>	<b>45 252 000</b>

(1) For presentation purposes, the Gatineau area is included in the Ontario geographic market.

## ACQUISITIONS AND INVESTMENTS

Over the years, Cominar has achieved much of its growth through the acquisition of companies and high-quality properties based on strict selection criteria, while maintaining an appropriate allocation among its three business segments, namely, office buildings, retail buildings and industrial and mixed-use properties, and geographic diversification of its property portfolio.

### ACQUISITION OF INCOME PROPERTIES

On April 23, 2015, Cominar acquired a portfolio of 3 industrial properties with total leasable area of approximately 697,000 square feet, located in the greater Montréal area, for a purchase price of \$34.5 million paid in cash. The capitalization rate for this transaction is 8.1%.

The following table presents additional information on these acquisitions:

Investment property	City/Province	Business segment <sup>(1)</sup>	Leasable area sq. ft.
2125 23 <sup>rd</sup> Avenue	Montreal, Qc	I	199,000
2177 23 <sup>rd</sup> Avenue	Montreal, Qc	I	210,000
5205 Fairway Street	Montreal, Qc	I	288,000
			697,000

(1) I: Industrial and mixed-use.

## TRANSFER TO INCOME PROPERTIES

During the second quarter of 2015, Cominar completed the construction of an industrial and mixed-used property that it transferred from property under development to income property. Located in Lévis, in the suburbs of Québec, this \$5.9 million property, with a leasable area of 33,000 square feet, has an occupancy rate of 100% and its capitalization rate is 8.1 %.

## INVESTMENTS IN INCOME PROPERTIES

Cominar continues to develop its income properties in the normal course of business. Investments made include additions, expansions, modernizations, modifications and upgrades to existing properties with a view to increasing or maintaining their rental income generating capacity.

During the second quarter of 2015, Cominar incurred \$20.9 million [\$16.1 million in 2014] in capital expenditures particularly to increase the rental income generating capacity of its properties or to reduce the related operating expenses. During the quarter, Cominar also incurred \$1.7 million [\$0.9 million in 2014] in capital expenditures to maintain rental income generating capacity, consisting mainly of major expenditures for maintenance and repairs, as well as property equipment replacements, which will garner benefits for Cominar for the coming years. These expenditures do not include current repair and maintenance costs.

Finally, Cominar invests in leasehold improvements that aim to increase the value of its properties through higher lease rates, as well as in other leasing costs, mostly brokerage fees and tenant inducements. The level of investment required may vary from quarter to quarter since it closely depends on lease renewals and the signing of new leases. It also depends on increases in rental space due to newly acquired, expanded or upgraded properties, or rental space transferred from properties under development. During the second quarter of 2015, Cominar made investments of \$8.5 million in this respect [\$8.9 million in 2014].

## PROPERTIES UNDER CONSTRUCTION AND DEVELOPMENT PROJECTS

As part of the acquisition of the investment property portfolio from Ivanhoé Cambridge in 2014 for an amount of \$1.63 billion, Cominar acquired an office property under development with a leasable area of 118,000 square feet located in Laval as part of the Centropolis complex, for total estimated cost of \$28.2 million, including leasing cost and leasehold improvements. Occupancy of this property began at the end of 2014 and will be continued during 2015. The capitalization rate of this property is estimated at 7.1%.

Cominar, at 50%, and Groupe Dallaire Inc., are in joint venture for the purpose of commercial land development located on Highway 40, one of the main arteries of Québec. It is foreseen that this project will consist primarily of commercial space, the first three phases being comprised of an office building of approximately 76,000 square feet and two commercial buildings totalling approximately 90,000 square feet. The capitalization rate of these properties is estimated at 8.8%. Moreover, Cominar, at 75%, and Groupe Dallaire Inc., are in joint venture for the purpose of commercial land development located on this same artery.

## INVESTMENT IN A MORTGAGE RECEIVABLE

During fiscal 2014, Cominar entered into a loan agreement with a related party, a company indirectly owned by the Dallaire family, regarding the realization of a future real estate development project on Laurier Boulevard, in Québec. The underlying land is subject to a mortgage guarantee in favour of Cominar. As at June 30, 2015, the mortgage receivable of \$8.3 million bears interest at bankers' acceptance rate plus 250 basis points, payable monthly. The timeline, the construction plans and the terms of Cominar's interest in this project are to be finalized, when the non-permitted components for a real estate investment trust are excluded. Once that is done, Cominar can choose to participate in the construction of the project. The joint agreement provides Cominar with the

opportunity to contribute to the realization of this large-scale project, in Québec, while reducing the risk associated with the development of such project.

## REAL ESTATE OPERATIONS

### OCCUPANCY RATE

As at June 30, 2015, the average occupancy rate of our properties was 92.3%, compared to 94.4% as at December 31, 2014. This decrease is mainly due to Target stores closure.

#### OCCUPANCY RATE TRACK RECORD

	June 30, 2015	December 31, 2014	December 31, 2013	December 31, 2012	December 31, 2011
Operating segment (%)					
Office	91.6	93.5	93.3	94.3	95.2
Retail	89.8	94.7	94.2	94.6	96.9
Industrial and mixed-use	94.5	94.9	92.4	93.1	91.8
<b>Portfolio total</b>	<b>92.3</b>	<b>94.4</b>	<b>93.1</b>	<b>93.9</b>	<b>93.6</b>

### LEASING ACTIVITY

The following table summarizes Cominar's leasing activity in 2015:

#### LEASING ACTIVITY

	Office	Retail	Industrial and mixed-use	Total
<b>Leases maturing during the year 2015</b>				
Number of clients	434	512	339	1,285
Leasable area (sq. ft.)	2,580,000	1,334,000	3,444,000	7,358,000
Average net rent (\$/sq. ft.)	12.94	17.12	5.71	10.31
<b>Renewed leases during the six-month period</b>				
Number of clients	187	252	135	574
Leasable area (sq. ft.)	1,219,000	766,000	1,888,000	3,873,000
Average net rent of leases maturing (\$/sq. ft.)	12.70	17.53	5.39	10.12
Average net rent of renewed leases (\$/sq. ft.)	12.57	17.32	5.58	10.10
<b>Retention rate (%)</b>	<b>47.3</b>	<b>57.4</b>	<b>54.8</b>	<b>52.6</b>
<b>New leases during the six-month period</b>				
Number of clients	91	59	74	224
Leasable area (sq. ft.)	513,000	146,000	834,000	1,493,000
Average net rent (\$/sq. ft.)	17.49	9.62	5.52	10.03

In 2015, 16.0% of leasable area expired or will expire. 52.6% of these leases were renewed during the first six months of 2015 and new leases were also signed, representing 1.5 million square feet of leasable area.

The following table shows the average net rent growth of renewed leases:

#### GROWTH IN AVERAGE NET RENT OF RENEWED LEASES

	For the six-month period ended June 30, 2015	For the year ended December 31, 2014
	%	%
<b>Operating segment</b>		
Office	(1.0)	1.3
Retail	(1.2)	3.6
Industrial and mixed-use	3.5	4.2
<b>Portfolio total</b>	<b>(0.2)</b>	<b>2.4</b>

The decrease in average net rent of renewed leases in the office segment comes mainly from the Ottawa region.

Despite the turbulence in the retail segment, our leasing teams are working hard on renewing our leases maturing in the coming quarters with the best possible average net rent.

The following table presents lease maturities over the next five years:

#### LEASE MATURITIES

	2016	2017	2018	2019	2020
<b>Office</b>					
Leasable area (sq. ft.)	2,266,000	1,869,000	1,988,000	1,589,000	902,000
Average net rent (\$/sq. ft.)	13.98	14.26	13.61	12.72	14.51
% of portfolio – Office	15.1	12.5	13.3	10.6	6.0
<b>Retail</b>					
Leasable area (sq. ft.)	1,418,000	1,685,000	2,081,000	1,504,000	1,430,000
Average net rent (\$/sq. ft.)	17.73	15.36	13.32	15.79	18.62
% of portfolio – Retail	11.0	13.1	16.2	11.7	11.1
<b>Industrial and mixed-use</b>					
Leasable area (sq. ft.)	2,603,000	2,742,000	2,356,000	1,039,000	1,721,000
Average net rent (\$/sq. ft.)	5.71	6.59	6.44	6.95	5.74
% of portfolio – Industrial and mixed-use	14.4	15.1	13.0	5.7	9.5
<b>Portfolio total</b>					
Leasable area (sq. ft.)	6,287,000	6,296,000	6,425,000	4,132,000	4,053,000
Average net rent (\$/sq. ft.)	11.40	11.21	10.89	12.39	12.23
% of portfolio	13.7	13.7	14.0	9.0	8.8

The following table summarizes information on leases as at June 30, 2015:

	Average remaining lease term	Average leased area per client	Average net rent/ sq. ft.
	years	sq. ft.	\$
Office	4.1	7,000	13.90
Retail	3.7	4,200	15.35
Industrial and mixed-use	4.6	13,900	6.03
<b>Portfolio average</b>	<b>4.2</b>	<b>7,100</b>	<b>11.23</b>

Cominar has a broad, highly diversified retail client base consisting of about 6,000 clients occupying an average of approximately 7,100 square feet each. Our top three clients, Public Works Canada, Canadian National Railway Company and *Société québécoise des infrastructures*, account for approximately 4.8%, 3.3% and 3.1% of our net operating income, respectively, arising from several leases with staggered maturities. The stability and quality of our cash flows from operating activities are enhanced by the fact that approximately 9.6% come from government agencies representing approximately 105 leases.

The following table presents our top ten clients by percentage of net operating income:

Client	% of net operating income
Public Works Canada	4.8
Canadian National Railway Company	3.3
Société québécoise des infrastructures	3.1
Jean Coutu Group	1.4
Ericsson Canada	1.3
Scotiabank	1.0
Shoppers Drug Mart	0.8
Cinram Canada	0.7
Sobeys	0.6
Famous Players	0.6
<b>Total</b>	<b>17.6</b>

## ISSUED AND OUTSTANDING UNITS

On January 30, 2015, Cominar closed a public offering of 7,901,650 units including the full exercise of the over-allotment option at a price of \$19.65 per unit. Total net proceeds received by Cominar amounted to \$148.7 million, after deducting the underwriters' fee and costs related to the offering. Net proceeds from this offering was used to repay the unsecured revolving credit facility.

	For the six-month period ended June 30, 2015	For the year ended December 31, 2014
Units issued and outstanding, beginning of period	158,689,195	127,051,095
+ Public offering	7,901,650	15,131,700
+ Private placement	—	13,158,000
+ Exercise of options	266,200	92,000
+ Distribution reinvestment plan	1,735,431	3,247,589
+ Conversion of deferred units	—	8,811
<b>Units issued and outstanding, end of period</b>	<b>168,592,476</b>	<b>158,689,195</b>

Additional information	August 4, 2015
Issued and outstanding units	168,965,303
Outstanding unit options	8,368,650
Potential units – conversion of convertible debentures	5,874,603
Deferred units and restricted units	173,560

## RELATED PARTY TRANSACTIONS

Michel Dallaire and Alain Dallaire, trustees and members of Cominar's management team, exercise indirect control over Dallaire Group Inc. and Dalcon Inc. During the second quarter of 2015, Cominar recorded \$126 thousand in net rental income from Dalcon Inc. and Dallaire Group Inc. Cominar also incurred costs of \$5.9 million for leasehold improvements performed by Dalcon Inc. on its behalf and costs of \$16.1 million for the construction and development of investment properties.

Cominar recorded \$72 thousand in interest income from Dallaire Group Inc. during the second quarter of 2015.

Cominar owns participations of 50% and of 75% in joint ventures with Groupe Dallaire Inc. for a total net investment by Cominar of \$59.9 million. The business objective of these joint ventures is the ownership, management and development of its real estate projects.

These transactions were entered into in the normal course of business and were measured at the exchange amount. By retaining the services of related companies for property construction work and leasehold improvements, Cominar achieves significant time and cost savings while providing better service to its clients.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROL OVER FINANCIAL REPORTING

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The President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer of Cominar are responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in Canadian Securities Administrators' Multilateral Instrument 52-109.

Evaluations are performed regularly to assess the effectiveness of DC&P, including this interim MD&A and the condensed interim consolidated financial statements. Based on these evaluations, the President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer concluded that the DC&P were effective as at the end of the quarter ended June 30, 2015, and that the current controls and procedures provide reasonable assurance that material information about Cominar, including its consolidated subsidiaries, is made known to them during the period in which these reports are being prepared.

Evaluations are also performed to assess the effectiveness of ICFR. Based on those evaluations, the President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer of Cominar concluded that ICFR was effective as at the end of the quarter ended June 30, 2015, and, more specifically, that the financial reporting is reliable and that the condensed interim consolidated financial statements have been prepared for financial reporting purposes in accordance with IFRS.

No changes were made to the Trust's internal controls over financial reporting during the second quarter of 2015 that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

## SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

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Our interim MD&A is based upon Cominar's condensed interim consolidated financial statements, which have been prepared in accordance with IFRS applicable to the preparation of interim financial statements. The accounting policies and application methods thereof have been consistently applied throughout each of the periods presented in these condensed interim consolidated financial statements and are the same as those used in the preparation of the audited annual financial statements as at December 31, 2014. The preparation and presentation of the condensed interim consolidated financial statements and any other financial information contained in this interim MD&A includes the proper selection and application of appropriate accounting principles and policies, which require management to make estimates and informed judgments. Our estimates are based upon assumptions which we believe to be reasonable, such as those often based upon past experience. They represent the basis of our judgments to establish the carrying amount of assets and liabilities. Use of other accounting policies or methods of estimation might have yielded different amounts than those presented. Actual results could differ.

### Investment properties

An investment property is an immovable property held by Cominar to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods and services or for administrative purposes, or for sale in the ordinary course of business. Investment properties include income properties, properties under development and land held for future development.

Cominar presents its investment properties based on the fair value model. Fair value is the amount for which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction. Any change in the fair value is recognized in profit or loss in the period in which it arises. The fair value of investment properties should reflect market conditions at the end of the

reporting period. Fair value is time-specific as at a given date. As market conditions could change, the amount presented as fair value could be incorrect or inadequate at another date. The fair value of investment properties is based on measurements derived from management's estimates or valuations from independent appraisers, plus capital expenditures made since the most recent appraisal. Management regularly reviews appraisals of its investment properties between the appraisal dates in order to determine whether the related assumptions, such as net operating income and capitalization rates, still apply. These assumptions are compared to market data issued by independent experts. When increases or decreases are required, Cominar adjusts the carrying amount of its investment properties.

The fair value of Cominar's investment properties recorded on the balance sheet in accordance with IFRS is the sum of the fair values of each investment property considered individually and does not necessarily reflect the contribution of the following elements that characterize Cominar: (i) the composition of the property portfolio diversified through its client base, geographic markets and business segments; (ii) synergies among different investment properties; and (iii) a fully integrated management approach. Therefore, the fair value of Cominar's investment properties taken as a whole could differ from that appearing on the consolidated balance sheet.

Properties under development in the construction phase are measured at cost until their fair value can be reliably determined, usually when development has been completed. The fair value of land held for future development is based on recent prices derived from comparable market transactions.

#### **Capitalization of costs**

Cominar capitalizes into investment properties the costs incurred to increase their capacity, replace certain components and make improvements after the acquisition date. Cominar also capitalizes major maintenance and repair expenses providing benefits that will last far beyond the end of the reporting period. For major revitalization projects of income properties that take place over a substantial period of time, Cominar capitalizes the borrowing costs that are directly attributable to the investments in question.

Concerning properties under development and land held for future development, Cominar capitalizes all direct costs incurred for their acquisition, development and construction. Such capitalized costs also include borrowing costs that are directly attributable to the property concerned. Cominar begins capitalizing borrowing costs when it incurs expenditures for the properties in question and when it undertakes activities that are necessary to prepare these properties for their intended use. Cominar ceases capitalizing borrowing costs when the asset is ready for management's intended use.

When Cominar determines that the acquisition of an investment property is an asset acquisition, it capitalizes all costs that are directly related to the acquisition of the property, as well as all expenses incurred to carry out the transaction.

#### **Leasing costs**

Leasehold improvements, incurred directly by Cominar or through an allowance to tenants, as well as initial direct costs, mostly brokerage fees incurred to negotiate or prepare leases, are not amortized.

Tenant inducements, mostly the payment of a monetary allowance to tenants and the granting of free occupancy periods, are recognized on the balance sheet and are subsequently amortized against rental revenue from investment properties on a straight-line basis over the related lease term.

All these costs are added to the carrying amount of investment properties as they are incurred.

#### **Financial instruments**

Cominar groups its financial instruments into classes according to their nature and characteristics. Management determines such classification upon initial measurement, which is usually at the date of acquisition.

Cominar uses the following classifications for its financial instruments:

- Cash and cash equivalents, mortgage receivable and accounts receivable, including loans to certain clients, are classified as "Loans and receivables." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method. For Cominar, this value generally represents cost.
- Mortgages payable, debentures, convertible debentures, bank borrowings and accounts payable and accrued liabilities are classified as "Other financial liabilities." They are initially measured at fair value. Subsequently, they are measured at amortized cost using the effective interest method.

**Cash and cash equivalents**

Cash and cash equivalents consist of cash and investments that are readily convertible into a known amount of cash, that are not subject to a significant risk of change in value and that have original maturities of three months or less. Bank borrowings are considered to be financing arrangements.

**Deferred financing costs**

Issue costs incurred to obtain term loan financing, typically through mortgages payable, debentures and convertible debentures, are applied against the borrowings and are amortized using the effective interest rate method over the term of the related debt.

Financing costs related to the operating and acquisition credit facility are recorded as assets under prepaid expenses and other assets and are amortized on a straight-line basis over the term of the credit facility.

**Revenue recognition**

Management has determined that all leases concluded between Cominar and its tenants are operating leases. Minimum lease payments are recognized using the straight-line method over the term of the related leases, and the excess of payments recognized over amounts payable is recorded on Cominar's consolidated balance sheet under investment properties. Leases generally provide for the tenants' payment of maintenance expenses for common elements, realty taxes and other operating costs, such payment being recognized as operating revenues in the period when the right to payment vests. Percentage leases are recognized when the minimum sales level has been reached pursuant to the related leases. Lease cancellation fees are recognized when they are due. Lastly, incidental income is recognized when services are rendered.

**Long term incentive plan**

Cominar has a long term incentive plan in order to attract, retain and motivate its employees to attain Cominar's objectives. This plan does not provide for any cash settlements.

*Unit purchase options*

Cominar recognizes a compensation expense on units granted, based on their fair value, which is calculated using an option valuation model when granted. The compensation expense is amortized using the graded vesting method.

*Restricted units*

Cominar recognizes a compensation expense on restricted unit options granted, based on their fair value on the date of the grant. The fair value of restricted units is represented by the market value of Cominar units on the date of the grant. The compensation expense is amortized on a straight-line basis over the duration of the vesting period.

*Deferred units*

Cominar recognizes compensation expense on deferred units granted, based on their fair value on the date of the grant. The fair value of restricted units is represented by the market value of Cominar units on the date of the grant. The compensation expense is amortized using the graded vesting method.

**Income taxes**

Cominar is considered as a mutual fund trust for income tax purposes. Pursuant to the Contract of Trust, the trustees intend to distribute or designate all taxable income directly earned by Cominar to unitholders and to deduct such distributions and allocations from its income for tax purposes. Therefore, no provision for income taxes is required.

Cominar's subsidiaries that are incorporated as business corporations are subject to tax on their taxable income under the *Income Tax Act* (Canada) and the taxation acts of the provinces concerned. These subsidiaries account for their current or recovered taxes at the current enacted tax rates and use the asset and liability method to account for deferred taxes. The net deferred tax liability represents the cumulative amount of taxes applicable to temporary differences between the reported carrying amounts and tax bases of the assets and liabilities.

**Per unit calculations**

Basic net income per unit is calculated based on the weighted average number of units outstanding for the period. The calculation of net income per unit on a diluted basis considers the potential issuance of units in accordance with the long term incentive plan and the potential issuance of units under convertible debentures, if dilutive.

### Segment information

Segment information is presented in accordance with IFRS 8, “Operating segments,” which recommends presenting and disclosing segment information in accordance with information that is regularly assessed by the chief operating decision makers in order to determine the performance of each segment.

## FUTURE ACCOUNTING POLICY CHANGES

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### IFRS 15, “Revenue from Contracts with Customers”

In May 2014, the International Accounting Standards Board (“IASB”) issued IFRS 15, “Revenue from Contracts with Customers.” IFRS 15 specifies how and when to recognize revenue and requires entities to provide users of financial statements with more informative, relevant disclosures. This standard will supersede IAS 18, “Revenue,” IAS 11, “Construction Contracts,” and a number of revenue-related interpretations. Application of the standard will be mandatory for all IFRS reporters, and will apply to nearly all contracts with customers: the main exceptions are leases, financial instruments and insurance contracts. IFRS 15 will be effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. Cominar is currently assessing the impacts of adopting this new standard on its consolidated financial statements.

### IFRS 9, “Financial Instruments”

In July 2014, the IASB published its final version of IFRS 9, which will replace IAS 39, “Financial Instruments: Recognition and Measurement.” The new standard includes guidance on recognition and derecognition of financial assets and financial liabilities, impairment and hedge accounting. IFRS 9 will be effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. Cominar is currently assessing the impacts of adopting this new standard on its consolidated financial statements.

## RISKS AND UNCERTAINTIES

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Like all real estate entities, Cominar is exposed, in the normal course of business, to various risk factors that may have an impact on its ability to attain strategic objectives, despite all the measures implemented to counter them. The risks and uncertainties identified by Cominar are:

- Access to capital and debt financing, and current global financial conditions
- Debt financing
- Ownership of immovable property
- Environmental matters
- Legal risks
- Competition
- Acquisitions
- Property development program
- Recruitment and retention of employees and executives
- Limit on activities
- General uninsured losses
- Risk factors related to the ownership of securities and debt securities
- Status for tax purposes

Therefore, unitholders should consider these risks and uncertainties when assessing the Trust’s outlook in terms of investment potential. To obtain a complete description of the risks and uncertainties identified by Cominar, the reader is invited to refer to our 2014 Annual Report, as well as our 2014 Annual Information Form.

# CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

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COMINAR REAL ESTATE INVESTMENT TRUST  
June 30, 2015

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Unaudited

# CONSOLIDATED BALANCE SHEETS

[unaudited, in thousands of Canadian dollars]

	Note	June 30, 2015	December 31, 2014
		\$	\$
<b>ASSETS</b>			
Investment properties			
Income properties	4	7,803,585	7,697,823
Properties under development	5	51,871	53,150
Land held for future development	5	71,176	68,788
		7,926,632	7,819,761
Investments in joint ventures	6	59,906	41,633
Goodwill		166,971	166,971
Mortgage receivable		8,250	8,250
Accounts receivable		53,863	52,044
Prepaid expenses and other assets		78,357	14,851
Cash and cash equivalents		6,039	5,909
<b>Total assets</b>		<b>8,300,018</b>	<b>8,109,419</b>
<b>LIABILITIES</b>			
Mortgages payable	7	1,919,314	1,968,919
Debentures	8	2,244,834	1,945,627
Convertible debentures		184,861	183,081
Bank borrowings		183,430	457,323
Accounts payable and accrued liabilities		117,853	133,728
Deferred tax liabilities		10,521	10,310
Distributions payable to unitholders		20,971	—
<b>Total liabilities</b>		<b>4,681,784</b>	<b>4,698,988</b>
<b>UNITHOLDERS' EQUITY</b>			
Unitholders' equity		3,618,234	3,410,431
<b>Total liabilities and unitholders' equity</b>		<b>8,300,018</b>	<b>8,109,419</b>

See accompanying notes to the condensed interim consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENTS OF UNITHOLDERS' EQUITY

For the periods ended June 30  
[unaudited, in thousands of Canadian dollars]

	Note	Unitholders' contributions	Cumulative net income	Cumulative distributions	Contributed surplus	Equity component of convertible debentures	Total
		\$	\$	\$	\$	\$	\$
Balance as at January 1, 2015		2,839,515	1,733,684	(1,169,938)	5,746	1,424	3,410,431
Net income and comprehensive income		—	145,439	—	—	—	145,439
Distributions to unitholders		—	—	(125,138)	—	—	(125,138)
Unit issuances	9	193,035	—	—	—	—	193,035
Unit issuance expenses	9	(6,548)	—	—	—	—	(6,548)
Long-term incentive plan		—	141	—	874	—	1,015
Balance as at June 30, 2015		3,026,002	1,879,264	(1,295,076)	6,620	1,424	3,618,234

	Note	Unitholders' contributions	Cumulative net income	Cumulative distributions	Contributed surplus	Equity component of convertible debentures	Total
		\$	\$	\$	\$	\$	\$
Balance as at January 1, 2014		2,251,974	1,533,573	(966,563)	4,972	1,424	2,825,380
Net income and comprehensive income		—	114,629	—	—	—	114,629
Distributions to unitholders		—	—	(92,965)	—	—	(92,965)
Unit issuances	9	22,050	—	—	—	—	22,050
Unit issuance expenses	9	(197)	—	—	—	—	(197)
Long-term incentive plan		—	60	—	918	—	978
Balance as at June 30, 2014		2,273,827	1,648,262	(1,059,528)	5,890	1,424	2,869,875

See accompanying notes to the condensed interim consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the periods ended June 30

[unaudited, in thousands of Canadian dollars, except per unit amounts]

	Note	Quarter		Year-to-date (six months)	
		2015	2014	2015	2014
		\$	\$	\$	\$
<b>Operating revenues</b>					
Rental revenue from investment properties		224,769	177,459	454,180	351,130
<b>Operating expenses</b>					
Operating costs		45,610	35,356	98,393	74,992
Realty taxes and services		52,591	41,549	106,025	81,483
Property management expenses		3,775	3,280	7,903	6,603
		101,976	80,185	212,321	163,078
<b>Net operating income</b>					
		122,793	97,274	241,859	188,052
Finance charges		(44,994)	(34,798)	(89,136)	(68,034)
Trust administrative expenses		(4,100)	(3,391)	(8,327)	(6,366)
Share of net income from investment in joint ventures	6	697	630	1,254	1,288
<b>Income before income taxes</b>					
		74,396	59,715	145,650	114,940
<b>Income taxes</b>					
		(110)	(156)	(211)	(311)
<b>Net income and comprehensive income</b>					
		74,286	59,559	145,439	114,629
<b>Basic net income per unit</b>					
	10	0.44	0.47	0.88	0.90
<b>Diluted net income per unit</b>					
	10	0.44	0.45	0.87	0.88

See accompanying notes to the condensed interim consolidated financial statements.

# INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

For the periods ended June 30  
[unaudited, in thousands of Canadian dollars]

	Note	Quarter		Year-to-date (six months)	
		2015	2014	2015	2014
		\$	\$	\$	\$
<b>OPERATING ACTIVITIES</b>					
Net income		74,286	59,559	145,439	114,629
Adjustments for:					
Excess of share of net income over distributions received from the investment in joint ventures	6	(697)	(580)	(1,054)	(1,038)
Amortization		65	(2,103)	(1,236)	(3,799)
Compensation expense related to long-term incentive plan		524	335	993	738
Deferred income taxes		110	156	211	311
Recognition of leases on a straight-line basis	4	(2,334)	(1,433)	(3,715)	(2,174)
Changes in non-cash working capital items	11	(46,527)	(29,822)	(85,010)	(38,339)
<b>Cash flows provided by operating activities</b>		<b>25,427</b>	<b>26,112</b>	<b>55,628</b>	<b>70,328</b>
<b>INVESTING ACTIVITIES</b>					
Acquisitions of and investments in income properties	4	(64,463)	(94,773)	(91,595)	(283,230)
Acquisitions of and investments in properties under development and land held for future development	5	(3,993)	(6,495)	(7,415)	(28,421)
Mortgage receivable		—	(8,250)	—	(8,250)
Return of capital from a joint venture	6	—	—	1,231	53,116
Net proceeds from disposal of a portion of the investment in a joint venture	6	—	—	—	20,150
Contribution to the capital of a joint venture – cash	6	—	—	(18,450)	—
Net proceeds from the sale of investment properties		—	2,000	—	2,000
Change in other assets		(1,006)	(274)	(1,066)	396
<b>Cash flows used in investing activities</b>		<b>(69,462)</b>	<b>(107,792)</b>	<b>(117,295)</b>	<b>(244,239)</b>
<b>FINANCING ACTIVITIES</b>					
Distributions to unitholders		(42,901)	(33,988)	(71,140)	(55,598)
Bank borrowings		(188,656)	155,474	(273,893)	91,254
Financing costs of mortgages payable		(83)	(85)	(95)	(244)
Net proceeds from issuance of debentures		298,436	72	298,403	202,756
Net proceeds from issuance of units	9	268	(105)	153,390	(129)
Repayments of balances at maturity of mortgages payable	7	(7,010)	(26,522)	(16,152)	(40,783)
Monthly repayments of mortgages payable	7	(14,381)	(13,326)	(28,716)	(25,987)
<b>Cash flows provided by financing activities</b>		<b>45,673</b>	<b>81,520</b>	<b>61,797</b>	<b>171,269</b>
Net change in cash and cash equivalents		1,638	(160)	130	(2,642)
Cash and cash equivalents, beginning of period		4,401	7,260	5,909	9,742
Cash and cash equivalents, end of period		6,039	7,100	6,039	7,100
<b>Other information</b>					
Interest paid		52,815	41,950	94,412	71,909
Distributions received from joint ventures	6	—	50	200	250

See accompanying notes to the condensed interim consolidated financial statements.

# NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the periods ended June 30, 2015 and 2014

[unaudited, in thousands of Canadian dollars, except per unit amounts]

## 1) DESCRIPTION OF THE TRUST

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Cominar Real Estate Investment Trust ("Cominar" or the "Trust") is an unincorporated closed-end real estate investment trust created by a Contract of Trust on March 31, 1998, under the laws of the Province of Quebec. As at June 30, 2015, Cominar owned and managed a real estate portfolio of 567 high-quality properties that covered a total area of 46.0 million square feet in Quebec, Ontario, the Atlantic Provinces and Western Canada.

Cominar is listed on the Toronto Stock Exchange and its units trade under the symbol "CUF.UN." The head office is located at Complexe Jules-Dallaire – T3, 2820 Laurier Boulevard, Suite 850, Québec, Quebec, Canada, G1V 0C1. Additional information about the Trust is available on Cominar's website at [www.cominar.com](http://www.cominar.com).

The Board of Trustees approved Cominar's condensed interim consolidated financial statements on August 4, 2015.

## 2) SIGNIFICANT ACCOUNTING POLICIES

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### Basis of presentation

Cominar's unaudited condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements, and comply notably with the requirements of IAS 34, "Interim Financial Reporting." They do not include all the disclosures that will normally be found in the Trust's annual consolidated financial statements. The accounting policies and application methods thereof have been consistently applied throughout each of the periods presented in these condensed interim consolidated financial statements. These condensed interim consolidated financial statements should be read in conjunction with Cominar's IFRS annual consolidated financial statements for the fiscal year ended December 31, 2014.

## 3) ACQUISITION

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### ACQUISITION OF INCOME PROPERTIES

On April 23, 2015, Cominar acquired a portfolio of 3 industrial properties with total leasable area of 697,000 square feet, located in the greater Montréal area, for a purchase price of \$34,500 paid in cash.

This transaction was accounted for using the acquisition method. The results of operations from the acquired income properties are included in the condensed interim consolidated financial statements as of their dates of acquisition.

The following table summarizes the estimated fair values at the acquisition date of acquired net assets:

	Estimated fair values
	\$
Income properties	34,500
Working capital adjustments	(26)
Deposit on acquisition <sup>(1)</sup>	(2,500)
<b>Total cash consideration paid on acquisition</b>	<b>31,974</b>

(1) A deposit of \$2,500 had been made during the fiscal year ended December 31, 2014.

#### 4) INCOME PROPERTIES

	For the six-month period ended June 30, 2015	For the year ended December 31, 2014
	\$	\$
Balance, beginning of period	7,697,823	5,654,825
Business combination	—	1,595,115
Acquisitions and related costs	32,988	386,387
Fair value adjustment <sup>(1)</sup>	—	(33,951)
Capital costs	59,815	123,456
Disposals	—	(2,000)
Transfer of an income property as contribution to a joint venture	—	(97,850)
Transfer from properties under development	5,940	58,353
Change in initial direct costs	3,304	9,862
Recognition of leases on a straight-line basis	3,715	3,626
<b>Balance, end of period</b>	<b>7,803,585</b>	<b>7,697,823</b>

(1) The total fair value adjustment was related to income properties held as at the year-end date.

#### 5) PROPERTIES UNDER DEVELOPMENT AND LAND HELD FOR FUTURE DEVELOPMENT

	For the six-month period ended June 30, 2015	For the year ended December 31, 2014
	\$	\$
Balance, beginning of period	121,938	107,961
Business combination	—	36,200
Acquisitions and related costs	—	2,157
Capital costs	4,420	28,248
Capitalized interest	2,629	5,725
Transfer to income properties	(5,940)	(58,353)
<b>Balance, end of period</b>	<b>123,047</b>	<b>121,938</b>
Breakdown:		
Properties under development	51,871	53,150
Land held for future development	71,176	68,788

## 6) JOINT ARRANGEMENTS

### JOINT VENTURES

The following table summarizes the information on the joint ventures:

Joint venture	Address	City/province	Ownership interest	
			As at June 30, 2015	As at June 30, 2014
Société en commandite Complexe Jules-Dallaire	2820 Laurier Boulevard	Québec, Quebec	50%	50%
Société en commandite Bouvier-Bertrand	1020 Bouvier Street	Québec, Quebec	50%	—
Société en commandite Chaudière-Duplessis	De la Chaudière Boulevard	Québec, Quebec	75%	—

The business objective of these joint ventures is the ownership, management and development of real estate projects.

The following table summarizes the financial information of the investments in these joint ventures accounted for under the equity method in accordance with IFRS 11:

	For the six-month period ended June 30, 2015	For the year ended December 31, 2014
	\$	\$
Investments in joint ventures, beginning of period	41,633	—
Contribution to the capital of a joint venture – transfer of an income property to a joint venture	—	97,850
Disposal of a portion of the investment in a joint venture	—	(20,150)
Share of net income from investment in a joint venture	1,254	10,918
Liquidities distributed by a joint venture	(200)	(1,475)
Contribution to the capital of a joint venture – cash	18,450	7,606
Return of capital from a joint venture	(1,231)	(53,116)
Investments in joint ventures, end of period	59,906	41,633

The following tables summarize the net assets and the net income of the joint ventures:

	As at June 30, 2015	As at December 31, 2014
	\$	\$
Income property	173,670	173,438
Property under development	17,657	5,612
Land held for future development	34,602	12,026
Other assets	580	1,480
Mortgage payable bearing interest at a fixed rate of 4.79% and maturing in February 2024	(103,489)	(104,654)
Bank borrowings	(12,800)	—
Other liabilities	(2,708)	(4,636)
Net assets	107,512	83,266
Investments in joint ventures	59,906	41,633

For the periods ended June 30	Quarter		Year-to-date (six months)	
	2015	2014	2015	2014
	\$	\$	\$	\$
Operating revenues	4,204	4,332	9,118	8,641
Operating expenses	1,570	1,802	4,112	3,681
Net operating income	2,634	2,530	5,006	4,960
Finance charges	(1,240)	(1,270)	(2,498)	(2,384)
Net income and comprehensive income	1,394	1,260	2,508	2,576
Share of net income from the investment in joint ventures	697	630	1,254	1,288

## 7) MORTGAGES PAYABLE

The following table presents changes in mortgages payable for the periods indicated:

	For the six-month period ended June 30, 2015		For the year ended December 31, 2014	
	Weighted average contractual rate		Weighted average contractual rate	
	\$	%	\$	%
Balance, beginning of period	1,948,462	4.79	1,763,922	5.06
Net mortgages payable, contracted or assumed	—	—	388,515	3.94
Monthly repayments of principal	(28,716)	—	(53,156)	—
Repayments of balances at maturity	(16,152)	5.48	(150,819)	5.89
	1,903,594	4.74	1,948,462	4.79
Plus: Fair value adjustments on assumed mortgages payable	18,761		23,729	
Less: Deferred financing costs	(3,041)		(3,272)	
Balance, end of period	1,919,314		1,968,919	

Mortgages payable are primarily secured by immovable hypothecs on investment properties. They bear annual contractual interest rates ranging from 2.35% to 7.75% [2.69% to 7.75% as at December 31, 2014], representing a weighted average contractual rate of 4.74% as at June 30, 2015 [4.79% as at December 31, 2014], and are renewable at various dates from July 2015 to January 2039. As at June 30, 2015, the weighted average effective interest rate was 4.16% [4.17% as at December 31, 2014].

As at June 30, 2015, all mortgages payable were bearing interest at fixed rates. Some of the mortgages payable include covenants, with which Cominar was in compliance as at June 30, 2015.

## 8) DEBENTURES

On June 1<sup>st</sup>, 2015, Cominar issued \$300,000 in Series 9 senior unsecured debentures bearing interest at a rate of 4.164% and maturing in June 2022.

The following table presents characteristics of outstanding debentures as at June 30, 2015:

	Date of issuance	Contractual interest rate	Effective interest rate	Maturity date	Nominal value as at March 31, 2015
		%	%		\$
Series 1	June 2012 <sup>(1)</sup>	4.274	4.32	June 2017	250,000
Series 2	December 2012 <sup>(2)</sup>	4.23	4.37	December 2019	300,000
Series 3	May 2013	4.00	4.24	November 2020	100,000
Series 4	July 2013 <sup>(3)</sup>	4.941	4.81	July 2020	300,000
Series 5	October 2013	3.048 <sup>(4)</sup>	3.22	October 2015	250,000
Series 6	September 2014	2.077 <sup>(5)</sup>	2.22	September 2016	250,000
Series 7	September 2014	3.62	3.70	June 2019	300,000
Series 8	December 2014	4.25	4.34	December 2021	200,000
Series 9	June 2015	4.164	4.25	June 2022	300,000
<b>Total</b>		<b>3.86</b>	<b>3.94</b>		<b>2,250,000</b>

(1) Re-opened in September 2012 (\$125,000).

(2) Re-opened in February 2013 (\$100,000).

(3) Re-opened in January 2014 (\$100,000) and March 2014 (\$100,000).

(4) Variable interest rate fixed quarterly for the period from April 10, 2015 to July 9, 2015 (corresponding to the three-month CDOR rate plus 205 basis points). The rate for the period from July 10, 2015 to October 9, 2015 was fixed at 3.026%.

(5) Variable interest rate fixed quarterly for the period from June 23, 2015 to September 22, 2015 (corresponding to the three-month CDOR rate plus 108 basis points).

The following table presents changes in debentures for the periods indicated:

	For the six-month period ended June 30, 2015		For the year ended December 31, 2014	
	\$	Weighted average contractual rate	\$	Weighted average contractual rate
		%		%
Balance, beginning of period	1,950,000	3.89	1,000,000	4.06
Issuances	300,000	4.16	950,000	3.70
	<b>2,250,000</b>	<b>3.86</b>	1,950,000	3.89
Less: Deferred financing costs	(8,483)		(8,079)	
Plus: Net premium and discount on issuance	3,317		3,706	
Balance, end of period	<b>2,244,834</b>		1,945,627	

## 9) ISSUED AND OUTSTANDING UNITS

Ownership interests in Cominar are represented by a single class of units, unlimited in number. Units represent a unitholder's undivided and proportionate ownership interest in Cominar. Each unit confers the right to one vote at any unitholders' meeting and to participate equally and ratably in any Cominar distributions. All issued units are fully paid.

On January 30, 2015, Cominar closed a public offering of 7,901,650 units including a full exercise of the over-allotment option at a price of \$19.65 per unit. Total net proceeds received by Cominar amounted to \$148,719, after deducting the underwriters' fee and costs related to the offering. Net proceeds from this offering were used to repay the balance of the unsecured revolving credit facility.

The following table presents the various sources of unit issuances for the periods indicated:

	For the six-month period ended June 30, 2015		For the year ended December 31, 2014	
	Units	\$	Units	\$
Units issued and outstanding, beginning of period	158,689,195	2,839,515	127,051,095	2,251,974
Public offering	7,901,650	148,719	15,131,700	275,428
Private placement	—	—	13,158,000	249,940
Exercise of options	266,200	4,671	92,000	1,426
Distribution reinvestment plan	1,735,431	33,028	3,247,589	60,534
Conversion of deferred units	—	—	8,811	—
Reversal of contributed surplus	—	69	—	213
Units issued and outstanding, end of period	168,592,476	3,026,002	158,689,195	2,839,515

## 10) PER UNIT CALCULATION BASIS

The following table provides a reconciliation of the weighted average number of units outstanding used to calculate basic and diluted net income per unit for the periods indicated:

For the periods ended June 30	Quarter		Year-to-date (six months)	
	2015	2014	2015	2014
	Units	Units	Units	Units
Weighted average number of units outstanding – basic	167,921,179	127,808,934	166,121,152	127,476,701
Dilutive effect related to the long-term incentive plan	207,156	198,878	291,391	161,190
Dilutive effect of convertible debentures	9,304,955	10,388,720	9,304,955	10,388,720
Weighted average number of units outstanding – diluted	177,433,290	138,396,532	175,717,498	138,026,611

The calculation of the diluted weighted average number of units outstanding does not take into account the effect of the conversion into units of 3,955,750 options outstanding as at June 30, 2015 [4,959,733 options in 2014] and of 4,027,967 options outstanding for the six-month period ended June 30, 2015 [5,053,683 options in 2014] since the exercise price of the options, including the unrecognized portion of the related compensation expense, is higher than the average price of the units. The calculation of diluted net income per unit also includes the elimination of interest at the effective rate on the convertible debentures of \$4,412 for the quarter ended June 30, 2015 [\$3,300 in 2014] and of \$7,732 for the six-month period ended June 30, 2015 [\$6,596 in 2014].

## 11) SUPPLEMENTAL CASH FLOW INFORMATION

Changes in non-cash working capital items were as follows:

For the periods ended June 30	Note	Quarter		Year-to-date (six months)	
		2015	2014	2015	2014
		\$	\$	\$	\$
Prepaid expenses and other assets		(34,798)	(18,575)	(63,262)	(30,297)
Accounts receivable		(306)	7,909	(1,819)	(15,286)
Accounts payable and accrued liabilities		(11,423)	(19,156)	(19,929)	7,244
		(46,527)	(29,822)	(85,010)	(38,339)
<b>Other information</b>					
Acquisitions of investment properties through assumption of mortgages payable		—	37,464	—	138,515
Unpaid acquisitions and investments with respect to investment properties		17,594	17,171	17,594	17,171

## 12) FINANCIAL INSTRUMENTS

Financial instruments and their respective carrying amounts and fair values, when the fair values do not approximate the carrying amounts, are classified as follows:

	Level	June 30, 2015		December 31, 2014	
		Carrying amount	Fair value	Carrying amount	Fair value
		\$	\$	\$	\$
<b>FINANCIAL LIABILITIES</b>					
<b>Other financial liabilities</b>					
Mortgages payable	2	1,919,314	1,993,455	1,968,919	2,033,907
Debentures	2	2,244,834	2,319,516	1,945,627	2,004,418
Convertible debentures	1	184,861	188,608	183,081	191,121

Cominar uses a three-level hierarchy to classify its financial instruments and its investment properties. The hierarchy reflects the relative weight of inputs used in the valuation of financial assets and liabilities at fair value. The levels in the hierarchy are:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices)
- Level 3 – Inputs for the asset or liability that are not based on observable market data (i.e., unobservable inputs)

## 13) SEGMENT INFORMATION

Cominar's activities include a diversified portfolio of three property types located in several Canadian provinces. The accounting policies followed for each property type are the same as those disclosed in the significant accounting policies. Cominar uses net operating income as its main criterion to measure operating performance, that is, operating revenues less operating expenses of its investment properties. Management of expenses, such as interest and administrative expenses, is centralized and, consequently, these expenses have not been allocated to Cominar's segments.

The segments include Cominar's proportionate share in joint ventures. The *Joint ventures* columns reconcile the segment information including the proportionate share in assets, liabilities, revenues and charges, to the information presented in these

condensed interim consolidated financial statements, where the investments in joint ventures are accounted for using the equity method.

The following tables provide financial information on these three property types:

For the quarters ended	Office properties	Retail properties	Industrial and mixed-use properties	Cominar's proportionate share	Joint ventures	Condensed interim consolidated financial statements
June 30, 2015	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	102,683	82,233	41,955	226,871	(2,102)	224,769
Net operating income	53,726	45,605	24,780	124,111	(1,318)	122,793
Share of net income from investment in joint ventures	—	—	—	—	697	697
June 30, 2014	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	96,711	43,390	39,524	179,625	(2,166)	177,459
Net operating income	51,993	24,091	22,455	98,539	(1,265)	97,274
Share of net income from investment in joint ventures	—	—	—	—	630	630

For the six-month period ended	Office properties	Retail properties	Industrial and mixed-use properties	Cominar's proportionate share	Joint ventures	Condensed interim consolidated financial statements
June 30, 2015	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	207,019	167,339	84,381	458,739	(4,559)	454,180
Net operating income	105,887	91,014	47,462	244,363	(2,504)	241,859
Share of net income from investment in joint ventures	—	—	—	—	1,254	1,254
June 30, 2014	\$	\$	\$	\$	\$	\$
Rental revenue from investment properties	189,564	87,475	78,412	355,451	(4,321)	351,130
Net operating income	100,214	47,122	43,196	190,532	(2,480)	188,052
Share of net income from investment in joint ventures	—	—	—	—	1,288	1,288

	Office properties	Retail properties	Industrial and mixed-use properties	Cominar's proportionate share	Joint ventures	Condensed interim consolidated financial statements
As at June 30, 2015	\$	\$	\$	\$	\$	\$
Income properties	3,383,323	3,090,473	1,416,624	7,890,420	(86,835)	7,803,585
Investments in joint ventures	—	—	—	—	59,906	59,906
As at December 31, 2014	\$	\$	\$	\$	\$	\$
Income properties	3,349,259	3,070,310	1,364,973	7,784,542	(86,719)	7,697,823
Investments in joint ventures	—	—	—	—	41,633	41,633

## 14) SUBSEQUENT EVENTS

On July 6, 2015, Cominar redeemed early all of the Series E convertible debentures totalling \$86 250 and bearing interest at 5.75%. This redemption will result in the next quarters in the elimination of the dilution arising from these convertible debentures.

On July 17, 2015, Cominar declared a monthly distribution of \$0.1225 per unit, payable August 17, 2015.

# CORPORATE INFORMATION

## BOARD OF TRUSTEES

**Robert Després, O.C., G.O.Q.** <sup>(1)(3)</sup>

Chairman of the Board of Trustees  
Cominar Real Estate Investment Trust  
Corporate Director

**Michel Dallaire, Eng.**

President and Chief Executive Officer  
Cominar Real Estate Investment Trust

**Mary-Ann Bell, Eng., M.Sc., ASC** <sup>(1)(2)</sup>

Corporate Director

**M<sup>e</sup> Gérard Coulombe, c.r.** <sup>(2)(3)</sup>

Senior Partner  
Lavery, de Billy

**Alain Dallaire**

Executive Vice-President, Operations – office and industrial  
and Asset Management  
Cominar Real Estate Investment Trust

**Alban D'Amours, M.C., G.O.Q., FA dma** <sup>(1)(4)</sup>

Corporate Director

**Ghislaine Laberge** <sup>(2)(4)</sup>

Corporate Director

**Johanne M. Lépine** <sup>(3)(4)</sup>

President and Chief Executive Officer  
Aon Parizeau Inc.

**Michel Théroux, FCPA, FCA** <sup>(1)(3)</sup>

Corporate director

(1) Member of the Audit Committee

(2) Member of the Compensation Committee

(3) Member of the Nomination and Governance Committee

(4) Member of the Investment Committee

## KEY OFFICERS

**Michel Dallaire, Eng.**

President and Chief Executive Officer

**Sylvain Cossette, B.C.L.**

Executive Vice-President and Chief Operating Officer

**Gilles Hamel, CPA, CA**

Executive Vice-President and Chief Financial Officer

**Guy Charron, CPA, CA**

Executive Vice-President, Operations – retail

**Alain Dallaire**

Executive Vice-President, Operations – office and industrial  
and Asset Management

**Todd Bechard, CPA, CMA, CFA**

Executive Vice-President, Acquisitions

**Jean Laramée, Eng.**

Executive Vice-President, Development

**Michael Racine**

Executive Vice-President, Leasing – Office and Industrial

**Manon Deslauriers**

Vice-President, Legal Affairs and Corporate Secretary

# UNITHOLDERS INFORMATION

## COMINAR REAL ESTATE INVESTMENT TRUST

Complexe Jules-Dallaire – T3  
2820 Laurier Boulevard, Suite 850  
Québec, Quebec, Canada G1V 0C1

Tel.: 418-681-8151  
Fax: 418-681-2946  
Toll-free: 1-866-COMINAR  
Email: [info@cominar.com](mailto:info@cominar.com)  
Website: [www.cominar.com](http://www.cominar.com)

## LISTING

The units and convertible debentures of Cominar Real Estate Investment Trust are listed on the Toronto Stock Exchange under the trading symbols CUF.UN and CUF.DB.D.

## TRANSFER AGENT

Computershare Trust Company of Canada  
1500 Robert-Bourassa Blvd., Suite 700  
Montréal, Quebec, Canada H3A 3S8

Tel.: 514-982-7555  
Fax: 514-982-7580  
Toll-free: 1-800-564-6253  
Email: [service@computershare.com](mailto:service@computershare.com)

## TAXABILITY OF DISTRIBUTIONS

In 2014, 82.05% of the distributions made by Cominar to unitholders were tax deferred.

## LEGAL COUNSEL

Davies Ward Phillips & Vineberg LLP

## AUDITORS

PricewaterhouseCoopers LLP/s.r.l./s.e.n.c.r.l.

## UNITHOLDERS DISTRIBUTION REINVESTMENT PLAN

Cominar Real Estate Investment Trust offers unitholders the opportunity to participate in its Unitholders Distribution Reinvestment Plan (the “DRIP”). The DRIP allows participants to receive their monthly distributions as additional units of Cominar. In addition, participants will be entitled to receive an additional distribution equal to 5% of each cash distribution reinvested pursuant to the DRIP, which will be reinvested in additional units.

For further information about the DRIP, please refer to the DRIP section of our website at [www.cominar.com](http://www.cominar.com) or contact us by email at [info@cominar.com](mailto:info@cominar.com) or contact the Transfer Agent.









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